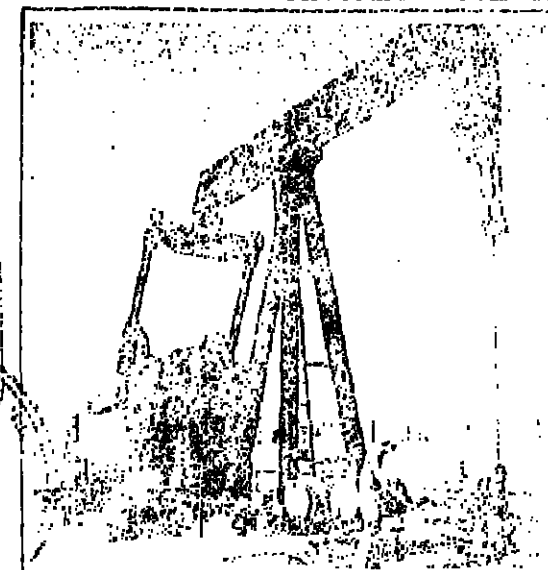


Chemical Marketing



Oil as S'fund Victim?

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NEWSPAPER PUBLISHED WEEKLY BY THE CHEMICAL MARKETING ASSOCIATION

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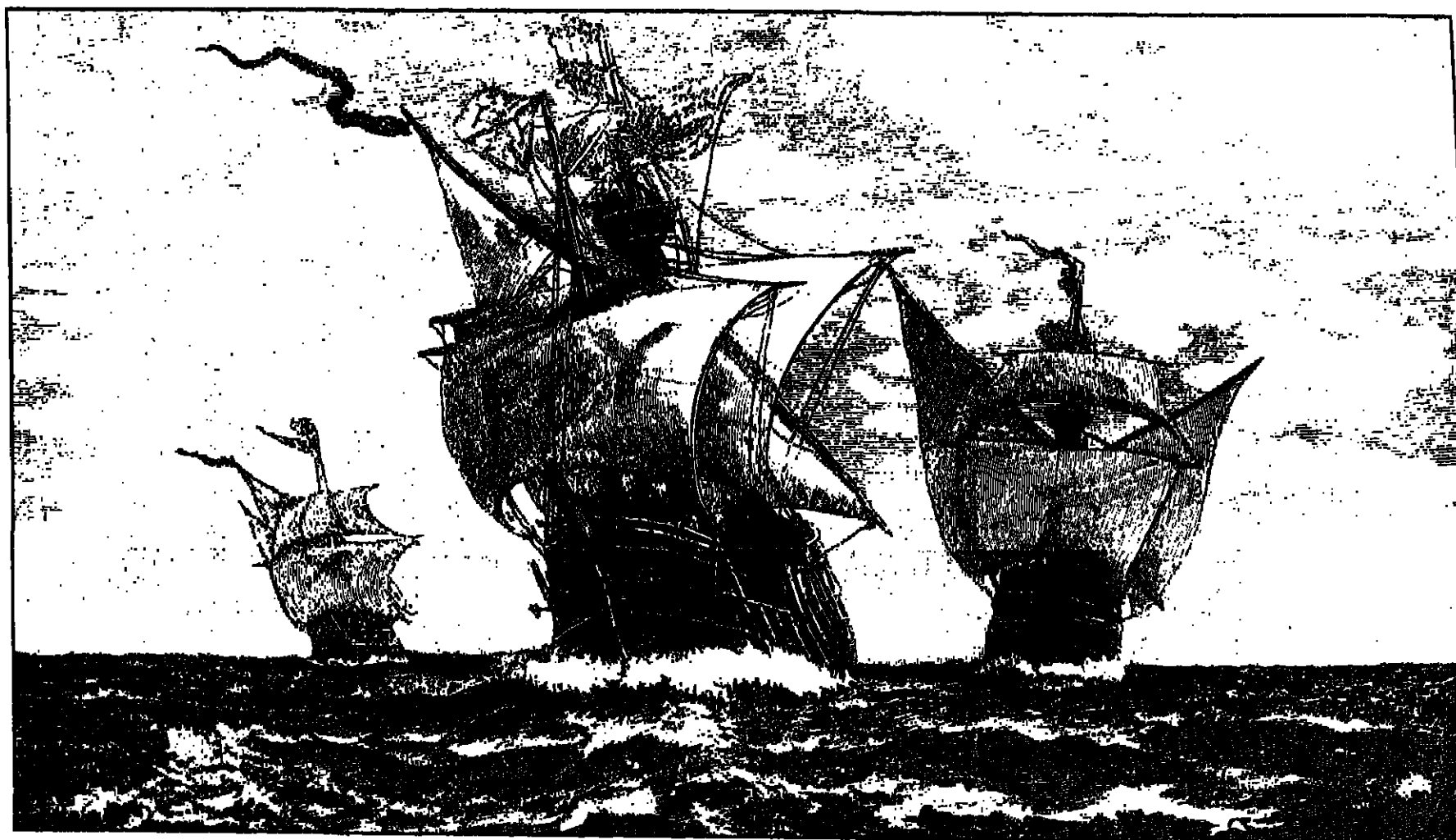
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Trade Zone for Mideast Chemicals?

The European Community should start thinking about setting up a free trade zone between the EC and the Arabian Gulf States, Vicomte Etienne Davignon proposed last week in an address at the twentieth annual meeting of the European Petrochemical Association in Monaco.

The former member of the EC Commission, now a director of Societe Generale de Belgique, thinks that this is the proper moment to start negotiations because the flow of imports has begun.

The Common Market now exports about \$18 billion a year of assorted goods into the Middle East, while Saudi Arabia alone in 1985 moved some 1 million metric tons of key petrochemicals, mostly low- and high-density polyethylenes and methanol, into the European market.

What such a political and economic agreement will

give the Europeans, Vicomte Davignon pointed out, is a partner in consultation, but no one can guarantee the results.

At a press conference following his formal presentation, he conceded that the Arab countries might be tempted to enlarge their present petrochemical capacities if such a free trade zone were established in the EC.

However, he said that such a pact would establish an organized relationship between the EC and the Gulf States, that the percentage of trade going both ways

Continued on Page 18

MIDDLE EAST CHEMICALS: Arab countries might be tempted to raise petrochemical capacity if Davignon plan were adopted. Positive result could be stabilization of trading relationships.

BASF Appeal Is Rejected By NLRB in Union Dispute

The corporate campaign being waged against BASF Corporation by the Oil, Chemical & Atomic Workers Union does not constitute an unfair labor practice, the National Labor Relations Board has ruled.

A complaint filed by BASF with the NLRB's regional office in New Orleans, La., was dismissed in August, and the company appealed to the NLRB's general counsel in Washington, D.C.

"We just found that there was not sufficient merit in any of the charges that the company brought," an attorney in the NLRB's office of appeals said last week.

"I'm disappointed the National Labor Relations Board made the decision they made," said Les Story, manager of BASF's Geismar Works, where the company has been in a contract dispute with the union for over two years.

Mr. Story added, however, that the NLRB ruling would not be appealed to a civil court. "We're going to have to live with the corporate campaign," he said.

In its decision, issued September 24, the NLRB stated, "The use of a corporate campaign by a union to assist it in meeting its goals at the bargaining table does not violate" the National Labor Relations Act.

The union initiated the campaign against the company after OCAW workers were locked out of the Geismar plant in June 1984.

In its complaint, BASF charged, among other things, that the union sought to "arouse public animosity, distrust, fear and suspicion of BASF" by asserting that the Geismar plant poses a safety hazard to the commu-

nity. According to the company, the union also disclosed confidential BASF financial data and attempted to block issuance of needed environmental permits and bond authorizations.

"We reviewed the evidence and decided that just wasn't correct," NLRB regional director Frank Malone said in August, after dismissing the company's charges against the union (CMR 8/11/86, pg. 3).

Mr. Story said last week that the corporate campaign is "still a very serious concern to us," adding that it "takes a certain amount of effort to offset it."

According to Mr. Story, BASF's chief negotiator at Geismar, the company last met with union representatives on September 26 for approximately 4 hours. He said discussions centered mostly on a review of each side's position. "We were not able to make any progress," he said.

The company's "bottom line" offer provides for an 8 percent wage increase over the life of a 38-month contract. Each worker would receive a "sign-up bonus" of up to \$750, with salary increases in the second and third years of the contract.

The union has offered to take a \$2-per-hour pay cut, but opposes a company effort to replace 110 union mechanics with outside contract workers. Mechanics account for about 30 percent of all OCAW workers at the Geismar plant.

Mr. Story said the company would save more by using contract mechanics than it would by accepting the \$2 per hour pay cut. Other issues in the dispute include health-care benefits and seniority.

Carbide Plans to Shed Electronic Components Unit

Union Carbide Corporation is putting more of itself up for sale, this time its electronic components business, which manufactures and markets high quality tantalum, ceramic and film capacitors under the "Kemetic" trademark to the electronics industry.

Carbide says it will evaluate bids from all potential buyers, and expects to complete the sale of the business within the next six months.

Garo Armen, senior chemical analyst at Dean Witter Reynolds Inc., says the business doesn't fit strategically with Carbide's core activities, and contributes little if anything to the company's operating earnings.

Mr. Armen says the business will most likely be sold to a fully integrated electronic components manufacturer, and should fetch 200 million or more.

The electronic components business has been generating annual sales of around \$125 million for the past few years, according to analysts' estimates.

Carbide has been selling low-earning businesses and using the proceeds to retire high-

cost debt, and as a result, the company should see a "fairly good swing" in corporate earnings, beginning next year, Mr. Armen says.

Disclosure of Carbide's plans to sell its electronic components business follows closely on the heels of similar announcements concerning its agricultural chemicals and electrical carbon units, and the assets of its Brownsville, Tex., chemical manufacturing facility.

These divestitures, along with others announced earlier, are all part of a massive restructuring designed to give the company a tighter focus and also to relieve it of the huge debt amassed in its effort to thwart the hostile takeover attempt by GAF Corporation.

Last week Carbide and GAF reportedly reached an agreement whereby GAF will not increase its 10.6 percent interest in Carbide for the next 10 years.

At present, neither Carbide nor GAF would comment on the report. Under the agreement, Carbide is said to have granted favorable long-term contracts to GAF for chemical raw materials required for its operations.

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Superfund Tax Passes But Bill May Be Vetoed

After endorsing the final \$8.5 billion superfund financing package agreed to Thursday by congressional negotiators, the chemical industry called on lawmakers to quickly approve the plan and urged President Reagan to sign the landmark legislation into law.

The tax package is intended to pay for a five-fold increase for superfund, which was budgeted at \$1.6 billion in its first five-years and managed to complete work at only about two dozen abandoned toxic waste dumps.

The five-year reauthorization plan would finance the cleanup program with a \$1.4 billion tax on chemical feedstocks, a \$2.75 billion tax on the production of crude oil, \$2.5 billion from a new broad-based corporate tax, \$1.25 billion from general taxpayer revenues, \$300 million from interest on trust fund monies, and another \$300 million from cost recoveries from private responsible parties.

A new \$500 million program to clean up leaking underground storage tanks will be paid for by a one-cent per gallon motor fuel tax imposed at the pump.

The agreement is expected to win overwhelming approval in the full House and Senate this week before going to the White House where the measure faces a veto threat because of the Administration's opposition to some elements of the financing package, including the broad-based tax on manufacturers.

"On balance, the tax conferees have developed an acceptable compromise that will allow Environmental Protection Agency to resume full-scale cleanup activities," says a spokesman for Chemical Manufacturers Association.

He says the industry is pleased the conferees "recognized the decidedly anti-competitive effects" of feedstock taxes and agreed to essentially freeze the tax on building block chemicals at \$1.4 billion over the next five years.

Petrochemical companies have contributed \$1.2 billion to the original \$1.6 billion program since 1980. Conference sources say the petrochemical industry persuasively argued that higher superfund taxes would

make it uncompetitive with foreign manufacturers.

At the urging of the industry's supporters in the Senate, the House agreed to accept a \$2.5 billion broad-based tax on manufacturers with earnings of more than \$2 million per year. A superfund tax of \$25 per \$10,000 would be imposed on a corporate taxpayer's "alternative minimum taxable income" as computed under the tax reform bill.

Rep. Thomas Downey (D-N.Y.), sponsor of the House-passed tax package called the alternative minimum tax an "important substantial change" in the Senate position because it is a levy on corporate profits. The Senate-passed bill contained a manufacturers' excise tax that opponents labeled a "value-added tax."

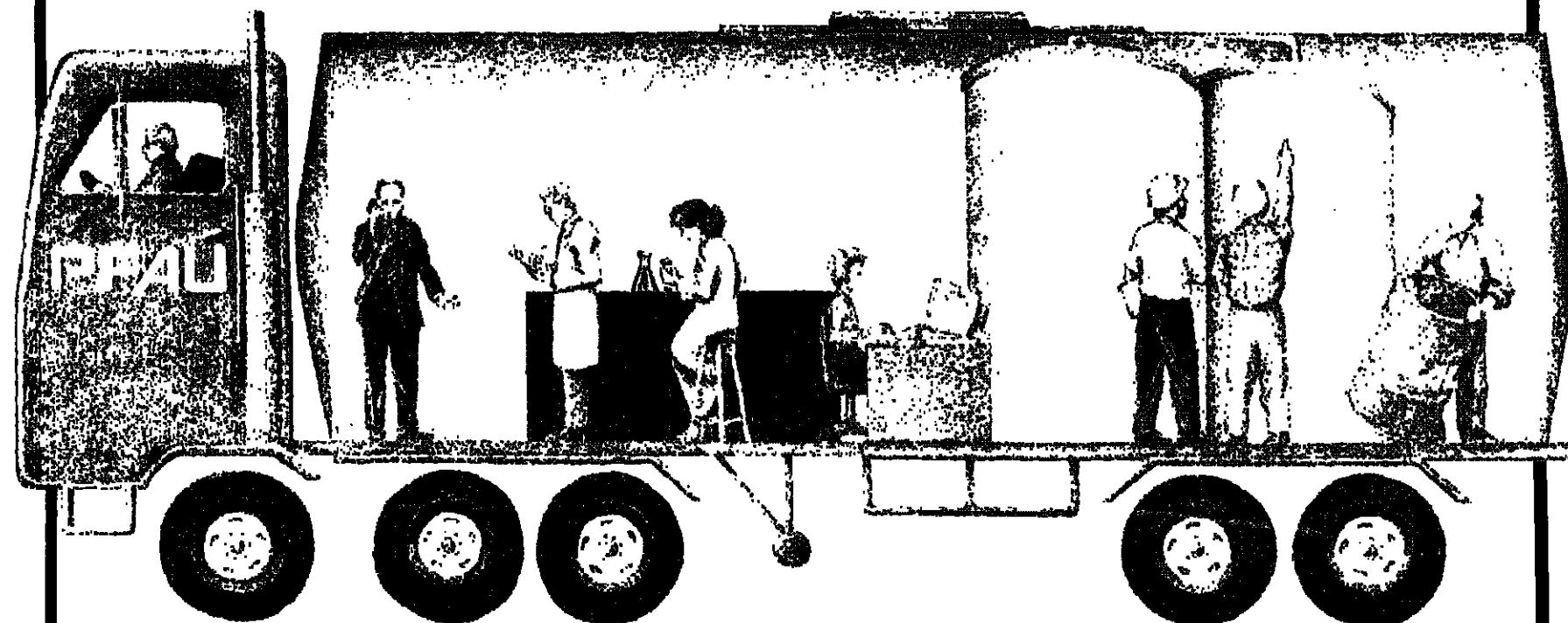
In return for the broad-based tax, Senate Continued on Page 26



OIL PRODUCTION: Tax on oil would generate much new revenue for expanded superfund tax.

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Bristol-Myers Gets OK

Bristol-Myers Company received regulatory clearance last week to market its new anti-anxiety drug in the US. The company expects to introduce the product nationwide in early December.

"BuSpar" (buspirone hydrochloride) is a chemically unique compound, according to Bristol-Myers, and is not related to the benzodiazepine family of drugs, including "Valium," the tranquilizer sold by Hoffmann-La Roche Inc.

"BuSpar" is said to be less sedating than other anxiolytics and does not exacerbate the effects of alcohol.

"Unlike the benzodiazepines," Bristol-Myers says, "BuSpar" does not cause the euphoric or sedative effects which can often lead to abuse, and clinical studies concluded that "BuSpar" is unlikely to be utilized by illicit drug users."

The company says the drug caused slight dizziness and minor stomach aches in a small percentage of patients who

were given the drug in clinical trials, beginning in 1978.

David Saks, drug analyst and senior vice-president at Morgan, Olmstead, Kennedy & Gardner, thinks "BuSpar" could be the "biggest brand of all time" for Bristol-Myers.

He expects the drug to generate US annual sales of \$250 million or more within five years of introduction. Roche's "Valium," now off patent, currently generates annual sales of just under \$300 million, down from a peak of around \$450 million annually.

The new drug, which will be sold on a prescription basis, was developed by Mead Johnson & Co., a subsidiary of Bristol-Myers. A new drug application (NDA) was submitted to Food & Administration in 1982. The drug has also received regulatory approval abroad, and is already on the market in West Germany.

Bristol-Myers says the drug's market will not overlap with the company's antidepressant agent, "Desyrel."

Allied Fibers Launching New Nylon Carpet System

Allied Fibers Division of Allied-Signal, Inc. is launching a new stain-resistant nylon carpet system for the residential market which the company expects will make up 25 percent of its product mix in 1987 and 50 percent of tonnage in three years time.

Called "Anso V Worry-Free" carpet, the product combines anti-soil and antistatic properties of Allied's fourth generation product introduced in 1980, with a new stain-blocking technology.

Although details of the patent-pending technology are lacking, Monte Rowe, director, home furnishings technical for Allied Fibers, says the new material goes significantly beyond the protection level of the earlier product.

Permanent staining occurs when liquids remain on the carpet surface long enough to be absorbed into the fiber where they are difficult to remove, he says. According to Mr. Rowe, the new system "places a molecular barrier at the fiber surface which greatly impedes the passage of colored molecules to the fiber." This allows the consumer considerable time to discover and react to a spilled

material before a permanent stain can occur, he adds.

The material is reported effective against common household stains like red wine, artificially flavored drinks, chocolate, and jellies as well as oil, grease and lipstick, even after they have been allowed to sit 24 hours or longer.

"There are some substances against which no system yet devised can offer full protection—things like black hair dyes, tars and ballpoint pen inks. Strong chemicals found in acne medicines, bleaches and fertilizers do not color spill areas, but create spots by chemically destroying the dyes in the carpet," Mr. Rowe notes. Allied says the new carpet material will be released to the \$14 billion retail market in early November and plans call for some 75 fabrics in a wide range of styles and texture to be available by winter.

Allied Fibers vice-president and general manager for home furnishings, Ian Brightman, told trade press reporters at a briefing in New York last week that although "Anso IV" is acting as a carrier for the new product, he sees a significant ongoing market for both products.

Pressure Vessel Threat Studied by US Gov't

On a Monday afternoon in late July 1984, at the Union Oil Company's Chicago refinery about 30 miles southwest of Chicago's Loop, a worker saw a 20-foot-long plume of vapor streaming from the side of a large steel pressure vessel. He thought something was very wrong. He was right.

A few minutes later the tank exploded, and the resulting fire left 17 dead, 17 injured, and \$100 million in damages to the refinery.

Why did the tank fail? That was the key question addressed by scientists and engineers from the Commerce Department's National Bureau of Standards (NBS) who were called in by the U.S. Occupational Safety and Health Administration to investigate the disaster.

Their findings should concern the operators of hundreds of similar pieces of equipment all over the United States and the world, because this tank apparently had been built properly, operated properly, and inspected at regular intervals. Nonetheless, it developed severe cracks and failed, with fatal results.

According to Harry McHenry, who led the NBS investigation, "there are hundreds of similar amine stripping facilities in operation all over the industrialized world, and many contain corrosive hydrogen sulfide

with the capacity to cause this kind of accident. We want to call attention to the situation because better inspection techniques may be able to prevent a recurrence."

The 16-year-old vessel was more than 80 feet high and 8 1/2 feet across—a cylinder of inch-thick steel plate. It contained two counter-flowing liquids: an aqueous solution of monoethanol amine and the propane-rich process stream. The monoethanol amine solution was used to absorb the hydrogen sulfide that contaminated the process stream. Pressure in the tank was 200 pounds per square inch.

As events were reconstructed later, the vessel's side ruptured, and the vapor and tank contents exploded. The 40-odd feet of the tank, weighing over 20 tons, were propelled by the sudden vaporization of the liquefied gases and took off like a rocket. The top landed more than half a mile away, creating a crater 12 feet deep and 20 feet across and knocking down an electric power transmission tower.

After on-site inspection by NBS researchers, pieces of the destroyed tank were shipped to the bureau's laboratories in Boulder, Colo., for examination. There, exhaustive tests determined the composition and strength of the materials used, the condition

Continued on Page 15

Chemical Pricing: Turn for the Better

Pricing levels for some key chemicals head into the final stretch of 1986 in much better shape than in mid-Summer, thanks to a combination of good demand and the agreement on crude production by members of the Organization of Petroleum Exporting Countries.

For example, in the aromatics market, benzene contract pricing enters the fourth quarter at 85 cents per gallon, having firmed 15 cents per gallon since bottoming out August 1 at 70 cents per gallon.

The turnaround was propelled by the OPEC agreement on production restrictions. As long as OPEC plays a major role in the world oil market, its policies will have a significant impact on benzene pricing.

The spot toluene market rebounded from a low point of 60 cents per gallon at the beginning of August to 74 cents per gallon in mid-September, before falling off the past couple weeks to a current level of 67 cents per gallon.

Strong octane-enhancer demand for toluene, both in the US and in Europe, is seen as a major factor providing upward pressure on basic aromatics pricing, and motorists' movement towards unleaded gasoline should continue to be a driving force in the market in the months to come.

Responding to the higher benzene costs, derivatives pricing has been moving up-

wards, with a number of changes slated for the turn of the quarter.

Styrene producers raised prices 2 to 3
Continued on Page 36



R.J. Ventres, who has been named chief executive of Borden, Inc. Mr. Ventres joined Borden, Inc. in 1957 as an assistant chief engineer. He has been president of Borden since July, 1985 and will retain that position.

Prescription Drug Code Adopted by US Producers

Restating its strong support for prescription sampling through professional representatives, Pharmaceutical Manufacturers Association last week adopted a voluntary code for prescription drug sampling practices.

PMA says the code was adopted to reduce the potential for diversion of pharmaceutical samples into illicit markets and to bring greater controls to the current sampling system by strengthening sound sampling practices.

"The system of sampling is beneficial to patients, physicians, the health-care system and the pharmaceutical industry," says PMA President Gerald Mossinghoff. "This code obviates the need for changing a system that has served so well for so many years."

Legislation addressing the drug diversion problem has been pending in Congress, but lawmakers have not acted on the proposals. The measures seek to control diversion by prohibiting drug reimportation, requiring

better wholesaler recordkeeping, and limiting sample distribution to physicians.

Under the sampling system, manufacturers' representatives provide starter packages to physicians for use with patients. Mr. Mossinghoff says patient starter packages enable a physician to begin therapy immediately in cases, for example, where patients are in pain or developing infections, and allows the physician to evaluate the drug immediately in a newly diagnosed patient.

If a product is not working as intended, the medication can be changed or the dosage modified without expense to the patient.

Under the voluntary code, PMA member companies will distribute samples only to licensed practitioners after a written request and take steps to guard against theft and diversion.

They are also obliged to return all outdated or damaged samples to the company for disposal and will conduct an annual review of all samples in the possession of their sales representatives.

Magnesium Plant Is Slated By Norsk Hydro For Canada

The board of directors of Norsk Hydro, has recommended that a magnesium plant be built in Canada. Final decision on the project will be taken during October. If it is approved, construction can start next Spring.

Norsk Hydro's new Canadian magnesium production facility will be situated in Becancour, in the province of Quebec. The first stage will have an annual capacity of 60,000 tons of magnesium and will cost around \$288 million (in US funds).

Norsk Hydro has secured a 400-acre site in Becancour Industrial Park on the St. Lawrence river, halfway between Montreal and the city of Quebec. A major factor in the choice of this location was access to a long-term and reasonable supply of electricity.

Proximity to the large American market for magnesium was also important. The output of the plant in Canada will be sold in North America and in overseas markets.

Construction is planned to commence in April next year. It is expected that production can start in the Spring of 1989 and that

the plant will gradually reach full capacity by 1990/91.

Norsk Hydro has entered into a 25-year power contract with Hydro-Quebec, which also secures the electricity supply for substantial expansion of the magnesium production. Power transmission capacity is very high and supplies are very reliable in the Becancour area.

The plant represents a challenge since it will mean a 25 percent increase in the Western world's supply of magnesium, Norsk Hydro says. The company is therefore intensifying its efforts to find new areas of application through active technical marketing and the deployment of substantial R & D resources. A separate technical marketing group has been established, based in the US. The group will co-operate with Norsk Hydro's R & D center in Norway and will also work on specific development projects in the US.

Norsk Hydro believes that magnesium consumption is likely to increase by about 1 percent per year in the years ahead. Magnesium for desulfurizing iron and steel is a large growth area, but the largest potential is in the automobile industry.

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CHEMICAL MARKETING REPORTER

October 6, 1986

News Capsule

Alcan Cuts Reduction

Alcan Rolled Products Company will discontinue production of specialty bare coil, bright trim products and coated building products at its Warren, Ohio, rolling and coating facility. The amount of aluminum used in auto and appliance trim has dropped because of styling changes and the use of substitute materials, the company notes.

Kaiser Pays Penalty

Kaiser International Corporation has agreed to pay a civil penalty of \$5,500 for alleged violations of antiboycott provisions of the Export Administration act. Kaiser allegedly furnished information to Bahrain stating that certain goods did not originate from Israel or from a black-listed company.

Atochem Marketing Plans

Atochem UInc. will handle US marketing of hydrogen peroxide manufactured in Canada by Oxychem Canada Inc. Oxychem is jointly owned by L'Air Liquide and Atochem, a subsidiary of the Elf Aquitaine Group. Oxychem Canada is scheduled to go on stream with the new 44-million-pound hydrogen peroxide plant next September.

BP Develops Solvent

BP Chemicals has developed a new oxygenated solvent for the surface coatings and adhesives industries. The solvent, "Bisol" K, has been designed as an alternative for both MEK and MIBK and is said to offer coatings formulators significant cost savings.

Searle Forms Venture

G.D. Searle & Co. has entered a joint venture agreement involving drug delivery systems with Medi-Control Corporation, a subsidiary of Biotechnology Development Corporation. The venture will "complement our in-house research and provide impetus for development, manufacture and marketing in a direct extension of Searle's pharmaceutical business," the company says.

Pfizer Opens Office

Pfizer Inc.'s Oil Field Products Group has opened offices in Houston. Formed in 1982, the Group specializes in biopolymer chemicals for enhanced oil recovery. The company says its choice of Texas as a headquarters for its EOR "is a measure of confidence in the vitality of the US petroleum industry over the long term."

AOSI Sells Fairfield

AOSI, a private holding company, has sold the assets of Fairfield American Corporation, its US pesticide operation, to Wellcome PLC of the UK for an undisclosed price. AOSI says the sale allows the company to concentrate on activities in specialty lubricants through its American Oil & Supply Co. subsidiary based in Newark, N.J. The company acquired Stauffer Chemical Company's synthetic lubricants business two years ago and is looking for additional acquisitions in the field, says AOS president John D. Fredericks.

Phosrock in Agrico Plan

Agrico Chemical Company has acquired 14,150 acres of undeveloped phosphate reserves in Hardee and Manatee counties in central Florida from US Diversified Group of USX Corporation. The reserves will extend the life of Agrico's adjacent Fort Green phosphate mine and beneficiation plant by approximately 12 years, says Agrico president, Robert Gwyn. The mine was previously estimated to operate into the mid-1980's.

GasChem, Neptra Join

CasChem Group, Bayonne, N.J., has completed its acquisition of the Neptra, Inc. subsidiary of Schering AG of West Germany for an undisclosed price. Neptra, a producer of pyridines, niacin and niacinamide, had sales of \$46 million last year.



John D. Gottwald, who has been elected vice-president of plastics and energy at Ethyl Corporation.

Takeda Buys Fallek Units, Expands in US

Takeda USA, Inc., has acquired the domestic pharmaceutical and feed departments of Fallek Chemical Company for an undisclosed price. The acquired business includes the marketing of Takeda's own bulk vitamin line as well as complementary bulk vitamins and related products.

Takeda will now sell directly to pharmaceutical, nutritional supplement and animal feed industries, using its own sales force, rather than through Fallek.

Takeda's food industry business will continue to be served by its sales representatives. Fallek will continue to operate its other domestic and export business from its Fort Lee, N.J. headquarters and other offices.

Takeda's bulk business had consisted of most of the B and C vitamins and the flavor enhancer, "Ribotide." The acquisition expands the product line to include vitamins A, D, E and others, and such related nutritional supplement products as amino acids, inositol, minerals and microcrystalline cellulose and other tablet excipients.

J&J, Becton Reach Settlement Of Patent Suit

Johnson & Johnson says it has settled its action against Becton-Dickinson for infringement of patents covering monoclonal antibodies and flow cytometry instruments.

Under the out-of-court settlement, Becton-Dickinson will make a "substantial" cash payment, according to Johnson & Johnson. In return, Becton-Dickinson will be licensed under the instrument patents.

Becton-Dickinson says the cash payment will amount to approximately \$5 million. The company says it will be exempt from making royalty payments on the first \$12.5 million of annual antibody sales.

Johnson & Johnson says therapeutic applications of the monoclonal antibodies are not included in the license and are retained exclusively by Ortho Pharmaceutical Corporation, a Johnson & Johnson subsidiary. Ortho markets the agents for use in countering kidney transplant rejection and is studying other therapeutic applications.

"We believe the licensing agreement we reached will be beneficial to both companies," Johnson & Johnson says.

CD Polycarbonates Are Taking Off Now

Mobay Corporation has begun commercial production of ultra-pure polycarbonate resin at its Bayport, Tex., plant complex. Its specialty polycarbonate production facility came on line late in August, and has the capability of producing 50 million pounds of "Makrolon" CD-2000 per year, for use in laser-read optical disk applications such as compact audio and digital "read only" memory disks.

The new plant will be the first domestic source of this material. For the past two years, Mobay had imported the resin from Bayer AG, its parent company in West Germany, distributing it in the US under the tradename "Merlon" CD-2000.

Since 1982, Mobay estimates that more than half of the compact disks produced in the US and Europe have been made with "Makrolon" CD-2000 supplied either by Bayer or Mobay.

R.J. Finch, vice-president and general manager of Mobay's Plastics & Rubber Division, states that the Baytown facility should be able to supply the North American markets' current and future needs. In addition to this facility, Mobay will provide domestic molders with full technical service backup,

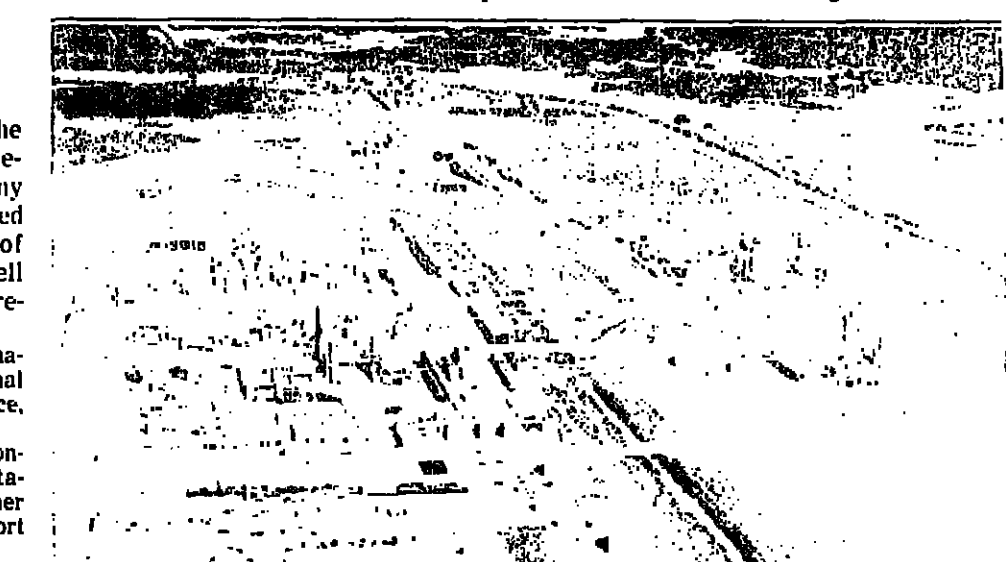
including a state-of-the-art research lab in Pittsburgh.

"Makrolon" CD-2000, currently listed at \$1.99 per pound (truckload quantities), is said to set new industry standards of low viscosity and high purity. Mark Witman, product manager in Mobay's Plastics & Rubber Division, explains that low viscosity is a prerequisite for success in laser-readable applications, ensuring that "mold-in stress" does not interfere with laser reading of the final product.

Bayer worked with Phillips, a major producer of compact audio disks and players from 1980 through 1982, in perfecting the resin product before it was first marketed in 1982. Phillips, in a joint venture with Sony Corporation, developed optical disk technology in the late 1970's. The company plans to double its compact disk production capacity in Hanover, West Germany by the end of this year. It recently intensified its presence in the US by forming a joint venture with Du Pont, the Phillips & Du Pont Optical Company, in the last quarter of 1985.

The joint venture plans to have a facility with capacity equal to Philip's Hanover capacity on line in Kings Mountain, North Carolina, by the end of 1987. By 1988, capacity at this plant will go from 30 million pounds to 50

Continued on Page 39



BASF AT FREEPORT, TEX.: complex with the new 150 million pound-per-year acrylic plant shown in the right-center of this photograph.

BASF Corporation Dedicates Acrylic Plant in Freeport, La.

BASF Corporation is today (Monday) dedicating its second world-scale acrylic acid plant at its production complex in Freeport, Texas.

The plant has been producing material since it came on stream on August 10. The 150-million-pound unit brings total annual production capacity for acrylic acid at the site to 300 million pounds.

In addition, BASF announced that it will build an additional acrylic acid plant at its production complex in Ludwigshafen, Germany. Upon completion of the Ludwigshafen expansion, total BASF nameplate capacity for acrylic acid will have been raised from 770 million pounds per year to one billion pounds per year. The expansion in Germany includes additional distillation capacities now under construction.

BASF says it has invested more than \$200 million in recent years in production facilities for acrylic acid and esters at its Freeport complex. In addition to the original acrylic monomer plant completed in 1982, there have been further capacity increases this year to acid distillation and esterification.

Production of glacial acrylic acid was added earlier this year to 80 million pounds. At the same time, 2-ethyl hexyl acrylate was expanded to 55 million pounds.

The new acrylic acid plant is based on the same propylene oxidation process used in 1982 and developed by BASF. The planned expansion from 450 million pounds in Ger-

many currently to 850 million pounds also uses this process. The primary construction contractor for the Freeport facility was H.B. Zachry Company of San Antonio, Texas.

A fair amount of the new capacity in Freeport is aimed at the export market.

Commenting on both expansions, H.J. Kraemer, who heads BASF's Dispersions Operating Division, said, "The growing demand for acrylic acids and acrylic esters is being supported by new applications, including polymers for phosphate-free detergents and the rapidly-growing market for super absorbent hygienic products, such as diapers."

Other growth areas include adhesives applications, clear plastic film lamination, coating binders for paper and cationic drainage aids for paper.

Cyanide Controls Weighed by Gov't

The Senate approved a bill last week requiring a Federal government review of the easy public availability of cyanide, the poison used in 10 drug tampering deaths since 1982 and a rash of recent tampering threats.

The bill calls for a review by Environmental Protection Agency of the manufacture and distribution of cyanide. It also calls for better EPA controls over the retail sale of the chemical.

October 6, 1986

CHEMICAL MARKETING REPORTER

9

11

Tenacity

"After exploring over 500 different properties, a team of our geologists found 40 square miles near Gabbs, Nevada that could contain gold and silver. Immediately we began an intensive search for the 'needle in the haystack' . . . that area of precious ores. Day after day we kept telling ourselves: just one more day—just one more hill—just one more sample. Then came the breakthrough! Paradise Peak, 50 acres of gold and silver ore. Luck? It wasn't luck that found gold . . . it was tenacity." Robert N. Whittemore, District Geologist, FMC Minerals Division.

Taking a risk is one thing. Taking an intelligent risk with the *tenacity* to see it through to the end is another. FMC took such a risk in its Gabbs, Nevada gold project on the basis of expert geological information. But it takes more than expertise to make a project work.

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CHEMICAL MARKETING REPORTER

October 6, 1986

OILS, FATS & WAXES

soybean oil price. "People did not buy for a long time, and then they ran to cover" their palm oil requirements, says a trader, who goes on to say that dealers' efforts to cover those sales pushed the market up.

At the moment, trading activity is quite slow. Buyers and sellers are keeping their eyes on the weather situation in soybean growing states, as palm oil prices have been tracking those of soybean oil, sources say. Although there is no real tightness of oil, offers are hard to come by.

Barring a major problem with soybeans, though, market conditions cannot support high palm prices for long, says an industry source. Palm oil production is said to be up in September compared to August. Also, consumers are currently staying out of the market in hopes that new crop soy oil will bring prices down.

SAFFLOWERSEED OIL. — The price on this oil has risen to 50c. to 53c. per pound, non-break, tanks, N.Y., while quotes on edible oil range from 98c. to \$1.02 per pound in drums, N.Y., delivered.

The price is on the rise in response to reports of crop damage in the Northwestern growing states. The damage is being called very serious, as extensive acreage is seeing sprouting of seeds still in the pods, rendering the affected seeds valueless for crushing.

Many dealers of safflowerseed oil are refusing to accept new customers, out of fear of short supplies in the near future, sources say. "Sellers are much more cautious," says an industry source who notes that the major seller in Montana has withdrawn from the market.

Currently, availability of oil is low, both because of the lack of carryover from last year's crop and because of reluctant sellers. Buying interest is high, with particular concern for forward positions.

SUNFLOWERSEED OIL. — The price of sunflowerseed oil is quoted between 14 1/4 and 16 1/4 c. per pound, crude, f.o.b., Minneapolis. A flurry of trading a few weeks ago at the Gulf led to higher prices and short supplies.

The buying interest that brought about the Gulf activity has dried up, sources say, resulting in slow activity throughout the market.

Substantial wind damage was sustained by the crop in North and South Dakota, according to an industry source, who says that close to 100,000 tons of seed were lost. Another source says that it is too early to say how much of the crop was ruined, but that it could well be upwards of 10 percent.

FATS & GREASES

TALLOW. — The tallow market is slowing

its advance as consumer interest has begun to wane. Buyers had been supporting a stronger market in recent weeks, but are easing off their demand, apparently finding themselves more comfortable with their current supply levels.

Although the market is continuing to be strong and firm, it is in a standoff situation as consumers seem unwilling to meet sellers' prices. At the same time, more material has become available on the market, easing slightly the tight situation of recent weeks.

FATTY ACIDS

TALL OIL. — Tall oil fatty acid (TOFA) production was up in August compared to the output during July, according to Pulp Chemicals Association figures.

Production of 2 percent and over rosin content fatty acid was 19.3 million pounds in August, up 13.7 percent over July's output of 17 million pounds.

For less than 2 percent rosin TOFA, August production was 18.8 million pounds, representing an 18 percent increase over July's level of 15.9 million pounds.

Soybean Export Promoted by US

Department of Agriculture plans to launch an \$8.5 billion program to expand exports of US soybeans to the European Community by stepping up promotions for soybean oil.

Program funds will be used to increase European consumers' awareness of the benefits of soybean oil and also to provide technical assistance to processors to ensure that a quality product is produced, officials say.

"We want to increase soybean oil consumption in the European Community and thereby increase demand for US soybeans," says USDA Undersecretary Daniel G. Amstutz. "This program is an attempt to counter EC production aids and crushing subsidies for oilseeds."

Promotional activities will be carried out cooperatively through an agreement between USDA's Foreign Agricultural Service and the American Soybean Association, a nonprofit commodity organization representing U.S. soybean growers.

The American Soybean Association will coordinate the activity on behalf of U.S. soybean growers. USDA will reimburse the Association with generic marketing certificates for commodities owned by the Commodity Credit Corporation.

The targeted export assistance program will be administered by the Foreign Agricultural Service in accordance with Section 1124 of the Food Security Act of 1985.



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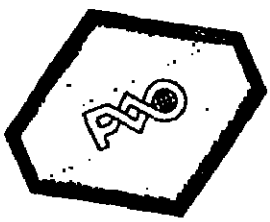


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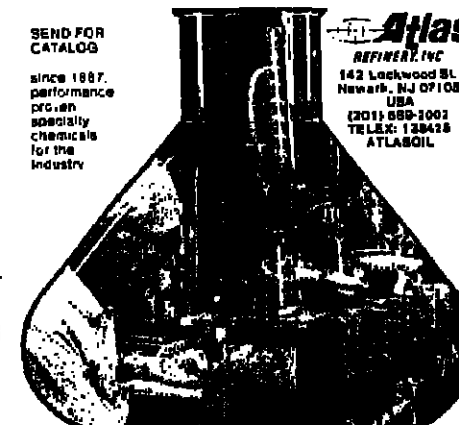
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CHEMICAL MARKETING REPORTER

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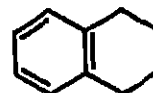
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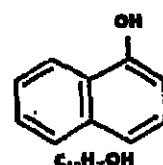
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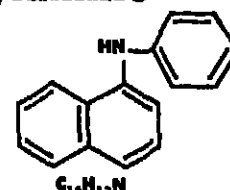
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AROMATIC ORGANICS

Bisphenol-A Coming on Strong With Polycarbonates Expanding

Producers of Bisphenol-A say that the market, driven by strong demand for polycarbonate resins, is tighter than earlier in the year. This picture is in the process of being altered, however, by new capacity coming on stream this quarter for two of the four domestic producers.

Polycarbonate resin demand, which accounts for about 45 percent of the BPA market, is expected to average a 7 to 8 percent growth rate for the year, averaged from among such applications as automotive, glazing, machine housing, metal replacement, and compact discs.

The other major BPA end market, epoxy resins, is said to be growing more slowly since it is more mature. A 2 to 3 percent annual growth rate is expected for this segment, which accounts for approximately 46 percent of BPA demand.

Producers report list prices of 71 cents per pound for polycarbonate-grade material, and 67 cents per pound for epoxy resin-grade material. They say that selling prices were stable during the third quarter.

Producers observe that, while feedstock phenol pricing has been increased 2 cents per pound for the fourth quarter, BPA pricing does not generally respond accordingly. "BPA pricing is not really tied to the raw material, but to the end markets," comments one producer.

Seen in this way, the strong polycarbonate resin demand, combined with anticipated turnarounds by three of the four producers during the fourth quarter, makes a strong pricing outlook.

SUPPLY DISRUPTIONS

A spokesman for USS Chemical, which has no turnaround scheduled until next year, says that a number of buyers are looking around for material because their regular supplier will be experiencing downtime. The market appears tight enough that "even short shut-downs can cause disruptions in supply," he says.

Export demand is said to be contributing to the strong growth rate for the polycarbonate resin sector. Overseas BPA demand for polycarbonate resins, particularly in the Far East, "is growing every bit as fast (7 to 8 percent) as the US," says a producer.

It is pointed out that shifting exchange rates have fostered US penetration of the Japanese market for polycarbonate resins.

However, producers note that BPA demand from the epoxy resin area has been weaker abroad than at home. Epoxy resin demand in the US, though not growing at a high rate, is "as strong as any place in the world," one producer comments.

US exports of BPA during the first seven months of the year totaled approximately 61 million pounds, up substantially from approximately 33 million pounds that were exported during the same period of 1985, according to Bureau of Census.

The new capacity in the industry comes on stream at a time when "all producers are operating their plants as hard as they can run," according to one producer, who says the demand pickup in recent months will likely result in an average operating rate for the year of 90 percent.

General Electric Company is in the startup

phase with its "completely new facility," Mt. Vernon, Ind., adjacent to the company's 220-million-pound-per-year plant. The company says the new capacity "is not yet operational," since they are "testing some of the processes to make sure it's in final order."

General Electric would not disclose the size of the new facility, but an industry source estimates it has a capacity of 10 million pounds per year. A captive pro-

PRICES TRENDLINES

WEEK ENDING OCT. 3, 1986

CHANGES/UP

None

CHANGES/DOWN

None

AROMATICS INDEX

The Aromatic Organics Index reflects the prices of 14 representative materials in this sector and the quantity of each produced in 1985.

Oct. 3, 1986 167.8
 Sept. 26, 1986 167.8
 Sept. 5, 1986 167.8
 Oct. 4, 1985 167.8

Chemical Prices Start on Page 40

of BPA, GE has in the past bought material on the merchant market to meet its needs.

GE says that, with the new plant, production from which will be "strictly for our internal consumption," the company will no longer be a merchant buyer.

Dow Chemical USA says the expansion of its 170-million-pound-per-year Freeport, Tex., unit will be completed by the end of the year. Dow would not reveal the extent of expansion.

BTX — Spot benzene pricing was held steady last week in an 81c. to 82c. per gallon range, unchanged from the previous week. The market was described as quiet, with many of the regular participants attending the European Petrochemical Association meeting in Monaco.

In Europe, strong octane demand is said to be keeping toluene pricing approximately equal to benzene pricing on the spot market. In the US, however, toluene has slipped in the past couple weeks, and was quoted last week between 66c. and 67c. per gallon.

Toluene pricing could slide further in coming weeks, industry sources note, as gasoline demand declines seasonally. However, it is observed that lead credits are being used up at a faster rate than had been expected, and that demand for unleaded premium and mid-octane gasoline has been strong.

It is believed that these factors, along with the strong European demand, could make toluene tighter than would be expected by the usual seasonal pattern.

The spot xylene market is quoted in the 77c. to 78c. per gallon range, and this market has been fairly steady in recent weeks. Paraxylene contract pricing softened 1/2¢ per gallon October 1, to 19c. per gallon from 18 1/2¢ per gallon. Orthoxylene pricing is said to be relatively stable at 13 1/2¢ per gallon.

FUMARIC ACID — Producers say the market is experiencing a flat growth this year that is unlikely to exceed 1 percent. The product is facing competition from maleic anhydride in polyester resins made from citric acid in various food applications. Fumaric acid "is not a very strong product at all," comments one producer, pricing for food-grade material is quoted at 75 1/2¢ per pound; for technical grade,

AROMATICS

price range of 62c. to 62 1/2¢ per pound is quoted.

Pricing is said to have been stable in recent months, and no change is believed forthcoming. This is in spite of a regular flow of imports quoted at 55c. per pound for technical grade.

Producers acknowledge that, although there is some discounting in the industry off of list pricing, imports are not competitively met head-on. The import pressure is said to be less noticeable in the food-grade area, where documentation and analysis of product are more strict.

In recent months, according to Bureau of Census figures, imports have been flowing at a rate equal to about 5 percent of domestic capacity. According to producers, imports in 1985 were most heavy from South America. This year, Japan and Europe, particularly Italy, are said to be actively involved as well.

Monsanto Chemical Company's 20-million-pound-per-year unit in St. Louis, Mo., shuttered about a year ago because of market conditions, and Kalama Chemical, Inc.'s 10-million-pound-per-year plant in Garfield, N.J., shut down for the same reason five months ago, both remain idle.

Monsanto says that "nothing has been done" to its facility that could inhibit resumption of production in the unlikely event that the market picked up considerably.

PHTHALIC ANHYDRIDE — International Trade Commission last week held a hearing on the issue of flake phthalic anhydride imports from beneficiary developing countries.

USX Corporation, on behalf of USS Chemicals, filed a petition in June contending that domestic flake phthalic anhydride producers are adversely affected by these imports, and that duty-free status under the Generalized Systems of Preferences should be revoked. BASF Wyandotte Corporation, Koppers Company, Inc., and Stepan Company have since joined the petition.

USX believes the action should be taken because the US flake phthalic anhydride industry is import sensitive and adversely affected by imports from developing countries, and because these countries are internationally competitive in the market, have policies severely restricting petrochemical imports in general and phthalic anhydride imports in particular, and have reached a stage of economic development that no longer warrants duty-free status.

A key point in USX's argument that the imports have an adverse effect on the domestic industry concerns the relationship of flake to molten material. USX contends that flake and molten are separate products. Since flake accounts for only about 10 percent of the industry, the impact of imports, all of which are in flake form, is much greater if flake is viewed separately.

A Venezuelan company, Oxidaciones Organicas, C.A., submitted a brief in September opposing USX and arguing that molten and flake constitute a single US industry. By viewing molten and flake as a single industry, the Venezuelans claim that flake imports have a minimal impact on the market.

In addition, they argue that Venezuela imports virtually all of the raw materials for phthalic anhydride from the US, while exporting only 5 to 10 percent of its production to the US.

In contending that flake and molten are separate products, USX says that the necessary additional equipment and facilities to convert molten to flake is considerable, the price spread between the two products is significant, the customers are different due to significantly different use characteristics, and changes in the relative prices of molten and flake do not cause users of one to switch to the other. The Venezuelan argument aims to refute these points.

Pressure Vessel

Continued from Page 7

of the tank before it failed, and the probable sequence of events leading to failure.

Chemical and mechanical testing showed that the materials used to build the tank met or exceeded specifications, and that the welds were stronger than the base metal.

Corrosion and hydrogen cracking tests

were performed on samples from the tank, and showed that the materials were indeed susceptible to hydrogen pressure cracking in the sort of environment that existed in the tank.

Magnetic particle, ultrasonic, and metalurgical studies of the fracture surfaces and adjacent areas revealed that extensive cracking had occurred, particularly in the heat-affected zone near repair welds. These areas near welds were hardened by the repair welding and especially susceptible to hydrogen cracking.

One of the cracks extended more than nine-tenths of the way through the inch-thick tank wall, leaving insufficient steel to contain the internal pressure. Once a leak penetrated at this crack, the crack continued to grow right around the tank, like unzipping a zipper. The final, near-instantaneous fracture was triggered by this crack because the toughness of the steel had been reduced by hydrogen embrittlement.

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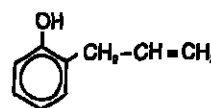
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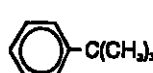
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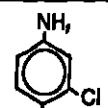
o-Allyl Phenol



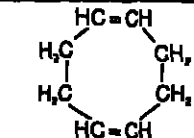
t-Butyl Benzene



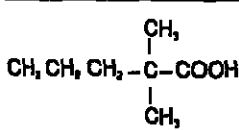
3-Chloro-4-Fluoroaniline



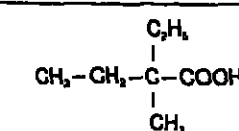
1,5-Cyclooctadiene



2,2-Dimethyl Pentanoic Acid



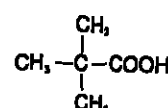
2-Ethyl-2-Methyl Butanoic Acid



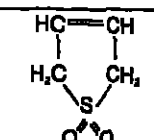
Pentene-1



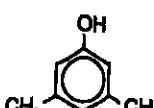
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Acid Rain Poll Finds Concern Among the Public

A poll conducted for the National Wildlife Federation shows that a vast majority of Americans think that acid rain is a serious problem and that the quality of the air has not improved over the past five years. National Wildlife Federation said last week.

Seventy-five percent of those polled indicated that acid rain is either a "very serious" or "somewhat serious" problem, according to the association. While most respondents correctly identified coal-burning electric power plants and automobile emissions as the two principal sources of pollution which cause acid rain, 40 percent of those surveyed incorrectly chose nuclear power plants as a source.

While those polled chose the U.S. Environmental Protection Agency as the organization which has been most effective in dealing with the acid rain problem, they gave low marks to both the Reagan administration and Congress. Only 4 percent chose the Reagan administration as the most effective entity dealing with the problem and a mere 2 percent rated Congress as the most effective.

Four of ten surveyed feel that utility companies should pay most of the cost of cleaning up acid rain while three of ten chose the Federal government. Only 11 percent feel state and local governments should bear the costs and a mere 9 percent think consumers should pay most of the costs.

Nearly half of those surveyed indicated that the general quality of the air has worsened in the past five years while 37 percent say it has remained about the same. Only 11 percent of the respondents feel that air quality has improved.

"This survey is further evidence of Americans' concern about the acid rain problem and air quality generally. The people of this nation understand the seriousness of acid rain and have clear and strong feelings about the responsibility for cleaning it up," said Jay

Hair, executive vice-president of the National Wildlife Federation.

"Americans have a true sense of urgency about acid rain because they are witnessing its devastation of our lakes, streams, forests and the wildlife which inhabit them. They see acid rain's destruction of these resources and natural and historic monuments."

"As acid rain's threat to human health, agricultural productivity becomes more evident, public concern will grow. This Congress is obviously not reflecting the views of Americans as it fails to enact legislation to limit emissions which cause acid rain," Mr. Hair said.

"The time has come for both the Reagan administration and the Congress to take the will of the electorate by taking immediate and decisive action to combat this pervasive acid rain problem. There can be no procrastination for further stalling on the legislation which has been before Congress," he adds.

The poll, conducted in August by Ogilvy & Mather Corporation for the National Wildlife Federation, sampled the opinion of more than 1,000 Americans, representative of the general population of the United States.

Grace Develops Concrete Admixture

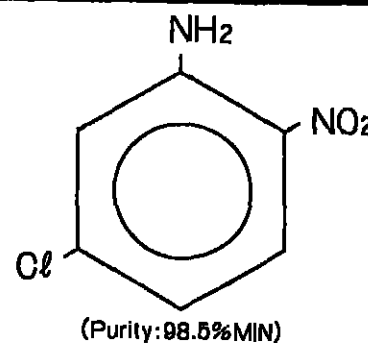
W.R. Grace & Co. says its researchers developed a new admixture that can "chemically increase" the strength and durability of concrete.

Grace says the new product will be useful for architects, engineers and others in construction and real estate industries. It will be able to use smaller beams; columns in high-rise buildings; thus create more rentable floor space. It will also allow for much greater design flexibility, it says.

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ALIPHATIC ORGANICS

MTBE Prices Advancing, Boosted by Unleaded Demand

MTBE prices have advanced strongly since their July low of 50 cents per gallon with material on the Gulf Coast moving last week at 65 cents per gallon. Reduction in the supply of lead credits along with a greater demand for premium unleaded gasoline has bolstered both MTBE and toluene, the most widely accepted octane additives.

In addition, MTBE values have reached relative parity with toluene during mid-summer as octane demand has improved. "In the past, MTBE was priced about 5 cents per gallon less than toluene, right now the value of toluene and MTBE to blenders is just about equal." Last week spot toluene was quoted at 67 cents per gallon, only 2 cents per gallon above MTBE quotes.

While MTBE has a higher vapor pressure than toluene, and therefore reduces the amount of C₄ material that can be blended into the gasoline mixture, its higher octane value offsets the difference.

LEAD CREDITS DECLINE

"Octane is the most important thing right now," says one market observer. With lead credits on the decline and demand for higher octane blends rising MTBE has improved its status as a gasoline additive.

As gasoline prices have fallen this year in line with the decline in crude oil values, consumers have opted for higher octane gasoline in greater numbers. Higher demand has expanded the price spread between premium unleaded and regular unleaded. Currently, on the East Coast, premium unleaded is 8 1/2 cents per gallon higher than regular unleaded gasoline at the wholesale outlet. The Gulf Coast spread is running at about 6 cents per gallon.

Assuming that the octane difference between regular and premium is about 5 points, this gives an octane value per gallon of about 1.6 cents to 1.7 cents. Prior to August, octane values per gallon had been at a traditional level of 1 cent.

With lead credits set to run out some time next year, if not sooner, tighter octane supplies are seen maintaining the current situation that has put MTBE and toluene prices at historical highs relative to unleaded wholesale gasoline prices.

"We think this will be a long term trend," says one MTBE supplier. "The lead bank will be depleted by the end of the year and increased movement of higher octane gasoline will enhance the value of toluene and MTBE."

BUTADIENE — Prices for butadiene continued their downward trend of the year in September and fell 1c. per pound from selling levels in August to 11 1/2c. per pound.

Supply pressures from imported C₄ materials and a relatively large output of byproduct C₄ streams from steam crackers in the US remain strong.

Lead phasedown in Europe has set the stage for increased butadiene supplies, which eventually find their way to US markets. "My impression," says one analyst, "is that they need the raffinate 1 (for MTBE production) and they end up refining butadiene that they don't need. The US market then becomes a

PRICE HIGHLIGHTS

ALIPHATICS IN SEPTEMBER

	SEPT. (US \$)	AUG. (US \$)
Butadiene.....lb.	.11 1/2	.12 1/2
Ethylene.....lb.	.14	.13 1/2
Ethylene Glycol.....lb.	.16 1/2	.16 1/2
Methanol.....gal.	.29	.30
Propylene.....lb.	.34	.34
Vinyl Chloride.....lb.	.16 1/2	.16

major option for European marketers looking to ease their butadiene oversupply.

Raffinate 1 streams contain between 10 and 30 percent iso-butylene. This stream is run through the refinery in MTBE production where the iso-butylene is consumed.

ETHYLENE — Prices for ethylene in September have been settled at 14c. to 14 1/2c. per

PRICES TRENDLINES

WEEK ENDING OCT. 3, 1986

CHANGES/UP

None

CHANGES/DOWN

None

ALIPHATICS INDEX

The Aliphatic Organics Index reflects the prices of 20 representative materials in this sector and the quantity of each produced in 1985.

Oct. 3, 1986	222.80
Sept. 28, 1986	222.80
Sept. 5, 1986	222.80
Oct. 4, 1985	203.80

Chemical Prices Start on Page 40

pound according to industry sources. This represents a gain of between 1/2c. and 1c. per pound from August levels. Sellers are very pleased with these results and feel this bodes well for further improvement in prices during October and the fourth quarter.

"It's a very good sign," says one producer. "It's the first time since 1979 that we have been able to gain an increase in contract pricing within a quarter." There is a realization that suppliers and purchasers have to protect themselves during volatile pricing (on feedstocks). "While purchasers have traditionally been able to lower their ethylene costs during the quarter when feedstock prices fell, sellers have been unable to advance pricing during the quarter as feedstocks have risen. Now, 'the ethylene surplus is drying up,' explains one marketer and this is enhancing the seller's position in the ethylene market.

Suppliers are looking for up to 2c. per pound more for their material in October. Spot quotes for various feeds on the Gulf Coast last week reveal some slippage however from higher prices that were prompted by news of reduced production from OPEC in August.

Quotes last week, along with the change since the first week of September are as follows: ethane, 17c. per gallon, down 1/4c.; propane, 19 1/2c. per gallon down 2 1/4c.; butane, 24 1/2c. per gallon, down 4c.; gas oil, 39 1/2c. per gallon, down 1c. per gallon and naphtha, 30c. per gallon, down 2c. per gallon.

ETHYLENE GLYCOL — Ethylene glycol buyers of private label antifreeze have mostly committed themselves for this year's major purchases. Buyers had waited until the "last minute" to place their orders so as to lock in the lowest price. However, the expected success of a fourth quarter price increase motivated the antifreeze consumers to get their orders in before October 1.

"This September has been the strongest in our history," says one marketer who adds that "private label purchasers who waited as long as they could now have to get their bargains on the water."

Another seller says that ethylene glycol sales to the antifreeze markets in September were 10 to 15 percent higher than had been expected.

Prices for industrial grade ethylene glycol remained relatively stable in August and September at the 16c. to 16 1/2c. per pound range. Sellers are hoping to add 2c. per pound to that during October.

PROPYLENE — Chemical grade propylene prices reversed their year-long slide in

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ALIPHATICS

September and firmed by as much as 1.5¢ per pound to 9 3/4¢ per pound. Marketers will continue to push for higher pricing in October as they ask for price increases up to 2¢ per pound.

VINYL CHLORIDE MONOMER — After reaching a low of about 14 3/4¢ per pound during August, VCM has gained as much as 1¢ per pound for sales negotiated in September. Says one marketer, "supplies are tight and prices will be volatile through the Fall."

Prices for sales negotiated in September are quoted between 15¢ and 15 3/4¢ per pound.

Trade Zone

Continued from Page 3

justifies such a setup and that, if need be, the arrangement could be corrected later on.

Negotiations leading toward such an agreement between the Common Market and the Gulf States probably would take three to four years to complete, Vicomte Davignon estimated.

Queried about his free trade zone, he made it clear that it would be a two-way arrangement between the EC and the Middle East countries and that others, such as the US and Japan, would be excluded. He maintains that such a pact is legally permitted under the provisions of the General Agreement on Tariffs and Trade.

Industry leaders at the EPCA meeting were cool to the Davignon proposal, arguing that the Gulf States are shipping only petrochemicals to Europe at the present time, and right now the only Middle East country that is doing that is Saudi Arabia.

Generally they feel that more time is needed to see how trade develops between the EC and the Gulf States before seriously exploring the Davignon proposal.

T. O. Hutchinson, a director of Imperial Chemical Industries PLC, told the EPCA members that he believes a period of "sustainable profitability" is within the grasp of Western Europe's petrochemical producers if they can build on their strengths and avoid their former mistakes.

The recurring themes of past EPCA meetings, he noted, have been low prices, poor profitability, overcapacity, shortsighted marketing policies, environmental problems and overestimated future growth. It is significant, he noticed, that such topics as product innovation, research and technology have been missing from the list.

Today, he feels there are a number of pluses going for the industry. Overcapacity of the major petrochemicals in Western Europe has largely been eliminated, Mr. Hutchinson observed. Furthermore, considerable flexibility has been designed into crackers.

In the mid-1960's, European petrochemical operators fed naphtha almost exclusively

into their crackers. Currently, only 70 percent of feed is naphtha, with the balance being oil, LPG and ethane. Industry occupancies these days, the ICI executive stated, are better than they have been at any time since the early 1970's.

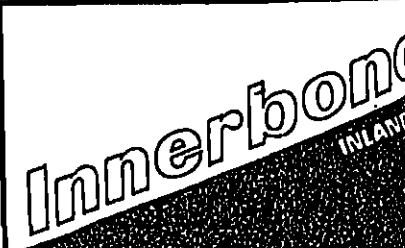
"Perceptions of growth are now much more realistic than hitherto," he continued, and this has been reflected in a wiser approach to investment. He also pointed to the industry's ability to innovate at the process and product levels, citing the development of faster-growing, market-focused derivatives within the bulk sector. Another big plus, he added, is the fact that much has been done to improve the environment.

On the minus side, Mr. Hutchinson emphasized, is that profitability, while better during the early 1980's, is still inadequate to justify reinvestment in petrochemicals. He leaves open, he said, an unanswered question for the 1990's.

Pointing to the inaccuracy of earlier forecasts, Jacques Puechal, chairman of Atochem, asserted that it is difficult to predict what future growth will be with the industry has been so mistaken in the past. He suggested that profitability must be proved now, while the general economic situation is better.

Mr. Puechal argued that the established producers in Europe, Japan and the US must share equally the burden of newcomers in the field. However, he said, he is confident about Europe which, he feels, has a big edge in raw materials.

"The cheapest way to move crude oil to end-market in Europe," he maintained, "is still to refine it in Europe and to deliver directly to the market."



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Trinidad Firm Plans Expansion

Financing agreements have been signed for a \$230 million ammonia project of Trinidad Nitrogen Co., Ltd. (Tringen), a corporation owned 51 percent by the Government of Trinidad and Tobago and 49 percent by W.R. Grace & Co.

The expansion by Tringen will more than double its ammonia capacity from 360,000 metric tons per year to 810,000 tons by adding a second, complete plant adjacent to the existing facilities at Port Lisas on the West Coast of Trinidad.

The venture will utilize the extensive natural gas reserves in Trinidad and Tobago, and will generate net foreign exchange benefits for the country estimated at \$38.1 million per year.

The government has been attempting to reduce its dependence on the petroleum sector, which currently accounts for most of the nation's exports.

In addition to production facilities, the project includes two storage tanks, a new loading dock and electricity generating facilities.

Funds are being provided primarily by the International Finance Corp., the World Bank affiliate which finances private sector business in developing nations. Technical support and project management is being provided by a Grace subsidiary.

Toxic Leaks At Nuke Plants

Groundwater under at least seven nuclear weapons plants is contaminated with high concentrations of toxic chemicals and radioactive materials, say Congressional investigators.

"In some cases solvent contamination exceeds proposed drinking water standards by a factor of 1,000 or more. In other cases, the radioactive material in the groundwater is more than 400 times greater than the drinking water standards," says a report by the General Accounting Office on conditions at nine plants and laboratories.

The report quotes the Energy Department, which owns the plants, as saying the contami-

nation poses no threat to public health because it is generally confined within plant boundaries or quickly becomes diluted or dissipated if it has migrated away.

Sen. John Glenn, D-Ohio, a member of the Senate Governmental Affairs subcommittee on nuclear proliferation for whom the report was prepared, called the information "shocking and frightening."

"What these figures show is that the Department of Energy and its predecessors have been carrying out their mission to produce nuclear weapons with an attitude of neglect bordering on contempt for environmental protection," says Sen. Glenn, who released the report.

According to the report, nitrates and chloride are above drinking water standards at the Feed Materials Production Center in Fernald, Ohio. At the Savannah River complex in South Carolina, solvents have been reported at levels more than 30,000 times greater than drinking water standards allow.

And at the Y-12 Uranium Separation and Materials Fabrication Plant at Oak Ridge, Tenn., solvents have been detected at levels 1,000 times greater than proposed drinking water standards and mercury has been detected at levels 500 times the standard. Mercury has also contaminated an off-site creek bed and its flood plain.



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gets by as much as 25 percent in the coming year, and the 'trickle down' effect of the

Percent	Number
100	100
90	90
80	80
70	70
60	60
50	50
40	40
30	30
20	20
10	10
0	0



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Salsbury Unit Changes Name

The custom chemicals manufacturing unit of Salsbury Laboratories will be known as Salsbury Chemicals, it was announced last week. Along with the name change, an expanded marketing services organization has been implemented.

"Salsbury will be able to work more closely with basic chemicals manufacturers. We have set up three regional offices for the Northeast, the Midwest and by year-end will have an office to serve the Southeast," says John Pezzanite, the new director of marketing for Salsbury Chemicals.

"All of our regional marketing managers have technical degrees and have worked in research, process development and tech service. We believe these experience backgrounds will allow Salsbury to work with major firms in developing special chemistry

for new product intermediates and allow us to offer the medium-size producer complete formulation development and manufacturing," Mr. Pezzanite added.

Salsbury is also expanding Charles City headquarters staffing in its commercial development unit.

"Robert Lerner, our new manager of Commercial Development, is a recognized authority in fine chemicals development and holds a dozen patents with a similar number of patents pending.

His team will be a major process development source for our customers. With our new in-field technical marketing and expanded developmental services program, Salsbury expects to further its capability to serve the chemicals manufacturer," observes Pezzanite.

Salsbury Chemicals also reported a major volume growth in its manufactured products based on aromatic nitration chemistry. A Fortune 500 firm has given the company a major contract for a new nitration intermediate and a medium-size end-user has signed

a multi-year contract for a specialty nitration formulation. Nitration chemistry is highly reactive and can be explosive.

Salsbury Laboratories, is the animal health subsidiary of Solvay America and markets proprietary veterinary and animal health products in 90 countries.

Nat'l Distillers Wins High Rating

Mabon, Nugent & Co. is rating the shares of National Distillers & Chemical Corporation as attractive (the second highest rating) in the wake of National Distillers' announcement that it will acquire the ethylene, ethylene oxide and polyethylene business of Enron Corporation and sell its own liquor business.

"In later year, management may be faulted for making a mistake in judgment

regarding polyethylene, but management can no longer be viewed as sleepy," states Robert Reitzes, Mabon Nugent's chemical analyst in a recent report.

After the acquisition, National Distillers will have approximately 3.4 billion pounds polyethylene capacity, 230 million pounds polypropylene capacity, 1.7 billion pounds ethylene, 300 million pounds propylene and 200 million pounds of ethylene glycol, Reitzes noted.

National Distillers now has about 20 percent of US polyethylene capacity, the analyst adds. The four largest producers — Nat'l Distillers, Dow Chemical Company, U.S. Carbide Corporation and E.I. du Pont, Nemours & Co. — control 55 percent of the market, he notes.

"We believe these companies will attempt to keep prices up. In our judgment, the acquisition will provide increased pricing stability in the polyethylene market," Mr. Reitzes said.

In propane, National Distillers is invested heavily, and Mr. Reitzes believes the company will continue to acquire propane tributaries over the next several years. Propane margins vary substantially between wholesalers and retailers, but the average return for all of these businesses approximates 18 to 20 percent, it is noted.

The Mabon Nugent chemical analyst believes polyethylene earnings should be from personnel rationalization, economic scale, lower freight costs and reduction in the total research and development bill. He estimates that these savings could be from \$20 million to \$30 million by 1988, 10 cents per share. To be conservative, Mr. Reitzes has not included these potential savings in his earnings projections.

Those projections are \$3.85 per share in 1987, following a projected \$2.35 per share this year, and \$5.25 in 1988.

Other factors helping these earnings is lower tax rate, the termination of a high-gas contract in 1987, significantly expanded polyethylene and propane capacities, projected tightness of supply for polyethylene.

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DRUGS & FINE CHEMICALS

Caffeine Demand, Price Rising; Customers Complain of Shortages

Tightening supplies have pushed caffeine pricing higher during 1986, and some players claim that hand-to-mouth sales are the rule rather than the exception. Other players, while acknowledging shrinking supplies, do not characterize the situation as being that serious.

Synthetic caffeine is priced between \$4.55 and \$4.95 per pound. Natural caffeine is priced similarly. At the beginning of the year, caffeine's price ranged from about \$4.30 to \$4.50 per pound. Sources expect more firming, and one comments that the \$5-per-pound mark may be reached, and passed, in the near future. "Prices probably will be drastically increased in 1987," says this source.

Synthetic-caffeine suppliers note that activity has increased for natural caffeine, and that when natural supplies are tight, some purchasers turn to the synthetic product, thereby diminishing those supplies as well. Generally, the pharmaceutical industry uses synthetic caffeine, while the beverage industry uses natural. This is not a hard-and-fast rule, though.

A major domestic supplier concurs that its sales have largely increased this year, and that "there is pressure being put on manufacturers" for more product. Others share similar scenarios. However, while all surveyed attest to rising demand, some players cite additional reasons. For example, a major importer, who says his company is "more or less sold out" of caffeine, claims that a poor Brazilian coffee bean harvest is hurting the industry. Caffeine is often extracted from coffee beans.

SEVERE DROUGHT

Figures from the Coffee Information Institute, in New York, show that an estimated 11.2 million bags of coffee beans will be produced in Brazil this year, considerably down from 1985's 30 million bags. A bag is 60 kilograms (132 pounds). A spokesman says that production is down because of a severe drought, and that the updated 1986 estimate (made in September) is a decrease from the original estimate of 15 to 16 million bags.

Another importer, who imports Chinese material, says that his company is beginning to have trouble satisfying customers because demand in China is rising, and he thinks the Chinese will become more conservative in exporting their caffeine.

Overall imports are down through July,

compared to the same period in 1985. Through July, about 2.5 million pounds entered the US. Through July 1985, the total was slightly more than 3 million pounds. West Germany remains the major exporter to the US, selling a little less than 2.2 million pounds here through July. This figure represents a considerable fall since last year.

Buyers, as well as suppliers, are complaining that the supply situation is worsening.

PRICES TRENDLINES

WEEK ENDING OCT. 3, 1986

CHANGES/UP

Name

CHANGES/DOWN

Name

DRUGS INDEX

The Drugs & Fine Chemicals index reflects the prices of 10 representative materials in this sector and the quantity of each produced in 1985.

Oct. 3, 1986 211.16
Sept. 26, 1986 211.16
Sept. 5, 1986 211.16
Oct. 4, 1985 211.16

Chemical Prices Start on Page 40

One buyer laments, "If I weren't a customer of (a large supplier), I wouldn't be able to get it." The buyer confirms that prices are rising, and says he knows of other buyers having difficulty getting caffeine. "The market is going crazy," he says, "if you can get caffeine in the first place." Another buyer claims that he called companies for a price quotation, and was unable to obtain one, being told that no caffeine was available at the time.

One buyer says he has heard that two major soft drink manufacturers are buying large amounts of both natural and synthetic caffeine, making the situation even tougher for other buyers. Suppliers have no comment.

The industry is showing interest in a new soft drink called "Jolt Cola." Billed by its makers as having "All the sugar and twice the caffeine," it has received some national attention. A company spokesman says the product was introduced in April, and is currently available in 17 states. By the end of October, though, 35 states will be selling the

DRUG & FINE CHEMICAL IMPORTS: JULY

CENSUS BUREAU REPORTS ON THE TOP DRUGS

	QUANTITY	JULY	QUANTITY	JUNE
Acetaminophen	382,774	939,829	880,282	1,894,644
Benzenoid drugs, n.s.p.	214,884	1,422,760	201,373	2,113,000
Brucine	75,000	167,500	85,400	37,885
Caffeine	384,847	1,409,188	388,650	1,556,409
Citric Acid	6,059,962	3,020,228	4,248,778	2,685,951
Cream of Tartar	162,811	84,074	247,530	136,449
di-pantothenic acid	482,085	1,585,291	435,735	1,629,608
Iodine, crude	143,485	329,133	109,028	803,254
Monosodium glutamate	6,722,198	3,672,441	7,261,116	3,995,495
Niacin, pharmaceutical grade ..	143,69	323,136	99,207	214,353
Penicillin G salts	125,209	1,847,517	181,544	1,910,828
Penicillin n.s.p.	9,752	1,225,412	16,012	1,086,548
Phenylphosphine HCl	40,000	35,201	88,016	36,895
Potassium sodium tartrate, (Rochelle Salt) ..	177,916	828,898	428,585	1,309,533
Quinine and its salts	71,420	162,150	110,654	238,008
Saccharin	80,274	169,531	146,098	313,359
Steroid hormones, synthetic	2,589,988	1,773,916	733,436	487,332
Sulfamethazine	130,292	598,802	185,872	783,711
Sulfathiazole	141,515	315,875	31,948	143,229
Tartaric acid	547,070	329,053	325,251	332,518
Vitamin A	421,596	2,828,481	376,712	2,593,404
Vitamin B	83,690	643,728	92,828	780,045
Vitamin B	119,300	1,898,884	231,749	3,054,869
Vitamin B	85,332	869,590	13,983	607,144
Vitamin C	1,484,313	4,816,637	1,495,943	4,302,496
Vitamin E	466,788	2,365,184	271,510	1,346,478
Vitamin E, provitamin, etc., n.s.p.	133,338	593,834	61,672	166,021
Woolgrease, n.s.p.	826,256	250,801	965,102	607,271



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DRUGS & FINE CHEMS

cola. Caffeine suppliers say they are curious about the cola, and will examine its growth.

Coinciding with market tightness is an apparent stabilization, or decline, of decaffeinated coffee consumption in the US. The International Coffee Organization, in London, says that consumption of decaffeinated coffee actually decreased this year, according to estimates. A spokeswoman says 17.1 percent of regular coffee drinkers drink decaffeinated coffee. This percentage was 17.3 percent in 1985.

Nineteen eighty six marks the second consecutive year the total has fallen. In 1984, the percentage was 17.7 percent. The year before that, however, ICO estimated that 15.3 percent drank decaffeinated coffee. The spokeswoman said that rapid or steady annual increases were the norm until 1984.

ESTROGEN — Questions have been raised about the overall efficiency of a new estrogen skin patch developed by Ciba Geigy (CMR, 9/22/86, p. 9). The questions have been raised by Ayerst, which sells an oral-dosage estrogen.

Ciba Geigy's product, used twice weekly for three-and-one-half days at a time, is placed on the abdomen. This method allows estrogen to bypass the liver which, according

to Ciba Geigy, helps avoid metabolism problems. The company also boasts that its estrogen form, 17-beta estradiol, closely mimics woman's natural estrogens before menopause.

Ayerst says that while the new technology is interesting, it worries the public may be misled about its potential. Primarily, Ayerst argues that the patch is not indicated in osteoporosis, while oral dosage forms are. Among the company's other arguments, that Food & Drug Administration classifies the patch as "3-C," meaning it is not regarded as a significant advance in therapy.

Ciba Geigy acknowledges these points, but counters that it did not intend to strive for several indications, because of lengthy FDA investigations, and claims that studies to be done to perfect dosage levels for treating osteoporosis. "That just takes time," says a spokesman. He adds that "Ayerst is highlighting their high points, we highlight ours."

MONOSODIUM GLUTAMATE — Mir Co., of South Korea, is raising its export price for MSG by 7 to 8 percent, the company says. Cheil Sugar Company, another South Korean source of MSG, announced a similar increase on exports to the US three weeks (CMR, 9/22/86, p. 22).

A Miron spokesman says prices were increased because of increased manufacturing costs, and because of the US dollar's high against the South Korean currency, the won.



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Monsanto Sells Chemical Unit

Monsanto Company last week said it sold its paper chemicals business to a unit of Akzo N.V. The terms of the transaction were not disclosed.

Akzo gets the rights to some Monsanto patents and technology as well as the "Mer-size" and "Monsize" paper sizing agent trademarks. Included in the sale are Monsanto's wholly-owned subsidiary FRP Company, with principal manufacturing facilities at Baxley, Ga., and paper chemical assets at Nitro, West Va., and LaSalle, Que., Canada.

Monsanto's "Polygrasp" resins, "Scripset" paper coatings and specialty chemical coating resin operations are not part of this transaction. Akzo, however, will become a manufacturer's representative for Monsanto for sales of "Scripset" to the paper industry.

In another divestment during the week, Monsanto sold its vanillin business to Rhone-Poulenc, Inc.

Roger F. Sellow, commercial director of the detergents division at Monsanto, said, "We have been operating vanillin at a reasonable profit, but it is a specialty business that is not strategic with the division's major emphasis on detergent materials and food phosphates and acidulants."

The sale includes Monsanto's Seattle, Wash. plant where vanillin has been manufactured since 1952. Rhone-Poulenc plans to continue production and sale of vanillin and substantially all workers at the Seattle plant are expected to be offered employment.

Monsanto's vanillin plant at Seattle is rated at over 2,000 tons of capacity annually

based on lignin, while Rhone-Poulenc makes vanillin at a plant of comparable size at San Fons, France, using guaiacol as raw material.

A Rhone-Poulenc spokesman said the company plans to continue production at both plants. In addition, Rhone-Poulenc is a producer of ethyl vanillin at its Freeport, Tex. complex.

Goodrich PVC Absolved By Judge

B.F. Goodrich says that an Iowa trial court has granted a summary judgement in its favor dismissing all claims against the polyvinyl chloride (PVC) plastic manufacturer in a lawsuit stemming from a 1978 department store fire in Des Moines.

Rather than carry an appeal of the decision to the Iowa Supreme Court, attorneys representing families of the fire victims agreed with B.F. Goodrich on a settlement that allowed the summary judgement to stand.

Goodrich was the sole remaining defendant in the suit, originally filed against a number of manufacturers, an industry trade association and a testing organization.

"We are glad to have this case resolved," said David H. Hall, president of BFG's Geon Vinyl Division. "We know PVC to be a safe product and have constantly maintained that it had nothing to do with the tragic fire at the Youngers Department Store in Des Moines."

"PVC is one of the most thoroughly tested products of its kind," Hall added. "It has been tested by government agencies as well as independent testing organizations and continues to be specified in a broad range of applications."

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Superfund Tax Continued from Page 3

negotiators reluctantly agreed to substantially higher taxes on the oil industry, but only after the House accepted a "tax differential" favoring domestic crude oil producers.

Under the plan, imported oil would be taxed at the rate of 11.7 cents per barrel to raise \$1.5 billion over the five-year period. US producers would pay \$1.2 billion, taxed at the rate of 7.8 cents per barrel.

But as the only \$200 million to the original superfund, the American Petroleum Institute called the massive increase "totally unjustified and unfair."

"The record is clear that six thousand companies from every industry, as well as local, state and Federal governments, have contributed to waste sites, and the petroleum industry's share is very small," the institute says.

"Yet, under this proposal, this single industry would be burdened with costs as high as all the rest of industry combined."

The CMA spokesman notes that the chemical industry would pick up about 20 percent of the oil industry's tab. "We're going to end up paying a lot more overall because we'll pay a big part of the oil tax — oil being a chemical industry feedstock," he says.

Rep. Downey, however, described the final proposal as a "classic compromise," noting that House members had hoped for a heavier assessment against chemical companies, the Senate had initially approved a higher broad-based tax, and oil state lawmakers had lobbied to ease the burden on petroleum producers.

While all parties involved in the three-year reauthorization fight expressed relief that a compromise had finally been reached, they acknowledged that a presidential veto is a distinct possibility.

Treasury Secretary James Baker warned last Summer he would recommend a veto of any superfund bill that significantly increase

taxes on petroleum or imposed a new broad tax across the manufacturing sector. Thursday, a spokesman for the Treasury department said, "The proposal is such that the Secretary of the Treasury will be unable to recommend that the President sign the measure."

He also criticized the conferees' adoption of a tax differential for foreign and domestic oil. "This is the equivalent of an oil usage fee, which this administration opposes," an official said.

"The veto drums are beating loudly," says Sen. Frank Lautenberg (D-N.J.). "But before the President takes such an action he should think carefully about the ramifications of a veto. A veto would starve this program a possibly kill it."

He points out that due to the upcoming adjournment of Congress, there will be no chance for a veto override.

"The message to the President is clear," says the Senator. "Both houses of Congress approved superfund by overwhelming margins. If there is a veto, the President is out step with the country."

The tax agreement came one year and a day after Congress missed the deadline to renew taxing authority for the government's most ambitious anti-pollution program.

Technically, superfund expired Sept. 1, 1985, and EPA lost its authority to collect taxes from the petrochemical industry to finance the cleanup of some of the nation's most hazardous waste sites.

Work on the sites has continued on a scaled-down basis since then, financed by money left over from the program's first years and by emergency funds appropriated by Congress.

The tax agreement also came one day after EPA told contractors at 104 of the nation's worst toxic dumps it was canceling their contracts at the end of the month because of a lack of superfund money.

Agent Orange 'Breakthrough' Claimed in N.J.

The New Jersey Agent Orange Commission released details of a study they say provides "a major scientific breakthrough" in determining exposure of Vietnam War veterans to the toxic herbicide dioxin.

Allen E. Falk, commission chairman, says the results of the study "will re-open the Agent Orange issue" and the findings promise to provide answers to veterans and their families about the extent of their exposure to dioxin.

Dioxin, a known animal carcinogen, was a byproduct and the key contaminant in Agent Orange, which was used by US military forces during the Vietnam War to eliminate jungle cover.

The Vietnamese and thousands of Vietnam veterans exposed during spraying operations blame Agent Orange for a range of health disorders, including cancer. The US government and the chemical industry maintain no conclusive link has been shown.

A lawsuit filed against seven Agent Orange manufacturers by veterans from the US, Australia and New Zealand resulted in a \$200 million settlement in 1984. The litigation, currently under appeal, included 245,000 claims of health damage.

At a Capitol Hill news conference, scientists said the new research shows for the first time a biological "fingerprint" left in veterans' blood by dioxin.

"We have found a method which can precisely show the levels of the dioxin isomer used in Agent Orange, today, some 15 to 20 years after exposure, in the blood and fat tissue of Vietnam veterans," says Mr. Falk.

Furthermore, he says the tests found levels of dioxin 10 times higher in heavily exposed veterans than in other Vietnam-era servicemen.

However, Mr. Falk acknowledges the research on 10 highly exposed veterans stops short of linking their medical problems directly to the chemical.

But the results of the research, he adds,

should prompt the Federal government to drop its claim that Congressionally-mandated studies examining the possible link between exposure and disabilities cannot be completed because of a lack of a means to determine exposure.

The 10 highly exposed veterans were studied along with 17 "control" cases, including veterans who served in Vietnam without direct Agent Orange exposure, and veterans of the area who did not serve in Southeast Asia.

Levels of dioxin (2, 3, 7, 8-tetrachlorodibenzo-p-dioxin) averaged about 48 parts per trillion in exposed veterans, compared to about 4 or 5 ppt in those who saw no Vietnam service, said toxicologist Ralph Fogelman.

"The implications this finding may have on toxic liability cases is mind-boggling," says Rep. Bob Edgar (D-Pa.), chairman of the House Veteran Affairs subcommittee on health care.

"It means that the victims of dioxin exposure at Times Beach, Mo., can one day measure the level of exposure they received. It means the factory worker in Johnstown, Pa., can one day determine if the toxic chemicals she works with everyday are in her bloodstream," he said.

Rep. Tom Daschle (D-S.D.) said that if the findings of the New Jersey study are verified, "... they could allow us, for the first time, to conclusively identify veterans exposed to Agent Orange and, therefore, to make judgments about its effects. That is a critical first step."

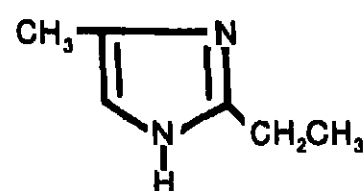
EPA, Avtex Agree On a Cleanup Study

Avtex Fibers Inc. and Environmental Protection Agency have entered into an agreement that will lead to the clean-up of a toxic waste dump on the superfund national priority list.

An Avtex plant at the Front Royal, Va., site has manufactured rayon for years. Contaminants found include scrap batches of viscose, zinc and other wastes which were disposed of in 23 unlined basins and landfills.

Samples taken from the basins included high levels of carbon disulfide and phenols. EPA says they have also seeped into the water table and contaminated seven nearby wells.

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Rep. Boxer Seeks A Hold On Waste Burn

Rep. Barbara Boxer (D-Calif.), author of Federal legislation to place a moratorium on ocean incineration of toxic wastes, is urging California Gov. George Deukmejian to approve a similar bill which has passed the state legislature.

A telegram from 14 members of the California congressional delegation was sent to the governor in support of the bill by state Sen. Herschel Rosenthal.

The telegram asks Gov. Deukmejian to sign the bill into law in order to "protect the California coast and the health of our citizens." The measure would prohibit ocean burning of toxic wastes off the coast until more research is completed and assessed.

"PREMATURE RUSH"

The intent of both the Federal legislation and the state bill is to stop what Rep. Boxer describes as "the premature rush to ocean incineration technology."

The Boxer bill focuses on Environmental Protection Agency's permit process and requires a moratorium on test burns. The Rosenthal measure calls for a state inter-agency study of the problems faced by coastal communities regarding the onshore transport, storage and handling of toxic materials intended for ocean incineration.

Both would delay implementation of ocean incineration until the questions about the technology are more fully explored.

"I am increasingly alarmed by EPA's headlong push to promote ocean incineration, especially in light of its own science advisory board's objections," says Rep. Boxer.

"Many experts believe that this technology has consequences that we have not been able to analyze," she adds. "If we are to protect our ocean environment and the California

coastline, it's essential to delay burning at sea of toxic wastes."

EPA tentatively approved a test burn off the coast of New Jersey earlier this year, but then put off the project in response to public and congressional criticism for moving too fast.

Genex Files For Patents

Genex Corporation says it has filed patent applications relating to the design and production of novel, single-chain antibodies developed using the company's proprietary protein engineering technology.

Genex believes that, once widely available, single-chain antibodies may revolutionize the use of antibodies in diagnosis, therapy, sensing devices, and separations technology.

Conventional antibodies, including monoclonals, consist of four cross-linked protein chains. This 4-chain antibody structure includes two identical long chains, called heavy chains, and two identical short chains, called light chains.

Both the heavy and light chains contain a constant region, which is the same for all antibodies of a given class, and a variable region that binds a specific antigen and is therefore different for each antibody.

Genex's single-chain antibodies are hybrid molecules constructed by connecting specific sections of the light chain variable region and specific sections of the heavy chain variable region with short peptide linkers.

Using computer analysis, Genex scientists designed the length and composition of the peptide linkers as well as their site of attachment to the variable regions. Unlike conventional antibodies, single-chain antibodies are expected to be manufactured in genetically engineered micro-organisms.

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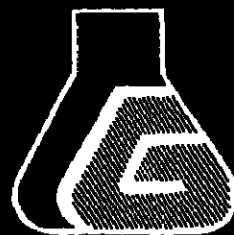
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US Fertilizers Score Victory On Ex-Im Loans

Congressional passage last week of a measure restricting Export-Import Bank loans to certain foreign competitors represents a major victory for the US economy, according to Gary D. Myers, president of The Fertilizer Institute, a key backer of the legislation.

An amendment to the congressionally approved Eximbank reauthorization package bars the use of Eximbank funds to establish or expand production of another nation's export commodities if such products are in world surplus, if they compete directly with similar US products, or if such loan assistance would cause substantial injury to US producers.

The language, referred to as the Byrd Amendment because of the strong support by Sen. Robert Byrd (D-W. Va.), is part of the Eximbank reauthorization bill awaiting President Reagan's signature.

Prior to final congressional passage, Sen. Byrd singled out the Fertilizer Institute as having provided convincing information about the damage to US industry of past Eximbank loans.

Mr. Myers praised the bill's passage, which he said is "good news for US phosphate producers." This industry segment has claimed large export sales declines due to Eximbank support of North African phosphate producers.

He said that \$200 million in Eximbank loans to those producers from 1979 to 1985 equalled a single year's loss of \$200 million in market share for US phosphate makers and a \$450 million drop in domestic employment income.

"This amendment will help slow the dam-

age done to our phosphate producers and their employees," Mr. Myers said.

The Fertilizer Institute represents, by voluntary membership, more than 90 percent of the nation's fertilizer industry. Producers, manufacturers, retailers, trading firms, and equipment manufacturers who comprise its membership are served by a full-time Washington, D.C. staff in various legislative, educational and technical areas, as well as with information and public relations programs.

Alachlor Wins Partial Reprieve But Is Limited

Environmental Protection Agency has decided not to suspend the use of alachlor, the nation's most widely used herbicide, but the agency last week proposed additional restrictions, including a requirement that use be limited to certified applicators and that new label modifications be made on the products.

EPA has been reconsidering its approval of alachlor, which is used to protect corn, soybeans, peanuts and other crops from weeds, because it has been found to cause cancer in laboratory test animals. The agency considers alachlor to be a potential human carcinogen.

Monsanto Chemical Company produces about 84 million pounds of the chemical, trade-named "Lasso," for US farm consumption annually.

A company spokesman says Monsanto is satisfied with the decision and adds that 75 percent of "Lasso" users are already certified. "We've said for two years that the special review would uphold the use of our product and it does that," he remarked.

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PERFUMES & FLAVORINGS

Black Pepper Prices Firming As the World Market Tightens

Black pepper spot prices shot up across the board last week to \$2.17 per pound. Predictions from a year ago of a tightening global market proved true as both the Indonesian and Brazilian crops registered smaller harvests.

"It's been a bullish market," says a spice broker. "Twelve to eighteen months ago a worldwide shortage was predicted by the major suppliers in black pepper."

Also behind the higher prices, says a pepper importer, is the anticipation of even shorter supplies: "Buying has increased so that future contract requirements can be filled at present prices. Though prices are high, they're covering themselves in case they go higher."

All four major points of origin, Indonesia, Brazil, India and Malaysia, are in a seasonal rotation where each one will record a lower harvest.

Indonesia's late summer harvest totalled 8,000 tons, down from an annual average of 14,000 to 16,000 tons. In view of the shortage, says another spice broker, "the Indonesians are in no rush to sell the balance of their recent crop," hoping to hold out for higher prices later in the year.

The Brazilian harvest of August through October, reports a trade source, has been late, further tightening the market. A spice importer relates a climate similar to Indonesia's in Brazil: "Brazilian farmers also planted lower crops and are holding on to their material; they, too, are unwilling to sell it for a low price." "The farmers have more money than they did last year," adds an industry observer, "so they can afford to hold out longer." Crop estimates for Brazilian black pepper are from 20,000 to 22,000 tons, compared to an average of 30,000 tons.

STRONG INDIAN CROP

India's upcoming harvest of December and January is expected to be a good one, ranging from 45,000 to 50,000 tons. It will be a decrease from India's record crop of last year, 65,000 tons, but well above the Indian average of 35,000 to 38,000 tons.

Yet another pepper importer contends a shortage of Indian material may emerge because of seasonal timing. "The old crop Indian black pepper has almost been exhausted," he says, "and the December/January harvest is a long way off."

A spice broker concurs, citing East European and Russian purchases of Indian black pepper: "India's position has been pushed up by steady sales to the Eastern bloc, on the order of 500 to 700 tons per week. Because the form of payment is less desirable to the Indians — credits for farm equipment and other machinery versus hard currency from the West — the price these nations pay is 2 percent to 10 percent higher, causing the Indian market to firm."

To complete the picture, the Malaysian Spring, 1986 crop was 15,000 tons, half of its yearly average of 30,000 tons. No precise estimates for Malaysia's 1987 crop were available, but sources agree that it ought to be larger than last Spring's.

The effect of this bullish market on US buyers, according to a pepper broker, is a more conservative approach to contracts. In contrast to two to three years ago, he says, "US buyers are less likely to book long positions because the price swings are too great. They now prefer to go hand-to-mouth and avoid a gambling loss."

Reviewing demand statistics from recent years, an industry analyst expects a winter shortage: "The first few months of next year black pepper will be in very short supply."

A spice broker emphasizes that the pepper cycle insures availability and that the market can absorb any temporary shortage. "We should see this range — \$1.90 to \$2.50 per pound — through most of 1987."

In the long term, this broker sees the world black pepper farmers overcompensating for

the shortage: "What will happen eventually is that in two years or so there will be an overabundance of pepper and the prices will come crashing down."

In contrast to the black pepper market, white pepper has been quiet, losing 2 cents last week to \$2.98 per pound. Europe, the largest consumer market, has been inactive.

PRICES TRENDLINES

WEEK ENDING OCT. 3, 1986

CHANGES/UP

Anise seed, Spanish, 5-5c. per lb.
Anise seed, Turkish, 5c. per lb.
Cumini seed, Turkish, 3c. per lb.
Cumini seed oil, f.o.b. \$20 per kilo
Dillweed oil, f.o.b. 10c. per kilo
Fennel seed, Turkish Fancy, 7c. per lb.
Mace, Padang sittings, 25c. per lb.
Nutmeg, East Indian Whole, 8c. per lb.
Nutmeg, West Indian Lined, 10-12c. per lb.
Poppy seed, Turkish, 1c. per lb.
Rosemary, Spanish/Portuguese, 2c. per lb.
Rosemary, Yugoslavian, 1c. per lb.
Sage, Albanian, 5c. per lb.
Sage, Turkish, 5-10c. per lb.
Thyme, Spanish, 7c. per lb.

CHANGES/DOWN

Caraway seed, Egyptian, 2c. per lb.
Cloveleaf Oil, Madagascar \$3 per kilo
Cloves, Brazilian, 5-7c. per lb.
D-Limonene, 25c. per kilo
Eucalyptus Citradora Oil, Chinese, 5c. per kilo
Ginger, Cochiti, 5c. per lb.
Mustard seed, Canadian 1-2c. per lb.
Orange Oil, Brazilian, 15c. per kilo
Patchouli Oil, f.o.b. 15c. per kilo
Pelligrain Oil, f.o.b. 25c. per kilo

PERFUMES INDEX

The Perfumes & Flavorings Index reflects the prices of 11 representative materials in this sector and the quantity of each supplied in 1985.

Oct. 3, 1986	71.00
Sept. 26, 1986	71.00
Sept. 5, 1986	71.00
Sept. 27, 1985	71.00

Chemical Prices Start on Page 40.

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PERFUMES & FLAVORS

not reached the US market in light of both limited availability and competitive buying elsewhere. "The Javan citronella oil is going to Japan and Europe," says an importer, "because US buyers are notorious for seeking the lowest possible price."

India, another major producer of citronella oil, consumes much of its material, keeping it off the world market. "The Indians don't export very much of their material," observes a broker, "because they get better prices domestically. There is a traditional fascination with fragrance oils in India."

The Javan supplies have been restricted by the protraction of the harvesting process by unusually heavy rains. "The Javan citronella oil is short," says another broker, "thanks to many months of heavy rains. Production has been slowed."

Accordingly, Chinese producers have picked up the remainder of the market. "Also contributing," to firmer prices, says an essential oils dealer, "are reports that production is down in China, though it's difficult to tell to what degree." The Chinese have had such success with their citronella oil sales, trade sources say, that they are only taking orders for 1987 shipments.

A good indication of the citronella oil market's strength is the success of resellers. An increasing portion of the July/August imports coming from the Netherlands denotes a strong US demand and a high price paid. "When buyers are short," an importer explains, "they will import the material from intermediary countries such as the Netherlands."

PATCHOULI OIL — Indonesian patchouli oil production will be stepped up in anticipation of increased demand, according to the Indonesian National Development Information Office. The government plans to double its acreage of 1,875 to 3,750 acres in 1987. Long term goals call for 6,750 acres harvested in 1988 and 8,750 acres in 1989. The figures have Indonesian patchouli oil as commanding 60 percent of the world market.

If such a policy were implemented, it would further weaken an already soft market. Indonesian patchouli oil imports have been steady while the Chinese material has lost a large portion of its market in the past two years. The Chinese market share has slipped from 40 percent to less than 20 percent of US imports in the past year.

"Chinese patchouli oil prices are coming down in an effort to meet the Indonesian levels," says an essential oils broker. But, he adds, it will be hard for them to recapture a market where their material isn't considered of comparable standard.

Current spot prices are Indonesian, \$10.75 per pound, Chinese, \$12.00 per pound. Import figures confirm that US demand is rising: 529,516 pounds imported from January through June, 1986 in comparison to the 1985 year-end total of 544,857.

But an essential oils dealer contends that the scale of increased production from Indonesia is too great, that the global and US markets wouldn't support it. "If the Indonesians do produce that much," he asks, "who would buy it?"

PINE NEEDLE OIL — Fir needle, or pine needle, oil prices continue to soften as usage decreases and aroma chemical substitutes for the oil become more widely used.

Imports have slowed in the face of an abundance of inventories in the US, down from a 1985 year-end total of 201,074 to a January through July figure of 18,958.

In the past two years, according to an importer, "a lot of the Chinese pine needle oil has been imported, yet very little of it is currently being used." Other major sources are the Soviet Union (Siberian), Canada, France and Austria.

Industry sources point out that import figures are distorted by the inclusion of aroma chemical substitutes such as isoeugenol acetate and "concoctions" composed of varying amounts of both synthetic and natural materials under the heading "pine needle oil."

"The import statistics are misleading," observes an oils broker, "for the market cannot absorb these quantities," referring to the 1985 total of 201,074 pounds.

The trend to phase out natural pine needle oil began, according to an importer, "when toothpaste companies and scented candle producers, who used a substantial amount of it, weren't able to procure the Siberian oil and switched to the lower priced compounds. Some even took to making their own."

Canadian pine needle oil, considered a consistently pure natural oil, has suffered from these substitutions. Imports for 1983 totaled 16,542 kilos; for 1984, 13,387 kilos, and for 1985, 4,538 kilos. Canadian producers are also subject to high fixed costs of extraction and distillation, leaving their spot price at \$10 per pound, double the Chinese spot price of \$5 per pound.

Siberian pine needle oil, also of high quality, faces the same impediments as the Canadian material. Its spot price is \$12.75 per pound. "There has been a gradual reduction of imports of the better types of fir needle oil," says another importer.

A broker outlines an even bleaker picture for the essential oil: "The trend has been toward cheaper pine needle oil or aroma chemical solutions, and perhaps toward doing without the natural oil entirely."

HEAVY & AG CHEMICALS

Domestic Urea Producers Await Anti-Dumping Decision

Domestic urea producers, battered by low-priced imports and poor domestic demand, are looking to anti-dumping duties that the Commerce Department may levy against urea brought in from the Soviet Union, East Germany and Romania. Whether or not Commerce will assess duties and what their actual effectiveness would be are still up in the air.

In July, the Ad Hoc Committee of Domestic Nitrogen Producers filed an antidumping petition with the International Trade Commission (ITC, 7/21/86, pg. 3). ITC subsequently found that East European imports had caused probable material damage to US producers.

It is now up to Commerce to decide, by December 23 at the latest, if actual dumping has occurred and if an import duty should be levied. If Commerce rules in favor of US producers, then duties retroactive 90 days, to September 23, can be imposed.

In addition, the Ad Hoc Committee has petitioned for an expedited ruling, which could push the retroactive date before September 23.

Observers note that there has been some confusion over UAN solution shipments from Romania that have reportedly been mislabeled as urea imports. An Ad Hoc Committee spokesman says the matter is under investigation by Commerce but that it shouldn't have an effect on the ruling.

Some in the industry doubt that Commerce will decide on an import duty. The Ad Hoc Committee has filed similar petitions in the past without success.

SOVIET UREA

One observer points out that much of the Soviet urea is coming in as part of Occidental's 20-year fertilizer trade agreement with that country. Likewise, some of the other Eastern European material is said to be imported as part of grain barter agreements. Thus in both cases, an import duty could potentially jeopardize US exports, a fact Commerce is likely to take into account.

Others doubt that a successful suit would have an effect on import volume. Many involved take a "closed world" view of the matter and argue that Eastern European urea originally bound for the US will just end up in other countries, displacing product that will eventually find a home in the US. However, a successful suit might change importer urea prices for the better.

Producers say Gulf Coast prices for imported urea are currently averaging around \$75 per ton, and can go as low as \$70 per ton. While some quality differences are said to exist between domestic and foreign material, for the most part US producers must compete head to head with the imports, at prices that are keeping many of them in the red.

There had been talk that import prices would swing up after September 23, in anticipation of retroactive duties. This doesn't seem to be occurring, however, and high inventories along the Mississippi are being blamed.

One producer feels the only bright spot in the business is the precipitous drop in import shipments scheduled to arrive after September 23.

PRICE HIGHLIGHTS

INORGANICS IN SEPTEMBER:

	SEPT.	AUG.
(US \$)	(US \$)	(US \$)
Ammonia, US Gulf, barges	70-75	75-80
Caustic Soda, US Gulf, railcars	80-90	80-90
Chlorine, US Gulf, tankers	140-150	140-150
DAP, US Gulf, barges	130-132	130-132
Soda Ash, Green River, Wyo.	73-77	73-77
Sulfuric Acid, S.E., tankers	55-60	55-60

Prices are in short tons and represent quotations for large buyers.

ber 23. He says scheduled shipments are down as much as 90 percent and feels that once the product already here gets flushed through the system, things may begin to pick up.

A thorough flush-through may take some time, however. A spokesman for the Ad Hoc Committee says that the 60 days proceeding September 23 saw two or three times the amount of imports that entered the US during the same period last year. Another source estimates that foreign shipments for the

PRICES TRENDLINES

WEEK ENDING OCT. 3, 1986

CHANGES/UP

Aluminum sulfate, \$20 per ton
Hydrofluoroallic Acid, \$50 per ton
Sulfur Dioxide, \$10 per ton

CHANGES/DOWN

None

HEAVY & AG INDEX

The Heavy & Ag Chemicals index reflects the prices of 18 representative materials in this sector and the quantity of each produced in 1985.

Oct. 3, 1986	113.69
Sept. 26, 1986	113.69
Sept. 25, 1986	113.69
Oct. 4, 1985	113.69

Chemical Prices Start on Page 40

third quarter this year are about equal to volumes for the entire second half of last year.

The outlook for Fall fertilization is dim, as farmers are unsure about what government farm policies will dictate. Producers say there has been little movement to dealers in the Midwest. One source feels dealers are reluctant to commit to large purchases out of fear that prices will drop further.

One producer feels that Spring movement will be hampered by barge shortages.

BASES & SALTS

ALUMINUM SULFATE — Delta Chemical Corporation announced last week that effective immediately, or as contract terms permit, its price structure for dry aluminum sulfate is being increased.

New distributor prices are as follows: standard ground purified aluminum sulfate in 100 pound bags, \$206 per ton; in 50 pound bags, \$215 per pound; in bulk, \$195 per pound. Prices are f.o.b. Baltimore, Md., plus freight equalization with the closest producing facility, where applicable. Palletizing and stretch wrapping are included in the prices for 50 and 100 pound bags.

Delta says the increases reflect current manufacturing costs and increases in product liability insurance. Most dry aluminum sulfate producers have increased prices recently.

In another action, Stauffer Chemical Company says it will increase off list liquid aluminum sulfate (alum) prices by \$8 per ton, effective October 8 or as contracts permit. Terms are f.o.b. Houston, Bastrop, La., Baton Rouge, La., Springhill, La., Coalinga, Tenn., and Naheola, Ala.

SODIUM BICARBONATE — Church & Dwight Company says that it is increasing the price for all grades of sodium bicarbonate, effective November 1.

USP and industrial grades will increase by 50¢ per hundredweight. New prices will be as follows: USP powder, \$17.55 per hundredweight; coarse powder, \$17.55 per hundredweight; fine powder, \$17.75 per hundredweight; granular, \$18.35 per hundredweight; fine granular, \$18.10 per hundredweight. In addition, bagged grades of sodium bicarbonate will increase by 50¢ per hundredweight.

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CHEMICAL MARKETING REPORTER

October 6, 1986

HEAVY CHEMICALS

bonate will increase to \$23.55 per hundredweight from \$22.05; dialysate grade material will increase to \$17.95 per hundredweight from \$17.20.

Church & Dwight says the hike of approximately 3 percent is due to increases in the cost of raw material soda ash as well as increases in raw material freight costs. Also cited are rising costs related to packaging and labor.

SODIUM CHLORATE — ERCO, a division of Tenneco Canada Inc., is announcing a price increase for sodium chlorate from its North Vancouver, B.C. plant. The increases are effective immediately.

The new prices, in Canadian dollars, are as follows: sodium chlorate in bulk will be \$560 per metric ton; sodium chlorate generator feed liquor, \$543 per metric ton; R2/R3 solution, \$543 per metric ton plus \$50 per metric ton for added salt. All products are f.o.b. North Vancouver and freight equalized. These represent \$20-per-metric-ton increases.

Pulp and Paper accounts will continue to receive a \$20-per-metric-ton discount, bringing their prices to \$540 for crystal and \$523 for solutions.

Product in Flexible Intermediate Bulk Containers (FIBC's) and drums will also be increased by \$20 per metric ton.

Last month, ERCO removed temporary voluntary allowances for crystal sodium chlorate shipped from its Buckingham, Quebec plant (CMR, 9/15/86, pg. 30).

VANADIUM OXYTRICHLORIDE — Stauffer Chemical Company says it is increasing the price of its vanadium oxytrichloride, effective November 1. Bulk shipments will move to \$4.95 per pound from \$4.55 per pound; product in cylinders will increase to \$5.25 per pound from \$4.75 per pound. Both prices are f.o.b. Weston, Mich.

Stauffer says the hike is necessary to cover increases in the cost of vanadium metal due to worldwide tightening of vanadium metal supplies. Foote Mineral Company announced a similar increase earlier this year (CMR, 8/30/86, pg. 23).

Newmont Spinoff

Newmont Mining Corporation is spinning off 80 percent of its copper operations to shareholders. The company will retain a 15 percent interest in the new company, to be called Magma Copper Company, and the remaining 5 percent will be held by Magma management. The spinoff is expected to be completed in January.

EPA to Label Dow Pesticide A Cancer Threat

Environmental Protection Agency has begun a special review of the Dow Chemical Company pesticide 1,3-dichloropropene after determining that it has potential for producing tumors (oncogenicity) in humans.

Sold under the trade names "Telone II" and "Dow Telone," 1,3-dichloropropene is registered for use as a soil fumigant for cotton, potatoes, tobacco, sugar beets, grains, nut-trees, bush, vines and turf.

EPA has classified it as a probable human carcinogen and says available chronic toxicity data show that the chemical is oncogenic at multiple sites in both sexes of mice and rats.

According to the agency, other data show 1,3-dichloropropene to be a direct acting mutagen and to have a structural similarity to other known oncogens, such as vinyl chloride, that produce similar types of tumors in rats.

Based on its review of available data, EPA says it will require a cancer hazard warning statement on all product labels. The agency is also classifying 1,3-dichloropropene products for "restricted use" by certified applicators.

EPA says it believes that restricted use is necessary to protect mixers/loaders and applicators from exposure through inhalation.

Dow says it is not aware of any undue harm to the environment or humans as result of the pesticide's use, and adds that according to its data, the product achieves effective results with a minimum of risk. The company says it believes EPA's review will indicate that the benefits outweigh the risks of 1,3-dichloropropene's continued use.

EPA is continuing to require protective clothing and equipment specified on existing labeling. The types of protective clothing and equipment required include clean body covering, gloves, heavy-duty footwear, safety goggles and a mask or respirator approved for use with 1,3-dichloropropene.

The agency will require the protective clothing and equipment whenever high concentrations of vapors might be expected in mixing/loading or application.

EPA will continue to use the current reentry level of 72 hours until data are submitted to support a final interval. In most cases, the agency would set a reentry interval of 24 hours, during which time reentry

into treated areas is prohibited without protective clothing. However, because 1,3-dichloropropene is extremely hazardous, the product is currently labeled with a 72-hour interval.

The agency is requiring environmental fate data, including a protocol for monitoring studies to determine the potential for groundwater contamination. Available data indicate that the chemical does leach to groundwater when it is present in areas with shallow groundwater, sandy soils of low percentage organic matter and high rainfall or irrigation.

EPA will not impose warning statements on product labels for non-target aquatic organisms and endangered species until the environmental fate data are received and reviewed. 1,3-dichloropropene is of low to moderate toxicity to waterfowl and upland game birds. It is moderately toxic to coldwater and warmwater fish and freshwater invertebrates.

While the data gaps are being filled, currently registered products containing 1,3-dichloropropene as the sole active ingredient may be sold, distributed, formulated and used subject to the conditions EPA has specified. Registrants must provide or agree to provide additional data to maintain existing registrations. The agency will review and evaluate these data to determine if additional regulatory changes are necessary.

EPA also said that the risks associated with alachlor exposure through groundwater cannot be adequately addressed based on available data.

TOUGHER RESTRICTIONS

The agency's office of drinking water was in favor of tougher restrictions on the chemical's use, arguing that concentrations of alachlor as high as 580 parts per billion had been detected in some groundwater samples.

But in supporting the judgement of the office of pesticide programs, top EPA officials took the position that further monitoring will be needed before additional restrictions can be considered as a result of the chemical's widespread use and the lack of statistically representative data.

Currently, several groundwater and soil leaching studies are being conducted by Monsanto, various states, the Agriculture Department and the US Geological Survey.

"As a result," said EPA, "a decision on whether to regulate alachlor based on groundwater concerns will be delayed until the agency reaches a final position on the regulation of this product, expected in about one year."

The agency said its examination of monitoring data shows that the risk of cancer from alachlor levels in drinking water sources supplied by surface water will not generally exceed two persons in one million — an acceptable risk which does not merit regulation.

PROPOSAL PLANNED

EPA's Office of Drinking Water plans to propose a Maximum Contaminant Level (MCL) for alachlor under the Safe Drinking Water Act in the near future. These regulations would require the treatment of drinking water which contains alachlor residues in excess of the MCL, thereby maintaining the level of risk from exposure at a reasonable level.

Some of the measured levels of alachlor may be higher than the MCL set by the agency, however. EPA is therefore soliciting public comment on measures which could be taken under FIFRA to reduce or prevent contamination of surface water by alachlor.

To reduce applicator risks to reasonable levels, the agency is proposing a number of conditions and label modifications to the alachlor registration. The product will be limited to certified applicators or persons under their direct supervision; aerial applications may be reinstated on the alachlor label with the proviso that human flaggers be prohibited and that only mechanical flaggers may be used; the use of a closed mixing/loading system is required for all applicators who treat 300 acres or more annually with alachlor.

The following statements must appear on alachlor product labels: "Restricted use due to oncogenicity"; "the use of this product may be hazardous to your health" and "this product contains alachlor which has been determined to cause tumors in laboratory animals."

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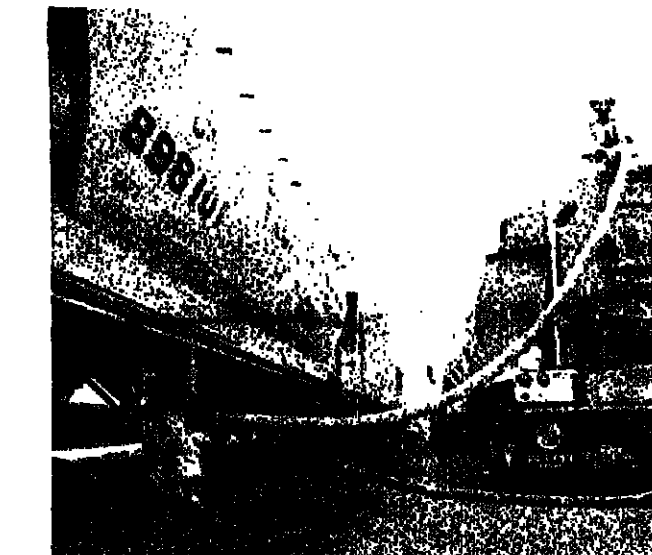
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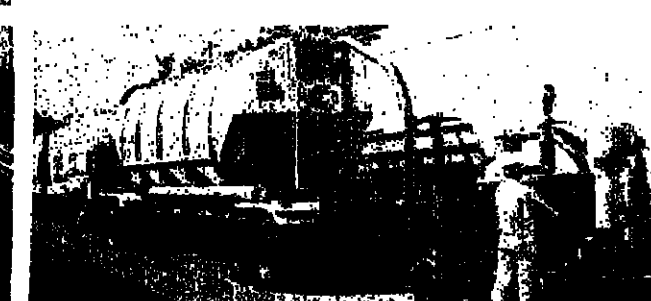
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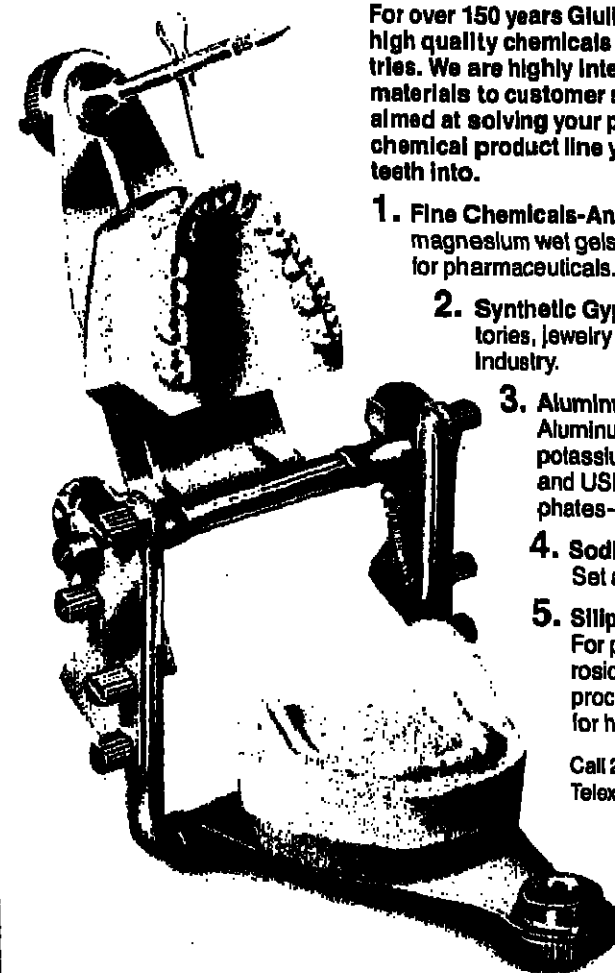
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Chemical Pricing

Continued from Page p7

cents per pound September 1, and are doing so again one month later. Strong worldwide demand for polystyrene is said to be providing support for the higher pricing. With operating rates approaching 90 percent, producers say the market has become considerably tighter than might have been expected a year ago, and that profitability has been returning to the industry.

Cumene pricing has firmed from 13 1/2 cents per pound in mid-Summer to 14 1/2 cents per pound in September, with some suppliers reportedly aiming at 15 cents per pound or higher in October. This movement prompted phenol producers to schedule a 2-cent-per-pound price increase for October 1.

Margins have reportedly been weak in the phenol business for much of the year, and a price initiative at the beginning of the third quarter did not succeed. Although demand from the phenolic resin end market has not reflected the level of housing construction this year, producers are hopeful that a healthy rate of growth for bisphenol-A will provide support for this month's price increase.

CYCLOHEXANE PRICES

Cyclohexane producers are raising prices 1 cent per pound October 1. The change involves a reduction of the industrywide temporary voluntary allowance, which, when granted last year at the behest of the nylon industry, was 4 cents per gallon, and now ranges from 1 cent to 2 cents per gallon. Producers say that demand is healthy, and that, with the August shutdown of E.I. du Pont de Nemours & Co.'s Corpus Christi, Tex., plant for the balance of the year, inventory levels are modest.

Phthalic anhydride producers this month are raising prices by 1 cent to 2 cents per pound for both molten and flake material, citing high feedstock ortho-xylene costs and the need to improve margins. With all major end markets said to be strong, and with a vigorous demand for exports, the product is seen as fairly tight. A 2-cent-per-pound price increase was successful at the beginning of the third quarter.

The key word in aliphatics prices this year,

as in all major organic chemicals, is oil. Sharply lower crude oil prices at the beginning of the year sent purchasing agents scurrying for their share of lower raw material costs. Sellers are now trying to increase and/or stabilize prices on the strength of a moderate increase in crude oil pricing from its sub-ten dollar-per-barrel low to approximately \$15 per barrel.

Ethylene prices have been revived from the 13 cent per pound low in July to a current level of 14 cents per pound. This has been achieved through strong demand, balanced supply and an insistence by producers that higher feed costs over the past six months have to be passed along.

In addition, ethylene suppliers are hoping to add as much as 2 cents per pound to current levels during October. As in the past, suppliers are optimistic about higher prices at the start of each quarter. However, oversupply and strong competition for customers has tended to disappoint most sellers. The fourth quarter of 1986 is measurably different, though. Supply and demand are in close balance than they have been since the late 1970's and the October initiative comes at the heels of a small but significant advance during September.

Strong demand for polyethylene this year has also made propylene producers more adamant about seeking price increases.

Ethylene glycol has finished its major buying season for antifreeze raw materials in September with pricing of 16 1/2 cents per pound and producers are looking for a 2-cent-per-pound hike for October 1. Buyers waited until the last minute to order their antifreeze materials. However, once it seemed likely that a price hike would be successful, most dealers put in their bid for product.

Butadiene has not benefited from stronger oil values and remains under pressure from imports and oversupply. Prices during the year dropped by about 60 percent and material traded at 11 1/2 cents per pound during October.

Methanol has also borne the brunt of lower energy prices as feedstock natural gas has to

compete with liquid fuel. Gulf Coast material lost 3 cents to 4 cents per gallon during the quarter, but the outlook is for more stable pricing. Methanol values on the Gulf Coast now make it more difficult for overseas producers to market their material profitably in the US.

Producers of commodity plastics, facing strong demand and, with firming crude and petrochemical values, a more receptive pricing environment, are now trying to restore the profitability which faded with crude oil rates over the first half of the year. Virtually all major plastics producers announced price hikes for the fourth quarter.

LDPE pricing and demand eroded over the second quarter, as customers either held back on purchases, waiting for further drops in crude oil costs, or demanded passthroughs of lower crude costs. A 5-cent-per-pound price increase, effective August 1, has gotten off to a slow start, but is expected to hold. HDPE prices, which slipped 3 to 4 percent over the second quarter due to competitive pricing and customer pressure, have started to firm. Producers feel that the 4-cent-per-pound increase effective October 1 has excellent chances, given high demand and production rates.

POLYSTYRENE DEMAND

Molding and extrusion demand for polystyrene took off through June of this year, exceeding even the most optimistic forecasts. July's 2-to-3-cent-per-pound price increase was successful, but profit margins in the industry are still too thin to support continued high production rates and future expansions. Given strong packaging demand and higher styrene monomer costs, producers are optimistic that an October increase of 3 cents per pound will succeed in restoring health to the year's margins.

Meanwhile, a more prominent and competitively-priced export segment has transformed the domestic polypropylene market. Exports shot up dramatically over last year's levels and are expected to remain high. Prices in this traditionally low-profit segment are currently exceeding domestic rates in certain segments. A 2-to-3-cent-per-pound October increase is expected to bring domestic prices into line. Producers feel it should hold, given almost full capacity utilization and the need for expansion to satisfy anticipated demand.

PVC resin makers have reinstated June price increases of 2 cents per pound, with one producer granting customers a TVA for the month of October. Though prices had firmed through June and July, they fell the full 2 cents per pound through August and September. Given low interest rates and a healthy construction industry, demand for the resin has been strong; the hikes will be needed if high production rates are to continue, and profitability to be regained.

After a long period of price erosion and competitive discounting, aggravated by imports and depressed crude oil values, epoxy resin prices may be on the rise. Two of the four major US producers hiked commodity grades by 2 to 4 cents per pound October 1. Discounts, which have affected the market for the past year, are said to be drying up, and import levels, decreasing.

After eroding by 10 percent through the second quarter of this year, phenolic resin prices may be increasing. Higher phenol costs have already prompted one major producer to effect 1-to-4-cent-per-pound price

increases, effective October 15. High construction rates have been reflected in higher demand for many grades of resin, but demand for some industrial grades has suffered.

Responding to higher environmental compliance and labor costs, as well as tight raw material supplies, some pigment producers have also implemented fourth quarter price increases.

With shrinking feedstock supplies and full-out production rates, TiO2 producers have raised tabs for the pigment by 2 to 4 cents per pound. Sweeping expansions of raw material and pigment capacity are planned by 1987, but, currently, expansions are taking the form of individual debottlenecking projects.

Following zinc metal prices, zinc oxide tabs will also move up 3 cents per pound in October.

CADMIUM PIGMENTS

Demand for cadmium pigments has been strong, due to increased use by makers of specialty engineering plastics. Several producers raised prices 2 percent this September.

In contrast, carbon black prices are still depressed, although feedstock tabs seem to be on the rise.

Likewise, iron oxide prices are said to be 10 percent lower than they were last year. Imports, which played a role in depressing domestic prices, seem to be waning, however. Magnetic grade production, which had moved almost entirely offshore, has returned to the US, as one major producer reopened a mothballed plant this summer.

Some semblance of profitability may finally return to the beleaguered US plasticizer industry: producers of phthalate adipate and other plasticizers hiked off-list prices by 2 cents per pound in July to combat price erosion and 15 to 20 percent increases in raw material costs.

INORGANIC CHEMICALS

For the most part, inorganic chemicals suffered in the third quarter, with fertilizers leading the way downhill. A few items managed to tick upwards, however.

Caustic soda continued its price slide during the quarter, and a July 1 price hike was virtually ignored by purchasers. Chlorine continued to carry the weight of the E.C.U. and gained about \$10 in July.

All producers have announced October 1 \$30-per-ton hikes on caustic soda alone. Most observers feel caustic has bottomed out for the year and that much of the increase will be implemented.

Chlorine is being left out of the October initiative, but, observers say, chlorine prices have stayed firm since the July hike. Continued strength in the construction industry takes the credit for this.

Gulf coast prices for ammonia and urea are currently less than one-half their 1985 peak. Similarly, ammonium phosphate prices are, for most producers, below cash cost.

Phosphate producers are getting some relief as the export market is beginning to pick up, but nitrogen makers, inundated by Eastern European imports, have little to look forward to. An anti-dumping suit may offer some relief (see page 33).

A few items are managing gains. Sulfur dioxide producers have announced \$10 per ton hikes for October 1. The advance should go through, most feel, as it is the first in over two years.

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COATINGS & PLASTICS

CD Polycarbonate

Continued from Page 9

million pounds, a spokesman for the firm reports. Mobay is currently the sole commercial supplier of resin to the joint venture, although all domestic polycarbonate producers have been working in conjunction with the firm on product development.

Although Mobay claims that its new plant will be the largest commercial facility in the US capable of producing CD-grade polycarbonates on a large-scale basis, all domestic producers, realizing the tremendous potential of this market segment, are currently involved in production.

General Electric's Plastics Group started commercial production of a competitive polycarbonate line, "Lexan" OQ, in the last quarter of 1985 at its Mount Vernon, Ind., polycarbonate facility, while Dow Chemical Company says it began commercial production of CD-quality "Caliber" polycarbonate resin at its Freeport, Tex., plant in July 1986.

RAPID MARKET GROWTH

The market for this grade of resin is expected to grow rapidly, as optical disk applications gain greater acceptance worldwide.

Total US CD-grade polycarbonate resin production is projected by one producer to move from its current level of about 300,000 pounds per year to between 20 and 50 million pounds per year in 1990.

Manufacture of CD's is expected to increase eightfold through 1990. Five million disks were produced in the US last year, and a capacity for 450 to 500 million disks is projected by 1990. Worldwide capacity by that time should be 1 billion disks per year.

As Mark Hindal, optical disk program specialist for G.E.'s Plastics Group explains, growth in this portion of the market will be pushed not only by audio CD's and read-only memory disks, but also by interactive storage disks. Introduced by Sony and Philips this February, each individual disk will combine video, audio and computer data and, used in applications such as multimedia encyclopedias.

Currently, compact audio disks are progressing the most rapidly as a market entity. Although acceptance of read-only storage disks and interactive disks will probably lag behind audio CD's by 4 to 5 years, producers feel that as magnetic tape data systems are replaced by this new technology, they will probably become the most important of the optical disk market segments by the late 1990's. Triple digit growth for these two market segments is expected through 1990.

Polycarbonate demand for audio applications should grow at an average rate of 20 percent annually through 1990. By that time, producers anticipate that domestic requirements will be entirely satisfied by US polycarbonate resin manufacturers.

Some data processing firms switched from

magnetic to optical disk data storage systems this year. In July, Filenet Corporation, a leading producer of storage and retrieval units, designed and marketed a disk unit using a glass-reinforced, PTFE-lubricated polycarbonate blend compounded by Thermofill Engineering Thermoplastics Inc.

Although a spokesman for Phillips & Du Pont Optical Company indicated that the firm was experimenting with different clear thermoplastics for possible future use in op-

PRICES TRENDLINES

WEEK ENDING OCT. 3, 1986

CHANGES/UP

None

CHANGES/DOWN

None

COATINGS INDEX

The Coatings & Plastics Index reflects the prices of 13 representative materials in this sector and the quantity of each produced in 1985.

Oct. 3, 1986 306.4
Sept. 26, 1986 308.4
Sept. 5, 1986 306.4
Oct. 4, 1985 306.4

Chemical Prices Start on Page 40

tical disk manufacturing, ultra-pure polycarbonate is the current material of choice, specified in the Phillips licensing package.

The optical disk market is only one of many high growth segments within the healthy polycarbonate market, which is expected to grow 8 percent annually through 1990. Another high growth area is the production of composites and alloys to be used as metal replacements in structural automotive and industrial applications.

Last year, domestic demand for polycarbonate totaled 292 million pounds.

Dow's Freeport, Tex. plant came on line on the second quarter of last year. G.E. plans to have a new "Lexan" polycarbonate plant facility on line in Burville, Ala., by early 1987.

PLASTICS MATERIALS

EPOXY RESINS — Shell Chemical Company, the largest US producer of commodity epoxy resins, is increasing non-contract selling prices for its "Epon" liquid and solid epoxy resin lines, effective October 1. Contract prices will be raised on November 1.

The increase moves prices for liquid "Epon" resins up 4c. per pound, and those for solid lines up 3c. per pound.

Similar increases were announced by Dow


Continued on Page 57

COATING & PIGMENT IMPORTS: JULY

CENSUS BUREAU REPORTS ON THE TOP PAINT MATERIALS.

	JULY 1986	JULY 1985	JUNE 1986	JUNE 1985
	QUANTITY	\$ VALUE	QUANTITY	\$ VALUE
Antimony oxide..... lbs.	2,804,117	2,518,844	2,402,981	2,351,768
Carbon black..... lbs.	10,019,867	2,760,881	8,836,395	2,458,031
Chromium colors:				
Chromium oxide green..... lbs.	583,018	542,768	698,581	696,697
Molybdenum orange..... lbs.	202,466	218,447	148,459	145,017
Yellow..... lbs.	383,313	294,086	280,587	265,062
Zinc Yellow..... lbs.	283,203	174,848	280,958	166,172
Cobalt Oxide..... lbs.	1,600	58,786	8,947	64,822
Cuprous Oxide..... lbs.	128,184	101,328	10,000	70,133
Iron blues..... lbs.	413,800	533,939	279,980	343,690
Iron oxides, hydroxides, nat'l..... lbs.	82,060	17,786	84,300	6,548
Synthetic:				
Black..... lbs.	400,288	117,035	284,834	83,416
Red..... lbs.	1,048,828	285,087	879,754	243,188
Yellow..... lbs.	3,097,990	681,986	1,787,731	385,287
NSF..... lbs.	1,850,414	1,034,881	1,464,943	1,208,167
Litharge..... lbs.	2,835,478	548,022	1,403,300	246,278
Red Lead..... lbs.	84,000	81,128	44,000	5,820
Shellac, bleached..... lbs.	123,285	394,083	207,817	172,174
Shellac, unbleached, other lacs..... lbs.	171,989	246,534	142,882	208,268
Seed lac..... lbs.	280,394	280,844	234,377	353,886
Titanium dioxide..... lbs.	38,542,570	11,275,349	38,921,988	25,849,289
Ultramarine blues..... lbs.	878,717	982,164	863,745	1,011,191
White lead, basic carbonate..... lbs.	N/A	N/A	N/A	N/A
Zinc Oxide (lead free)..... lbs.	11,098,809	4,468,982	8,761,548	3,778,122

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This chemical prices section contains spot quotations and/or list prices of suppliers of chemicals and related materials on a New York or other indicated basis. The listings are based on price information obtained from suppliers. Note that posted prices do not necessarily represent levels at which transactions actually may have occurred. They do not represent bid and asked prices, nor a range of prices over the week. Price ranges may represent quotations of different suppliers as well as differences in quantity, quality and location. All matters under this heading are fully covered by copyright.

An index of weekly chemical market reports is on the back cover.

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THE TERMINOLOGY OF THE CHEMICAL MARKETPLACE

[illegible]

NOTE: A unit-ton is 1 percent of 2,000 pounds of the basic constituent or other standard of the material. The percentage figure of the basic constituent multiplied by the unit-ton price shown in Chemical Market Reporter gives the price of 2,000 pounds of the material.

Anise seed, Egypt, bgs.	lb	63	
Spanish, bgs.	lb	1.08	1.10
Turkish, bgs.	lb	95	
Anisic aldehyde, cns., dms.	lb	4.80	5.40
p-Anisidine, imp., dms., divd.	lb.	2.27	
p-Anisidine, imp., cast base,			
works.	lb.	1.90	
(flakes, same basis)	lb.	2.25	
Anthranilic acid, purif., 99% min., dms.			
l.I. frt. ald.	lb.	1.70	
Antimony fluoroborate, 99%, 175-lb.			
dms., l.I. works.	lb.	3.02	
Antimony metal, bulk, c.I., mines.	lb.	1.35	1.36
Antimony oxide, high-tint, bgs., c.I., frt.			
old E. of Rock.	lb.	1.35	1.40
Antimony trichloride, anhyd., solid,			
dms., l.I. works.	lb.	3.80	
Apomorphine hydrochloride, NF, bobs.			
gm.	lb.	15.00	
Apricot kernel oil, dms.	lb.	2.05	
Arabic gum, powder, bbls.	lb.	1.85	2.15
spray dried	lb.	2.00	2.80
USP grade	lb.	6.75	9.25
Aromatic petroleum solvents (see Solvent, naphtha petroleum, aromatic).			
Arsenic, crude (see Arsenious trioxide).			
Arylid, red (see Naphthol, aryldred).			
Arsenous trioxide, 99%, bulk, c.I., f.o.b. warehouse.	lb.	42	45
Asbestine (see Talc, fibrous).			
Ascorbic acid, USP, 100 kilos,			
divd.	kilo.	9.00	10.80
Ash, black (see Barium sulfate).			
Asphalt bitumen, cutback, tanks, E. Coast.	gal.	88	
emulsion, tanks, tankwagons, E. Coast.	ton	.66	
steam-refined, 40-300 penetration, tanks, tankwagon.	ton	170.00	
steep roofing grade, bulk tankwagon	ton	175.00	
on	lb.		
Aspirin, USP, crystal, powder, 250-lb.			
dms., c.I., f.o.b.	lb.	1.95	
10% starch granulation, white, 250-lb.			
dms., c.I., f.o.b.	lb.	1.97	
18% starch granulation, white, same basis.	lb.	2.80	
Freight equip. shippt. identical quantity over standard/rate from N.Y., Phila., Midland, Mich., Chicago and			
Atropine sulfate, USP, bobs.	oz.	10.00	11.00
Avocado oil, dms.	lb.	4.00	4.50
Azelacic acid, tech., 50-lb. bgs., l.I., c.I.			
Baid.	lb.	1.23	
Azo orange, bds., l.I., same basis, ton			
Azo yellow, 10 G, bgs., divd. E. of Rockies	lb.	4.40	
Azo G yellow pigment, bgs., same basis	lb.	2.45	
B			
Bactrachin, USP, non-sterile, one billion units or more . . . million units		6.30	6.10
Barbitol, NF, 50-kilo dms., divd. kilo		22.50	
Barbitel-sodium, NF, 50-kilo dms.	kg.	23.00	
Barite, dry-grd., Southern, all-color, coarse, bgs., c.I., f.o.b. mines lb.			.06
water-grd., white, bgs., c.I., f.o.b. works.	lb.	.13	
bleached, extruded, pigments grade, c.I., f.o.b. works.	ton	160.00	
Barium carbonate, precip., bulk, c.I., works, frt. equald.	lb.	.25	
bgs., same basis.	lb.	.25½	
phosphate, bgs., 100 lbs.	lb.	610.00	
Barium chlorate, 100-lb. dms., 1-10 lb. lots, works.	lb.	1.04	
Barium chloride, tech., cryst. bgs., c.I., works.	ton	470.00	
anhyd. drums, c.I., same basis, ton		560.00	
Barium chromate, purif., cryst. 400-lb. dms., works.	lb.	3.78	
Barium monohydrate, 55-lb. bgs., c.I., l.I., f.o.b. works.	lb.	46.00	
octahydrate, crys. bgs., same basis.	100 lbs.	33.00	
Barium nitrate, 100-lb. bgs., l.I., condr.	lb.	22.25	

Barium oxide, grd., dms., c.i., divd.	100 lbs.	31.25	-
lots basic, same basis,	100 lbs.	30.00	-
Barium peroxide, 700-lb. dms., c.i., l.i., works,	ton	.30	-
Barium stearate, bulk, t.i., f.o.b. peroxide,	ton	1.05	-
Barium sulfate, tech. (see Barite and Blanc fixe).			
Barium sulfate, USP, X-ray diagnosis grade, powder, 25 kilo bgs., 1,000-lb. lots,	ton	58½	-
Barium sulfide (black ash), dms., c.i., works,	ton	480.00	-
Basil Egyptian lb.		.76	.85
French lb.		.80	.80
Basil, German lb.		90.00	-
Basil oil, Grand Vert lb.		45.00	-
Battery acid, l.i., f.o.b., works,	ton	62.00	70.75
Bauxite, calcined, refractory grade, 87.5-88% Al_2O_3 , dms., c.i., l.i., Mobile,	ton	229.28	-
Bay oil, NF, 65-90% dms., lb.		10.50	15.00
Bayberry wax, bgs. lb.		2.70	3.00
Beeswax, refined, bleached white, crack, 100-lb. cins.,	lb.	3.10	3.20
white, splits, 100-lb. cins.,	lb.	3.05	3.10
yellow, blebs, 100-lb. cins.,	lb.	3.00	3.10
white, blebs, 100-lb. cins.,	lb.	2.95	3.05
Bentonites, dms., c.i. bags, f.o.b. works,	ton	43.50	-
Benzaldehyde, NF, dms., lb.		1.25	-
tech., dms., c.i., l.i., lb.		.73	.83
Prices are Ac. per lb. higher West of the Rockies			
Benzene, Indust. or nitration, barges, f.o.b. Baton Rouge, La. gal.		.85	-
Baytown, Tex. gal.		.85	-
Beaumont, Tex. gal.		.85	-
Chattanooga, Ky. gal.		.85	-
Chicago district gal.		.86	-
Chocolate Bayou, Tex. gal.		.85	-
Clinton, Pa. gal.		.85	-
Comput. Christi, Tex. gal.		.85	-
Deer Park, Tex. gal.		.85	-
Houston district, spot, gal.		.81	.82
Lima, Ohio gal.		.85	-
Wood River, Ill. gal.		.85	-
Benzene, reactor grade (see Isomer (see Lindlar).			
Benzidine orange, powd., bgs., divd. lb.		4.90	8.70
liq., containers, divd. lb.		3.30	8.09
Benzidine yellow, AAA, bgs., divd. lb.		5.60	6.85
A.A. bgs., divd. lb.		6.35	7.40
A.AOT, bgs., divd. lb.		6.95	8.20
Benzocaine, USP, dms., 1,000 kg. lots, f.o.b., works,	kg.	10.00	11.50
Benzohydroxypropione, dms., lb.		12.50	-
Benzol, tech., dms., bgs., c.i., l.i., f.o.b. works,	lb.	.55	.58
USP cryst., dms., ton lots same ba- sis lb.		1.73	1.75
Benzonorm, Sulz, lb.		1.80	-
Benzonorm, N.F., 1,000 lbs. or more, f.o.b., lb.		3.50	3.60
N.F., 1,000 kilos or more, f.o.b.,	kg.	7.46	-
tech., 1,000 kilos or more, f.o.b., works,	kg.	4.35	-
2,2-Benzothiazyl disulfide (see Mercapto- benzothiazyl disulfide).			
Benzotriazole, flakes, dms., 1,000 lbs. or more, f.o.b., works,	lb.	6.10	-
powd., dms., 1,000 lbs.	lb.	6.20	-
same basis,	lb.	6.20	-
photo-grade, dms., 1,000 lbs. or more, same basis,	lb.	9.90	-
Benzotrifluoride, retd., dms., l.i., frt. equival.,	lb.	.87	-
tanks, frt. equival.,	lb.	.80	-
Benzoyl chloride, dms., c.i., works, l.i., frt. equival.,	lb.	.57	.59
tanks, frt. equival.,	lb.	.74½	.76
Benzoyl peroxide, tech., 100-lb. lots or more, bgs., frt. equival.,	lb.	2.35	6.98
paste, 50% and 55% formulations, dms., pills, frt. equival.,	lb.	1.71	1.95
Benzyl alcohol, N.F., l.i., dms., frt. equival.,	lb.	1.20	2.80
tanks, same basis,	lb.	1.37	1.43
photo grade, l.i., dms., same ba- sis,	lb.	1.40	-
tanks, same basis,	lb.	1.34	-
tech. grade, l.i., dms., same basis, l.i., same basis,	lb.	1.32	-
same basis,	lb.	1.26	-
Benzyl benzoate, dms., lb.		1.65	2.25

Borax, tech., gran., decahydrate, 99 1/4% bgs., c.i., works	ton	237.00	-
bulk, c.i., works	ton	192.00	-
tech., pentahydrate, gran 99 1/4% bgs., c.i., works	ton	265.00	-
bulk, c.i., works	ton	220.00	-
Borax, nat. (See Sodium borate)			
Boric acid, tech., gran., 98.5% bgs., c.i., works	ton	614.00	-
bulk, c.i., works	ton	689.00	-
Boron trifluoride, CP, 1,800-lb. cys., works	lb.	3.80	-
Boron trifluoride, 60-lb. cys., l.i., f.o.b. works	lb.	4.03	-
bulk, same basis	lb.	3.47	-
Boron trifluoride, ethereal, 500-lb. dms., l.i., f.o.b. works	lb.	2.35	-
phenoxide, 500-lb. dms., l.i., same basis	lb.	1.85	-
Eronitine, dms., l.i., works	lb.	87	-
bulk, 30,000-lb. min. works	lb.	.33	34 1/2
purif., l.i., divd.	lb.	.75	-
Gromine divd., prices for dms. and bulk shipped W. of Rockies, 1c-per-lb. higher. Bulk l.i., prices 1c. to 2 1/2c-per-lb. higher for 30,000-lb. min. and 4c. to 5 1/2c-per-lb. higher for 15,000-lb. min.			
Bromochloroethane, dms., c.i., f.o.b. Midland	lb.	1.12	-
Midland	lb.	1.12	-
Butadiene-1,3, tech., f.o.b.	lb.	1.12 1/2	.13
equid.	lb.	.80	-
dms., same basis	lb.	.88	-
Butene-1, tanks, c.i., f.o.b. works	lb.	28	26
n-Butyl acetate, syn., tanks, frt. alld.	lb.	.52 1/2	-
n-Butyl acrylate, tanks, frt. alld.	lb.	.69	-
n-Butyl alcohol, syn., ferment, tanks, frt. alld.	lb.	.34	-
sec-Butyl alcohol, syn., tanks, divd.	lb.	.385	-
tert-Butyl alcohol, syn., tanks, divd.	lb.	.70	-
Butyl aldehyde (see Butyraldehyde)			
Butyl benzyl phthalate, tanks, frt. alld.	lb.	.59	-
Butyl chloride, tanks, frt. alld.	lb.	.99	1.00
Butyl cyclohexyl phthalate, tanks, divd.	lb.	.74	-
n-Butyl ether, dms., c.i., l.i., works	lb.	1.85	-
Butyl isododecyl phthalate, tanks, divd.	lb.	.35	-
n-Butyl lactate, tanks, f.o.b. works	lb.	1.58	-
lots or more, 90%, 100% basis, divd.	lb.	15.45	-
tanks, 3,000-lb. min. 100% basis	lb.	14.75	-
Butyl methacrylate, tanks, frt. alld.	lb.	.86	-
Butyl n-ethyl phthalate, tanks, divd.	lb.	40	42
Butyl oleate, dist., dms., c.i.	lb.	70	.82
Butyl palmitate, tanks, frt. alld.	lb.	60	.75
p-tert-Butyl phenol, tanks, works	lb.	70	-
Butyl phthalate (see Dibutyl phthalate)			
Butyl stearate cosmetic, dms., 77 dms. or more	lb.	.91	97
Butyl stearate, tech., l.i.	lb.	.82	-
tanks	lb.	.60	.52
tanks	lb.	.55	.58
Butylamine (see Mono-, Di- and Tributylamine)			
tert-Butylamine, dms., c.i., l.i., works	lb.	1.31	-
tanks, same basis	lb.	1.17	-
Butylenedihydroxyacetate, food grade, dms.	lb.	8.80	8.85
Butylenedihydroxypropanate, food grades, c.i., l.i., bgs., divd., lb. tech., bgs., c.i., l.i., divd.	lb.	1.24	1.30
1,3-Butylene glycol, tanks, divd.	lb.	.72	-
Butyl cellosolve, tanks, divd.	lb.	.29 1/2	.38
1,3-Butyl diacrylate, tanks, alld.	lb.	.44 1/2	-
Butyric ether (see Ethyl butyrate)			
Butyrolactone, tanks, l.o.b. plant	lb.	1.20	-
n-Butyrolactone, dms., c.i., divd.	lb.	.93	-
tanks, divd.	lb.	.54	-
Cadmium chloride, purif., crystall., 100-lb. dms., l.i., works	lb.	3.73	-

tum carbide, std., generator etc.		
tum, bulk, c.i., f.o.b. works, ...	402.00	-
tum carbonate, pulverized, 325-		
mesh, bgs., bulk, f.o.b.		
works, ...	48.00	-
alurias, ...		
basis ...	1.77	-
72% solids, same basis ...	102.27	-
quartzite, gran, ind., bulk, work-		
... ..	100.93	-
tum carbide, coated, bgs., ...		
works, ...	.0830	1600
tum carbonate, precip., bgs.,		
c.i.t., ...	385.00	445.00
tum carbonate precip. medium,		
bgs., works, ...	110.00	150.00
oil, ...		
precip. dms., bgs., c.i., purified		
treated, bgs., c.p., works, ...	285.00	-
ultrafine, USP, bgs., ...		
c.i., works, ...	217.00	225.00
tum chloride, concn, reg. grade 77-		
80%, flakes, bulk, c.i.,		
works, ...	153.00	-
100-lb. bgs., c.i., same		
base ...	198.00	-
anhyd., 94-97%, flakes or pellet, bulk,		
c.i., same base ...	217.00	-
80-lb. bgs., same base ...	273.00	-
aging grade, 50-lb. bags ...	285.00	-
tum chloride, liq., 100 percent ba-		
se, ...	99.75	-
c.i., t.l., barge ...	118.00	-
same base ...		
tum chloride, USP, gran., 225-lb.		
dms., l.t., frt. aidd., 500 kilos	.90	-
tum nitrate, purif., 200-lb. dms.,		
10,000 lbs. or more, f.o.b.		
works, ...	3.82	-
tum cyanamide, indust., anhyd.		
... ..	400.00	460.00
tum gluconate, USP powder, 1-lb.	1.80	-
tum hydrochloric, lump, dms., 25-		
1,000-lb. lots, works, ...	10.50	13.25
tum hypochlorite, 100-lb. dms.,		
trustcoats ship't, E. oil		
ies, ...	92.40	-
tum hypophosphite, dms., bulk,		
500 kilos or more ...	13.75	14.50
tum iodate, FCC dms., f.o.b.		
works, ...	5.50	-
tum iodine, 100-lb. lot, f.o.b.		
works, ...	23.65	25.65
tum lactate, NF, powd., pentahy-		
drate dms., 24,000 lbs. or		
more, f.o.b. works ...	2.00	-
F. gran., trihydrate, same base,	2.10	-
recal gran., dried grade, same ba-		
sis ...	2.80	-
tum naphthenate, liq., 4% Ce., c.i.		
l.o.b. plant, E. of Rockies ...	.85	-
tum pantothenate, USP, 100-		
500-kilos ...	11.50	12.50
Calcium pantothenate, feed grade,		
f.o.b., frt. aidd., 250 kilos or		
more ...	8.00	8.50
Celsum pantothenate, calcium chlo-		
ride complex, feed grade, 500		
grams per lb., f.o.b., frt. aidd.,		
500 lbs. or more ...	2.75	-
tum phosphate, dibasic, feed		
grade, 18½% P, bulk, c.i., t.l.		
f.o.b. works, ...	228.00	-
tum phosphate, dibasic dihydrate,		
USP, bgs., c.i., t.l., works, frt.		
aidd., ...	62.50	-
anhyd., USP, same basis ...	100 lbs.	71.75
nitrate grade, same basis ...	50 lbs.	49.90
tum phosphite, mono-phosphate,		
monohydrate, food grade,		
bgs., c.i., t.l., works, frt.		
aidd., ...	50.50	-
tum phosphate, food grade, same ba-		
sis ...	54.95	-
tum thio, NF precip., bgs., c.i., frt.		
aidd., ...	62.50	-
tum propionate, dms., 2,000 lbs.		
or more f.o.b., frt. aidd., ...	.50	.55
tum silicate, hydrate, bgs., ...		
works, ...	.07	-
tum silicate, paint grade (see Wollastonite),		
comel, NF, mild powd., 100-lb. dms.,		
... ..	8.50	-

CHEMICAL PRICES			
WEEK ENDING OCT 3, 1986			
non Black, low structure, bulk, c.i. works.....	240	260	
Black, c.i. works.....	270	290	
per 100 lb. super-abrasion (ISAF).....	25		
bgs., c.i. works.....	28		
super-abrasion (SAF), bulk, c.i. works.....	31		
bgs., c.i. works.....	4080		
arm-reinforcing (SRF), bulk, c.i. works.....	210		
bgs., c.i. works.....	240		
non Black, thermal, medium, bgs., c.i. works.....	30	30 1/2	
Black, c.i. works.....	32	34 1/2	
non black oil, barge, f.o.b. Gulf refineries.....	10.50	12.50	
f.o.b. W. coast refineries.....	10.50	12.50	
non distillate, t.c., f.o.b. works.....	420.00		
ton tetrachloride, CP, consumers, dms., c.i. frt. aid.....	38		
ch. dms., c.i. frt. aid.....	31		
tank transport (min. 4,000 gals) frt. aid.....	24		
oxymethyl cellulose (see CMC), dms., c.i. NF, bgs.....	75.00	100.00	
Green, Guatemala, bgs.....	3.00		
Non, No. 40, NF, bulk, 100-lb. lots or more, dms.....	8.25	8.75	
Neuba wax, Parahyba, No. 1, yellow, 30-lb. tons.....	135.00	140.00	
Neuba wax, 30-lb. tons.....	1.95	2.05	
Neuba, No. 1, yellow, bgs., ton lots.....	1.75	1.90	
Port Country, No. 2, refined, bgs., ton lots.....	1.55	1.85	
Neuba wax, North Country No. 3, centrifuged, bgs., ton lots.....	1.10		
Port Country, No. 3, refined, bgs., ton lots.....	1.30	1.45	
Hydrotreated cambeaux wax, 20 to 100 mesh, 20c. per lb. higher.....			
Carotene, in vegetable oil, semi-solid suspension, 33 lbs. cns 10 units per gram, 33 lbs. cns 10 units per gram.....	32.75		
Carotene, liq. in vegetable oil, 500,000 A units per gram.....	40.75		
Carotene, dry beads, 10% 187,000 A units per gram 50-lb. cns.....	26.85		
Carotene, 25-lb. dms., syn.....	48.00		
Carotene.....	7.00	7.25	
Carotene, 100-lb. cns.....	1.60		
Carotene, Australian, edible, same basis, c.i. frt.....	1.45		
Carotene, Australian, industrial, same basis c.i. frt.....	1.365		
Carotene, acid, 30% w/v, dms., frt. aid, 100% basis.....	3.70		
Carotene, Konig's "A" bgs.....	95	1.05	
"B" bgs.....	72	.78	
Carotene, raw, No. 1, Braz. tanks.....	31	31 1/2	
Carotene, 5-lb. cns.....	74		
Carotene, acid, 5-9 dms.....	75		
Carotene, 5-9 dms.....	75		
Carotene, dehydrated, boded, tanks.....	74		
Carotene, dehydrated, boded, tanks.....	85		
Carotene, acid, dehydrated, dms.....	1.10		
Carotene, acid.....	78 1/2	.83	
Carotene, for, bgs., container load, f.o.b., Miami, Fla.....	154.00		
Carotene, raw, No. 1, Braz. tanks.....	18.00	35.00	
Carotene, syn. cns.....	11.00		
Carotene, CP, 45-450 dms., 50-239 dms., f.o.b.....	7.93		
Carotene, c.i. same basis.....	3.71		
Carotene, Polish (see Polish, caustic),			

o./ortho
ord./ordinary
oz./ounce
p./phosphorus
p./pairs
Pn./Pencil
pt./proof
phos./phosphate
photo./photographic
pkg./packages
powd./powdered
precip./precipitated
pt./point
pulv./pulverized
purif./purified
radist./radioisotoped
reid./refined
rily./rational
resub./resublimed
ret./returnable
SD/specially denatured
s.d./single distilled
SS/Seemless
ss./secondary

sacs./seconds
sp.g./specific gravity
ship./shipment
sol./solution
std./standard
syn./synthetic

tanks./railroad tankcars
tech./technical
tert./tertiary
TL/truckload
ton./refers to short ton
of 2,000 pounds
TVA/Temporary volun-
tary allowance
t.w./tankwagons

USP/United States
Pharmacopeia

via./viscosity
VMA/Pvarnish makers
& painters

W/West
whse./warehouse
w/w./weight white

basic constituent or other standard of the material specified by the unit-ton price shown in Chemical Market

Benzyl dimethylam., 25-1b, cma.	lb.	8.50	9.95
n-Benzyl-N,N-dimethylamine, l.i.			
Benzyl formaldehyde, 25-1b, works.	lb.	2.30	
Benzyl formate, 25-1b, works.	lb.	10.60	
6-Ter-butyl-m-cresol (see 25-1b, 25-1c, 25-1d, 25-1e, 25-1f, 25-1g, 25-1h, 25-1i, 25-1j, 25-1k, 25-1l, 25-1m, 25-1n, 25-1o, 25-1p, 25-1q, 25-1r, 25-1s, 25-1t, 25-1u, 25-1v, 25-1w, 25-1x, 25-1y, 25-1z, 25-1aa, 25-1ab, 25-1ac, 25-1ad, 25-1ae, 25-1af, 25-1ag, 25-1ah, 25-1ai, 25-1aj, 25-1ak, 25-1al, 25-1am, 25-1an, 25-1ao, 25-1ap, 25-1aq, 25-1ar, 25-1as, 25-1at, 25-1au, 25-1av, 25-1aw, 25-1ax, 25-1ay, 25-1az, 25-1ba, 25-1bb, 25-1bc, 25-1bd, 25-1be, 25-1bf, 25-1bg, 25-1bh, 25-1bi, 25-1bj, 25-1bk, 25-1bl, 25-1bm, 25-1bn, 25-1bo, 25-1bp, 25-1bq, 25-1br, 25-1bs, 25-1bt, 25-1bu, 25-1bv, 25-1bw, 25-1bx, 25-1by, 25-1bz, 25-1ca, 25-1cb, 25-1cc, 25-1cd, 25-1ce, 25-1cf, 25-1cg, 25-1ch, 25-1ci, 25-1cj, 25-1ck, 25-1cl, 25-1cm, 25-1cn, 25-1co, 25-1cp, 25-1cq, 25-1cr, 25-1cs, 25-1ct, 25-1cu, 25-1cv, 25-1cw, 25-1cx, 25-1cy, 25-1cz, 25-1da, 25-1db, 25-1dc, 25-1dd, 25-1de, 25-1df, 25-1dg, 25-1dh, 25-1di, 25-1dj, 25-1dk, 25-1dl, 25-1dm, 25-1dn, 25-1do, 25-1dp, 25-1dq, 25-1dr, 25-1ds, 25-1dt, 25-1du, 25-1dv, 25-1dw, 25-1dx, 25-1dy, 25-1dz, 25-1ea, 25-1eb, 25-1ec, 25-1ed, 25-1ee, 25-1ef, 25-1eg, 25-1eh, 25-1ei, 25-1ej, 25-1ek, 25-1el, 25-1em, 25-1en, 25-1eo, 25-1ep, 25-1eq, 25-1er, 25-1es, 25-1et, 25-1eu, 25-1ev, 25-1ew, 25-1ex, 25-1ey, 25-1ez, 25-1fa, 25-1fb, 25-1fc, 25-1fd, 25-1fe, 25-1ff, 25-1fg, 25-1fh, 25-1fi, 25-1fj, 25-1fk, 25-1fl, 25-1fm, 25-1fn, 25-1fo, 25-1fp, 25-1fq, 25-1fr, 25-1fs, 25-1ft, 25-1fu, 25-1fv, 25-1fw, 25-1fx, 25-1fy, 25-1fz, 25-1ga, 25-1gb, 25-1gc, 25-1gd, 25-1ge, 25-1gf, 25-1gg, 25-1gh, 25-1gi, 25-1gj, 25-1gk, 25-1gl, 25-1gm, 25-1gn, 25-1go, 25-1gp, 25-1gq, 25-1gr, 25-1gs, 25-1gt, 25-1gu, 25-1gv, 25-1gw, 25-1gx, 25-1gy, 25-1gz, 25-1ha, 25-1hb, 25-1hc, 25-1hd, 25-1he, 25-1hf, 25-1hg, 25-1hi, 25-1hj, 25-1hk, 25-1hl, 25-1hm, 25-1hn, 25-1ho, 25-1hp, 25-1hq, 25-1hr, 25-1hs, 25-1ht, 25-1hu, 25-1hv, 25-1hw, 25-1hx, 25-1hy, 25-1hz, 25-1ia, 25-1ib, 25-1ic, 25-1id, 25-1ie, 25-1if, 25-1ig, 25-1ih, 25-1ii, 25-1ij, 25-1ik, 25-1il, 25-1im, 25-1in, 25-1io, 25-1ip, 25-1iq, 25-1ir, 25-1is, 25-1it, 25-1iu, 25-1iv, 25-1iw, 25-1ix, 25-1iy, 25-1iz, 25-1ja, 25-1jb, 25-1jc, 25-1jd, 25-1je, 25-1jf, 25-1jg, 25-1jh, 25-1ji, 25-1jj, 25-1jk, 25-1jl, 25-1jm, 25-1jn, 25-1jo, 25-1jp, 25-1jq, 25-1jr, 25-1js, 25-1jt, 25-1ju, 25-1jv, 25-1jw, 25-1jx, 25-1jy, 25-1jz, 25-1ka, 25-1kb, 25-1kc, 25-1kd, 25-1ke, 25-1kf, 25-1kg, 25-1kh, 25-1ki, 25-1kj, 25-1kl, 25-1km, 25-1kn, 25-1ko, 25-1kp, 25-1kq, 25-1kr, 25-1ks, 25-1kt, 25-1ku, 25-1kv, 25-1kw, 25-1kx, 25-1ky, 25-1kz, 25-1la, 25-1lb, 25-1lc, 25-1ld, 25-1le, 25-1lf, 25-1lg, 25-1lh, 25-1li, 25-1lj, 25-1lk, 25-1ll, 25-1lm, 25-1ln, 25-1lo, 25-1lp, 25-1lq, 25-1lr, 25-1ls, 25-1lt, 25-1lu, 25-1lv, 25-1lw, 25-1lx, 25-1ly, 25-1lz, 25-1ma, 25-1mb, 25-1mc, 25-1md, 25-1me, 25-1mf, 25-1mg, 25-1mh, 25-1mi, 25-1mj, 25-1mk, 25-1ml, 25-1mm, 25-1mn, 25-1mo, 25-1mp, 25-1mq, 25-1mr, 25-1ms, 25-1mt, 25-1mu, 25-1mv, 25-1mw, 25-1mx, 25-1my, 25-1mz, 25-1na, 25-1nb, 25-1nc, 25-1nd, 25-1ne, 25-1nf, 25-1ng, 25-1nh, 25-1ni, 25-1nj, 25-1nk, 25-1nl, 25-1nm, 25-1nn, 25-1no, 25-1np, 25-1nq, 25-1nr, 25-1ns, 25-1nt, 25-1nu, 25-1nv, 25-1nw, 25-1nx, 25-1ny, 25-1nz, 25-1oa, 25-1ob, 25-1oc, 25-1od, 25-1oe, 25-1of, 25-1og, 25-1oh, 25-1oi, 25-1oj, 25-1ok, 25-1ol, 25-1om, 25-1on, 25-1oo, 25-1op, 25-1oq, 25-1or, 25-1os, 25-1ot, 25-1ou, 25-1ov, 25-1ow, 25-1ox, 25-1oy, 25-1oz, 25-1pa, 25-1pb, 25-1pc, 25-1pd, 25-1pe, 25-1pf, 25-1pg, 25-1ph, 25-1pi, 25-1pj, 25-1pk, 25-1pl, 25-1pm, 25-1pn, 25-1po, 25-1pp, 25-1pq, 25-1pr, 25-1ps, 25-1pt, 25-1pu, 25-1pv, 25-1pw, 25-1px, 25-1py, 25-1pz, 25-1qa, 25-1qb, 25-1qc, 25-1qd, 25-1qe, 25-1qf, 25-1qg, 25-1qh, 25-1qi, 25-1qj, 25-1qk, 25-1ql, 25-1qm, 25-1qn, 25-1qo, 25-1qp, 25-1qq, 25-1qr, 25-1qs, 25-1qt, 25-1qu, 25-1qv, 25-1qw, 25-1qx, 25-1qy, 25-1qz, 25-1ra, 25-1rb, 25-1rc, 25-1rd, 25-1re, 25-1rf, 25-1rg, 25-1rh, 25-1ri, 25-1rj, 25-1rk, 25-1rl, 25-1rm, 25-1rn, 25-1ro, 25-1rp, 25-1rq, 25-1rr, 25-1rs, 25-1rt, 25-1ru, 25-1rv, 25-1rw, 25-1rx, 25-1ry, 25-1rz, 25-1sa, 25-1sb, 25-1sc, 25-1sd, 25-1se, 25-1sf, 25-1sg, 25-1sh, 25-1si, 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Rockies	lb.	11.23	18.35
light shade, black, same base	lb.	5.16	12.06
medium-light shade, black, same base	lb.	10.69	16.20
medium-light shade, black, same base	lb.	10.26	14.80
Cadmium, Cr. yellow, all shades, black	100 lbs. lot, fr. and E. lb.	6.10	7.07
Cadmium fluoroborate, liq. conc. dms.	lb.	2.27	—
U. works, fr. equal.	lb.	3.22	—
medium-light shade, black, same base	lb.	3.22	—
Cadmium-mercury lithopone, mercon shade, black, fr. and E. of Rockies	lb.	4.80	—
Cadmium metal ingots or sticks, ton lots or div.	lb.	1.20	1.50
Cadmium nitrate, pure, 400-lb. lots, fr. and E. of Rockies	lb.	2.10	—
Cadmium-selenide lithopone, orange, light shade, black, 400-lb. lots, fr. and E. of Rockies	lb.	3.97	4.00
Cadmium-selenide lithopone, orange, light shade, black, same base	lb.	4.47	4.50
Cadmium-selenide lithopone, red, dark shade, black, same base	lb.	6.77	6.80
light shade, black, same base	lb.	5.27	5.30
medium light shade, black, same base	lb.	6.72	5.78
medium shade, black, same base	lb.	5.37	6.40
mercon shade, black, same base	lb.	7.47	—
Cadmium-selenide lithopone, orange, black, same base	lb.	2.97	3.00
Cadmium sulfate, 50-lb. cans, any quantity 100-lb. ship. pt.	lb.	4.08	—
Carbide, dms. USP spec. 100-lb. lot, fr. and E.	lb.	4.80	—
imp. crys. or amorph. powder, dms. 100-lb. lot, fr. and E.	lb.	6.70	6.80
Carbide, USP dms.	lb.	1.50	.70
Calcium of dms.	lb.	26.50	26.00
Calciferol, fine ferrocalciferol	lb.	—	—

[illegible]

wood oil, Texas, dms., cnts.	lb.	3.50	4.00
rhynia	lb.	3.70	4.20
oil, prime dms.	lb.	5.25	—
oil, prime dms.	lb.	4.45	5.50
dry seed, Indian, bgs.	lb.	.48	—
dry seed oil	lb.	50.00	\$3.00
rose acetate, powd., bgs., U. I.	lb.	1.30	—
rose acetate butyric acetate, powd., 17% butyl content, bgs., U. I.	lb.	1.75	—
divd. E.	lb.	1.59	—
% butyl content, bgs., divd. E.	lb.	1.80	—
% butyl content, bgs., divd. E.	lb.	1.83	—
% butyl content, bgs., divd. E.	lb.	1.83	—
rose gum, pure, high vis.	lb.	24.00	—
oil, 200 lbs. or more works, L. & B. Hopeval.	lb.	1.80	1.70
oil, low or medium vis., bgs., U. I.	lb.	1.80	1.90
oil, U. I., L. & B. Hopeval.	lb.	1.35	—
oil, concentrated 50% CaO, 200 lbs. or more works.	lb.	5.40	—
% CaO, dms., works.	lb.	4.20	1.80
oil, optical grade, bgs., 50-100 lbs. or more works.	lb.	1.85	1.90
alcohol, NF, cnts., U. I., divd. E.	lb.	1.85	1.27
(see Calcium carbonate).			
rose flowers, Hungarian, os.	lb.	4.25	4.20
rose leaves, Hungarian, os.	lb.	4.25	4.20
roselle, whole	lb.	2.70	3.00
roselle oil, blue, Egyptian	lb.	\$45.00	—
roselle oil, Hungarian	lb.	370.00	—
roselle oil, NF, cnts.	lb.	1.35	—
roselle seed, dry, bks., 1st. sec.	lb.	3.50	—
roselle seed, dry, bks., 2nd. sec.	lb.	3.50	—
roselle seed, dry, bks., 3rd. sec.	lb.	3.50	—
roselle seed, dry, bks., 4th. sec.	lb.	3.50	—
roselle seed, dry, bks., 5th. sec.	lb.	3.50	—
roselle seed, dry, bks., 6th. sec.	lb.	3.50	—
roselle seed, dry, bks., 7th. sec.	lb.	3.50	—
roselle seed, dry, bks., 8th. sec.	lb.	3.50	—
roselle seed, dry, bks., 9th. sec.	lb.	3.50	—
roselle seed, dry, bks., 10th. sec.	lb.	3.50	—
roselle seed, dry, bks., 11th. sec.	lb.	3.50	—
roselle seed, dry, bks., 12th. sec.	lb.	3.50	—
roselle seed, dry, bks., 13th. sec.	lb.	3.50	—
roselle seed, dry, bks., 14th. sec.	lb.	3.50	—
roselle seed, dry, bks., 15th. sec.	lb.	3.50	—
roselle seed, dry, bks., 16th. sec.	lb.	3.50	—
roselle seed, dry, bks., 17th. sec.	lb.	3.50	—
roselle seed, dry, bks., 18th. sec.	lb.	3.50	—
roselle seed, dry, bks., 19th. sec.	lb.	3.50	—
roselle seed, dry, bks., 20th. sec.	lb.	3.50	—
roselle seed, dry, bks., 21st. sec.	lb.	3.50	—
roselle seed, dry, bks., 22nd. sec.	lb.	3.50	—
roselle seed, dry, bks., 23rd. sec.	lb.	3.50	—
roselle seed, dry, bks., 24th. sec.	lb.	3.50	—
roselle seed, dry, bks., 25th. sec.	lb.	3.50	—
roselle seed, dry, bks., 26th. sec.	lb.	3.50	—
roselle seed, dry, bks., 27th. sec.	lb.	3.50	—
roselle seed, dry, bks., 28th. sec.	lb.	3.50	—
roselle seed, dry, bks., 29th. sec.	lb.	3.50	—
roselle seed, dry, bks., 30th. sec.	lb.	3.50	—
roselle seed, dry, bks., 31st. sec.	lb.	3.50	—
roselle seed, dry, bks., 32nd. sec.	lb.	3.50	—
roselle seed, dry, bks., 33rd. sec.	lb.	3.50	—
roselle seed, dry, bks., 34th. sec.	lb.	3.50	—
roselle seed, dry, bks., 35th. sec.	lb.	3.50	—
roselle seed, dry, bks., 36th. sec.	lb.	3.50	—
roselle seed, dry, bks., 37th. sec.	lb.	3.50	—
roselle seed, dry, bks., 38th. sec.	lb.	3.50	—
roselle seed, dry, bks., 39th. sec.	lb.	3.50	—
roselle seed, dry, bks., 40th. sec.	lb.	3.50	—
roselle seed, dry, bks., 41st. sec.	lb.	3.50	—
roselle seed, dry, bks., 42nd. sec.	lb.	3.50	—
roselle seed, dry, bks., 43rd. sec.	lb.	3.50	—
roselle seed, dry, bks., 44th. sec.	lb.	3.50	—
roselle seed, dry, bks., 45th. sec.	lb.	3.50	—
roselle seed, dry, bks., 46th. sec.	lb.	3.50	—
roselle seed, dry, bks., 47th. sec.	lb.	3.50	—
roselle seed, dry, bks., 48th. sec.	lb.	3.50	—
roselle seed, dry, bks., 49th. sec.	lb.	3.50	—
roselle seed, dry, bks., 50th. sec.	lb.	3.50	—
roselle seed, dry, bks., 51st. sec.	lb.	3.50	—
roselle seed, dry, bks., 52nd. sec.	lb.	3.50	—
roselle seed, dry, bks., 53rd. sec.	lb.	3.50	—
roselle seed, dry, bks., 54th. sec.	lb.	3.50	—</

CHEMICAL PRICES

WEEK ENDING OCT 3, 1986

Chlorinated paraffin, Zone 2 prices are 1c. per lb. higher and Zone 3 prices are 2c. per lb. higher and L.I. drum prices are 5c. per lb. higher.

Chlorinated rubber, 5, 10, 20 cps., bgs., L.I. divd., 1.88	
40 cps. bgs., L.I. divd., 1.92	
125 cps. bgs., L.I. divd., 2.90	
300 cps. bgs., L.I. divd., 2.90	
Chlorine, tanks single units works, 185.00	200.00
Chloroacetic acid, mono, high purity, 99% bgs., 1.56	
2-Chloro-4-aminochlorobenzene, tech., 1.88	
o-Chloroaniline, liquid, dms., c.i., f.o.b. works, 1.63	
tanks, same basis, 1.56	
p-Chloroaniline, solid, c.i., f.o.b. works, 1.70	
flake, dms., c.i., same basis, 2.00	
o-Chlorobenzaldehyde, dms., L.I., 2.45	
p-Chlorobenzaldehyde, dms., 2,000 lbs. or more, works, 3.84	3.85
o-Chlorobenzoic acid, dms. L.I. vgs., 3.90	
p-Chlorobenzoic acid, dms., bulk, 1.59	2.25
lots or more, works, 3.41	
Chloroform, tech. tanks, dms., 3.41	
tech. consumers, tanks, dms., 3.41	
NF tanks, min., consumer, 4.00	
gfs. divd., 3.56	
2-Chloro-4-nitroaniline, paste, commodity basis, dms., L.I., 3.08	
1.00, 3.16	
4-Chloro-2-nitroaniline, paste, 172.5 mol. wt., commodity basis, dms., L.I., 2.25	
1.00, 2.70	
o-Chlorophenol, dms., c.i., f.o.b. works, 2.00	2.40
p-Chlorophenol, dms., c.i., f.o.b. works, 1.25	1.70
Chlorophenol, com., 1,500-lb. bgs., L.I., 1.25	
Chlorosulfonic acid, tanks, f.o.b. works, 1.89	
p-Chlorosulfonic acid, tanks, f.o.b. works, 1.00	
Chloroacetaldehyde, dry, 40,000,000 units per gram, kilo lots, 24.00	
Choline chloride, 99% min., 50-lb. bgs., 6.90	
Choline chloride, feed grade, 70% aqueous, L.I., divd. E. of Rockies, 2.8	
60% dry supplement, 3.39	
Choline chloride, 80% dry supplement, bulk hopper cars, 3.39	
Choline chloride, 98% min., 50-lb. bgs., 6.90	
Choline chloride, pharmaceutical, 50-lb. lots, f.o.b. Springfield, 5.00	
Choline dihydrogen phosphate, 98% min., 50-lb. lots, f.o.b. Springfield, 6.00	
Chromic green, CP extra light, bgs., dms., 1.68	
light, bgs., same basis, 1.72	
medium, bgs., same basis, 1.74	
extra deep, CP, bgs., dms., 1.83	
Chromic yellow, CP, bgs., dms., 1.09	1.18
Chromic acid, 93-94%, flake dms., c.i., 1.18	
in equal, 1.25	
Chromic anhydride, dms., 1.90	2.00
Chromic anhydride, 25-lb. dms., 1.90	
Cinnamyl alcohol, 25-lb. dms., 1.90	
Cinnamyl alcohol, 50-lb. dms., 1.90	
Cinnamyl alcohol, 100-lb. dms., 1.90	
Cinnamyl alcohol, 200-lb. dms., 1.90	
Cinnamyl alcohol, 400-lb. dms., 1.90	
Cinnamyl alcohol, 800-lb. dms., 1.90	
Cinnamyl alcohol, 1,600-lb. dms., 1.90	
Cinnamyl alcohol, 3,200-lb. dms., 1.90	
Cinnamyl alcohol, 6,400-lb. dms., 1.90	
Cinnamyl alcohol, 12,800-lb. dms., 1.90	
Cinnamyl alcohol, 25,600-lb. dms., 1.90	
Cinnamyl alcohol, 51,200-lb. dms., 1.90	
Cinnamyl alcohol, 102,400-lb. dms., 1.90	
Cinnamyl alcohol, 204,800-lb. dms., 1.90	
Cinnamyl alcohol, 409,600-lb. dms., 1.90	
Cinnamyl alcohol, 819,200-lb. dms., 1.90	
Cinnamyl alcohol, 1,638,400-lb. dms., 1.90	
Cinnamyl alcohol, 3,276,800-lb. dms., 1.90	
Cinnamyl alcohol, 6,553,600-lb. dms., 1.90	
Cinnamyl alcohol, 13,107,200-lb. dms., 1.90	
Cinnamyl alcohol, 26,214,400-lb. dms., 1.90	
Cinnamyl alcohol, 52,428,800-lb. dms., 1.90	
Cinnamyl alcohol, 104,857,600-lb. dms., 1.90	
Cinnamyl alcohol, 209,715,200-lb. dms., 1.90	
Cinnamyl alcohol, 419,430,400-lb. dms., 1.90	
Cinnamyl alcohol, 838,860,800-lb. dms., 1.90	
Cinnamyl alcohol, 1,677,721,600-lb. dms., 1.90	
Cinnamyl alcohol, 3,355,443,200-lb. dms., 1.90	
Cinnamyl alcohol, 6,710,886,400-lb. dms., 1.90	
Cinnamyl alcohol, 13,421,772,800-lb. dms., 1.90	
Cinnamyl alcohol, 26,843,545,600-lb. dms., 1.90	
Cinnamyl alcohol, 53,687,091,200-lb. dms., 1.90	
Cinnamyl alcohol, 107,374,182,400-lb. dms., 1.90	
Cinnamyl alcohol, 214,748,364,800-lb. dms., 1.90	
Cinnamyl alcohol, 429,496,729,600-lb. dms., 1.90	
Cinnamyl alcohol, 858,993,459,200-lb. dms., 1.90	
Cinnamyl alcohol, 1,717,986,918,400-lb. dms., 1.90	
Cinnamyl alcohol, 3,435,973,836,800-lb. dms., 1.90	
Cinnamyl alcohol, 6,871,947,673,600-lb. dms., 1.90	
Cinnamyl alcohol, 13,743,895,347,200-lb. dms., 1.90	
Cinnamyl alcohol, 27,487,788,694,400-lb. dms., 1.90	
Cinnamyl alcohol, 54,975,577,388,800-lb. dms., 1.90	
Cinnamyl alcohol, 109,951,154,777,600-lb. dms., 1.90	
Cinnamyl alcohol, 219,902,309,555,200-lb. dms., 1.90	
Cinnamyl alcohol, 439,804,619,110,400-lb. dms., 1.90	
Cinnamyl alcohol, 879,609,238,220,800-lb. dms., 1.90	
Cinnamyl alcohol, 1,759,218,476,441,600-lb. dms., 1.90	
Cinnamyl alcohol, 3,518,436,952,883,200-lb. dms., 1.90	
Cinnamyl alcohol, 7,036,873,905,766,400-lb. dms., 1.90	
Cinnamyl alcohol, 14,073,747,811,532,800-lb. dms., 1.90	
Cinnamyl alcohol, 28,147,495,623,065,600-lb. dms., 1.90	
Cinnamyl alcohol, 56,294,991,246,131,200-lb. dms., 1.90	
Cinnamyl alcohol, 112,589,982,492,262,400-lb. dms., 1.90	
Cinnamyl alcohol, 225,179,964,984,524,800-lb. dms., 1.90	
Cinnamyl alcohol, 450,359,929,969,049,600-lb. dms., 1.90	
Cinnamyl alcohol, 900,719,859,938,099,200-lb. dms., 1.90	
Cinnamyl alcohol, 1,801,439,719,876,198,400-lb. dms., 1.90	
Cinnamyl alcohol, 3,602,879,439,752,396,800-lb. dms., 1.90	
Cinnamyl alcohol, 7,205,758,879,504,793,600-lb. dms., 1.90	
Cinnamyl alcohol, 14,411,517,759,009,587,200-lb. dms., 1.90	
Cinnamyl alcohol, 28,823,035,518,019,174,400-lb. dms., 1.90	
Cinnamyl alcohol, 57,646,071,036,038,348,800-lb. dms., 1.90	
Cinnamyl alcohol, 115,292,142,072,076,697,600-lb. dms., 1.90	
Cinnamyl alcohol, 230,584,284,144,153,395,200-lb. dms., 1.90	
Cinnamyl alcohol, 461,168,568,288,306,790,400-lb. dms., 1.90	
Cinnamyl alcohol, 922,337,136,576,613,581,600-lb. dms., 1.90	
Cinnamyl alcohol, 1,844,674,273,153,227,163,200-lb. dms., 1.90	
Cinnamyl alcohol, 3,689,348,546,306,454,326,400-lb. dms., 1.90	
Cinnamyl alcohol, 7,378,697,092,612,908,652,800-lb. dms., 1.90	
Cinnamyl alcohol, 14,757,394,185,225,817,315,305,600-lb. dms., 1.90	
Cinnamyl alcohol, 29,514,788,370,451,634,630,611,200-lb. dms., 1.90	
Cinnamyl alcohol, 59,029,576,740,903,269,262,242,400-lb. dms., 1.90	
Cinnamyl alcohol, 118,059,153,481,806,538,524,484,800-lb. dms., 1.90	
Cinnamyl alcohol, 236,118,306,963,613,077,048,969,600-lb. dms., 1.90	
Cinnamyl alcohol, 472,236,613,927,226,134,197,939,200-lb. dms., 1.90	
Cinnamyl alcohol, 944,473,227,854,452,268,378,387,600-lb. dms., 1.90	
Cinnamyl alcohol, 1,888,946,455,708,904,536,756,775,200-lb. dms., 1.90	
Cinnamyl alcohol, 3,777,892,911,417,809,072,151,354,400-lb. dms., 1.90	
Cinnamyl alcohol, 7,555,785,822,835,618,302,702,708,800-lb. dms., 1.90	
Cinnamyl alcohol, 15,111,571,645,671,236,605,405,417,600-lb. dms., 1.90	
Cinnamyl alcohol, 30,223,143,291,342,472,121,211,235,200-lb. dms., 1.90	
Cinnamyl alcohol, 60,446,286,582,684,944,242,422,470,400-lb. dms., 1.90	
Cinnamyl alcohol, 120,892,573,165,369,888,484,844,940,800-lb. dms., 1.90	
Cinnamyl alcohol, 241,785,146,330,739,777,968,989,880,000-lb. dms., 1.90	
Cinnamyl alcohol, 483,570,292,661,479,555,937,977,978,000-lb. dms., 1.90	
Cinnamyl alcohol, 967,140,585,322,959,111,875,955,956,000-lb. dms., 1.90	
Cinnamyl alcohol, 1,934,281,170,645,918,223,751,911,911,000-lb. dms., 1.90	
Cinnamyl alcohol, 3,868,562,341,291,437,447,402,182,182,000-lb. dms., 1.90	
Cinnamyl alcohol, 7,737,124,682,582,874,894,804,364,364,000-lb. dms., 1.90	
Cinnamyl alcohol, 15,474,250,136,565,749,789,608,728,728,000-lb. dms., 1.90	
Cinnamyl alcohol, 30,948,500,273,133,499,578,157,457,457,000-lb. dms., 1.90	
Cinnamyl alcohol, 61,897,000,546,266,998,114,314,914,914,000-lb. dms., 1.90	
Cinnamyl alcohol, 123,794,000,1,092,533,996,228,628,828,828,000-lb. dms., 1.90	
Cinnamyl alcohol, 247,588,000,2,185,067,992,457,257,657,657,000-lb. dms., 1.90	
Cinnamyl alcohol, 495,176,000,4,370,134,984,914,514,514,514,000-lb. dms., 1.90	
Cinnamyl alcohol, 990,352,000,8,740,269,968,182,828,828,828,000-lb. dms., 1.90	
Cinnamyl alcohol, 1,980,704,000,17,480,538,936,365,657,657,657,000-lb. dms., 1.90	
Cinnamyl alcohol, 3,961,408,000,34,961,077,872,731,314,314,314,000-lb. dms., 1.90	
Cinnamyl alcohol, 7,922,816,000,69,922,155,744,462,628,628,628,000-lb. dms., 1.90	
Cinnamyl alcohol, 15,845,632,000,139,844,311,488,925,257,257,257,000-lb. dms., 1.90	
Cinnamyl alcohol, 31,691,264,000,279,688,622,976,182,182,182,000-lb. dms., 1.90	
Cinnamyl alcohol, 63,382,528,000,559,377,245,952,364,364,364,000-lb. dms., 1.90	
Cinnamyl alcohol, 126,765,056,000,1,118,754,490,904,728,728,728,000-lb. dms., 1.90	
Cinnamyl alcohol, 253,530,112,000,2,237,508,980,181,456,456,456,000-lb. dms., 1.90	
Cinnamyl alcohol, 507,060,224,000,4,475,017,960,363,912,912,912,000-lb. dms., 1.90	
Cinnamyl alcohol, 1,014,120,448,000,8,950,035,920,727,824,824,824,000-lb. dms., 1.90	
Cinnamyl alcohol, 2,028,240,896,000,17,900,071,840,145,648,648,648,000-lb. dms., 1.90	
Cinnamyl alcohol, 4,056,481,792,000,35,800,143,680,291,296,296,296,000-lb. dms., 1.90	
Cinnamyl alcohol, 8,112,963,584,000,71,600,287,360,582,592,592,592,000-lb. dms., 1.90	
Cinnamyl alcohol, 16,225,927,168,000,143,200,574,720,116,116,116,000-lb. dms., 1.90	
Cinnamyl alcohol, 32,451,854,336,000,286,400,1,148,440,232,232,232,000-lb. dms., 1.90	
Cinnamyl alcohol, 64,903,708,672,000,572,800,2,296,880,464,464,464,000-lb. dms., 1.90	
Cinnamyl alcohol, 129,807,417,344,000,1,145,600,4,592,176,176,176,000-lb. dms., 1.90	
Cinnamyl alcohol, 259,614,834,688,000,2,291,200,9,184,352,352,352,000-lb. dms., 1.90	
Cinnamyl alcohol, 519,229,669,376,000,4,582,400,18,368,704,704,704,000-lb. dms., 1.90	
Cinnamyl alcohol, 1,038,459,338,752,000,9,164,800,36,736,140,140,140,000-lb. dms., 1.90	
Cinnamyl alcohol, 2,076,918,677,504,000,18,329,600,73,472,280,280,280,000-lb. dms., 1.90	
Cinnamyl alcohol, 4,153,837,355,008,000,36,659,200,146,944,560,560,560,000-lb. dms., 1.90	
Cinnamyl alcohol, 8,307,674,710,016,000,73,318,400,293,888,1,120,1,120,000-lb. dms., 1.90	
Cinnamyl alcohol, 16,615,349,420,032,000,146,636,800,587,776,2,240,2,240,000-lb. dms., 1.90	
Cinnamyl alcohol, 33,230,698,840,064,000,293,273,600,1,175,552,4,480,4,480,000-lb. dms., 1.90	
Cinnamyl alcohol, 66,461,397,680,128,000,586,547,200,2,351,1,040,1,040,000-lb. dms., 1.90	
Cinnamyl alcohol, 132,922,795,360,256,000,1,173,094,4,702,2,080,2,080,000-lb. dms., 1.90	
Cinnamyl alcohol, 265,845,590,720,512,000,2,346,188,9,404,4,160,4,160,000-lb. dms., 1.90	
Cinnamyl alcohol, 531,691,181,440,1024,000,4,692,376,18,808,8,320,8,320,000-lb. dms., 1.90	
Cinnamyl alcohol, 1,063,382,362,880,2048,000,9,384,752,37,616,16,640,16,640,000-lb. dms., 1.90	
Cinnamyl alcohol, 2,126,764,725,760,4096,000,18,768,1504,75,232,33,280,33,280,000-lb. dms., 1.90	
Cinnamyl alcohol, 4,253,529,451,520,8192,000,37,536,3008,150,464,66,560,66,560,000-lb. dms., 1.90	
Cinnamyl alcohol, 8,507,058,903,040,16384,000,75,072,6016,300,928,133,120,133,120,000-lb. dms., 1.90	
Cinnamyl alcohol, 17,014,117,806,080,32768,000,150,144,12,032,266,240,266,240,000-lb. dms., 1.90	
Cinnamyl alcohol, 34,028,235,612,160,65536,000,300,288,24,064,532,480,532,480,000-lb. dms., 1.90	
Cinnamyl alcohol, 68,056,471,224,320,131072,000,600,576,48,128,1,064,1,064,000-lb. dms., 1.90	
Cinnamyl alcohol, 136,112,942,448,640,262144,000,1,201,153,96,256,2,128,2,128,000-lb. dms., 1.90	
Cinnamyl alcohol, 272,225,884,896,1280,524288,000,2,402,306,192,512,4,256,4,256,000-lb. dms., 1.90	
Cinnamyl alcohol, 544,451,769,792,2560,1,048,576,384,1,024,8,512,8,512,000-lb. dms., 1.90	
Cinnamyl alcohol, 1,088,903,539,584,5120,2,097,153,768,2,048,17,024,17,024,000-lb. dms., 1.90	
Cinnamyl alcohol, 2,177,807,079,168,10240,4,194,306,1,536,4,096,34,048,34,048,000-lb. dms., 1.90	
Cinnamyl alcohol, 4,355,614,158,336,20480,8,388,612,3,072,8,192,68,096,68,096,000-lb. dms., 1.90	
Cinnamyl alcohol, 8,711,228,316,672,40960,16,776,1224,6,144,16,392,136,192,136,192,000-lb. dms., 1.90	
Cinnamyl alcohol, 17,422,456,633,344,81920,33,552,2448,12,288,32,784,32,784,000-lb. dms., 1.90	
Cinnamyl alcohol, 34,844,913,266,688,163840,67,104,4896,24,576,65,568,65,568,000-lb. dms., 1.90	
Cinnamyl alcohol, 69,689,826,533,376,327680,134,208,9792,49,152,131,136,131,136,000-lb. dms., 1.90	
Cinnamyl alcohol, 139,379,653,066,752,655360,268,416,19,484,282,272,282,272,000-lb. dms., 1.90	
Cinnamyl alcohol, 278,759,306,132,1504,131,072,38,968,564,544,564,544,000-lb. dms., 1.90	
Cinnamyl alcohol, 557,518,612,264,3008,262,144,77,936,1,128,1,128,000-lb. dms., 1.90	
Cinnamyl alcohol, 1,115,037,224,528,6016,524,288,155,872,2,256,2,256,000-lb. dms., 1.90	
Cinnamyl alcohol, 2,230,074,448,1052,12032,1,048,576,311,744,4,512,4,512,000-lb. dms., 1.90	
Cinnamyl alcohol, 4,460,148,896,2104,24064,2,096,1,152,623,488,9,024,9,024,000-lb. dms., 1.90	
Cinnamyl alcohol, 8,920,297,792,4208,48128,4,192,2,304,1,246,966,18,048,18,048,000-lb. dms., 1.90	
Cinnamyl alcohol, 17,840,595,584,8416,96256,8,384,4,608,2,492,36,096,36,096,000-lb. dms., 1.90	
Cinnamyl alcohol, 35,681,191,168,16832,192512,16,768,9,216,7,216,72,176,72,176,000-lb. dms., 1.90	
Cinnamyl alcohol, 71,362,382,336,33664,385024,33,536,18,432,14,432,144,144,000-lb. dms., 1.90	
Cinnamyl alcohol, 142,724,764,673,67328,77,008,36,864,28,864,288,288,000-lb. dms., 1.90	
Cinnamyl alcohol, 285,449,528,1,347,34656,154,016,73,728,57,728,57,728,000-lb. dms., 1.90	
Cinnamyl alcohol, 570,899,056,2,694,69312,308,032,147,456,115,456,115,456,000-lb. dms., 1.90	
Cinnamyl alcohol, 1,141,798,112,5,389,38624,616,064,294,912,230,912,230,912,000-lb. dms., 1.90	
Cinnamyl alcohol, 2,283,	

WEEK ENDING OCT 3, 1986

NOTE: Prices vary and are either freight collect freight equalized depending on producer and location

Hydroxybenzoic acid, tech., 70%, tankd.			
Bella, W. Va. lb.	.48 1/2	-	

44 CHEMICAL MARKETING

11

REPORTER **October 8, 1988**

basic sulfate)

Lemon oil, Argentina	kilo	14.00	-
Brazil	lb.	8.50	7.00

syn., 55-100% dms., 1.0-lb. works. lb.	3.10	-
Unahyl benzoate, syn., 55-gal. dms. lb.	8.00	-

[illegible]

10,000-lb. lots or more. 1 c b			
Freight Tax	lb	1 53	-

Magnesium sulfato 10% Mg. (opson
salis) 10ch. hns. 11

Iron, kilo	8.00
Manganese acetate, dihydrate, dms.,	

ams., dtd.

Methoxychlor, 50% wettable powder, dealers, dms. lb.	2.05	-
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99.9%, perf. grade, drms., t.l. . . . lb.	1.65	—
Methyl bromide, dist. tanks 140,000		

Methyl p-hydroxybenzoate (see Methylparaben) 40.00
Methyl orange sol. dyes 7.74

1. The first step in the process is to identify the problem or issue that needs to be addressed. This involves gathering information and understanding the context of the problem.

Monomethylamine, tanks, f.t. alid.	4292	-
Monopentamine, tanks, f.t. alid.		

40-60% coin., tanks, fr. equald.	.57	-
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1990年12月29日

ald. lb. 1.90 -
p-Nitroaniline dms. c. 1.1 30.000 lb.

Nitrogenous sewage sludge, proc-	1.28	1.40
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October 6, 1986 CHEN

Palm kernel oil, bulk, c.i.f., U.S. ports	lb	10	10 1/2
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12% oil, tanks refy	21	-
20% oil, tanks refy	16	-

fr. alk.	lb.	.71	.72
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PHYSICAL MARKETING REPORTER

WEEK ENDING OCT 3, 198

Orange oil, expressed, USP, Calif., dms., f.o.b. plant lb.	1.20	-
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Palm kernel oil, bulk, c.i.f., U.S. ports	lb	10	10 1/2
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12% oil, tanks refy	21	-
20% oil, tanks refy	16	-

ft. and	lb.	.71	.72
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AD MARKETING REPORTER

	Potassium bitartrate, NF, gran., powd., bgs.	lb.	48	-
	Potassium bismuthate, tech., dms., l.t., wgt. frt. equiv., 100 lbs.	lb.	35	49
	Potassium bitartrate, NF, gran., powd., bgs.	lb. ....	.90	1.20
	Potassium borohydride, powd., dms., 100-100 lbs. works	lb.	18.00	20.00
	Potassium bromate, NF, gran., dms., 200-lb. dms. c.t. f.o.b. works	lb.	1.08	-
	Potassium bromate, NF, gran., dms., c.t. f.o.b. works	lb.	1.12	-
	Potassium carbonate, NF, gran., dms., tariffs, l.w., works	100 lbs.	14.80	-
	dms., c.t., l.t. works	100 lbs.	20.65	-
	cathodic, 98-100% K ₂ CO ₃ , hopper cars or trucks	lb.	32.50	-
	bgs., c.t., l.t. works	100 lbs.	35.20	-
	dms.	100 lbs.	38.40	-
	Potassium carbonate, gran., purif., 400-lb. dms., 5-dms.	lb. ....	.40	.46
	Potassium chlorate, cryst., dms., works	lb. ....	.14½	-
	powd., dms., c.t. works	lb. ....	.30	-
	purif., gran., 325-lb. dms., f.o.b. shipping point	lb. ....	.40	-
	Potassium chlorate, chemical grade, 99.98% KClO ₃ , bulk, c.t., f.o.b. works	lb.	105.00	-
	USP cryst. dms.	lb.	1.12	-
	USP gran., dms.	lb.	1.12	-
	USP powd., dms.	lb. ....	.67	-
	Potassium chloride, agricultural (see Potassium muriate).			
	Potassium chromate, purif., cryst., dms., works	lb. ....	.57	-
	Potassium chromate, NF, gran., 200-lb. dms., frt. equiv.	lb. ....	.93½	-
	Potassium cyanide, dms., 20,000-lb. lots or more, f.o.b. works	lb.	1.32	-
	Potassium dichromate (see Potassium bichromate)			
	Potassium fluoroborate, tech., dms., c.t., l.t. works, frt. equiv.	lb.	1.40	1.42
	Potassium fluoride, anhyd., dms., l.t.	lb.	1.88	-
	Potassium gluconate, dms., f.o.b. works	lb.	1.45	-
	Price W. of Denver 4c. per lb. higher.			
	Potassium guaiacolsulfonate, 300-lb. dms., 600			
	frt. equiv.	lb.	2.10	-
	Potassium hydroxide, tech. (see Potash, caustic).			
	Potassium hydroxide, USP, pellets, 100-lb. dms., c.s., l.t. works, frt. equiv.	lb.	1.29	1.31
	Potassium iodide, USP, gran., cryst., dms., 1,000-lb. lots equiv.	lb.	10.72	12.39
	ACS grade truckload	lb.	11.32	13.55
	Potassium magnesium sulfate, 100-lb. bgs., works	lb.	59.00	-
	base 40% K ₂ SO ₄ and 55% MgSO ₄ , bulk, works	lb.	67.00	-
	Potassium metabisulfate, gran., dms., 100-lb.	lb. ....	.44	-
	Potassium molybdate, 80-82.4% min. K ₂ O s.t.d., bulk, c.t., frt. equiv., 100-lb. Sack, Genial	lb.	44.00	45.00
	soluble, fine sld., f.o.b.	ton	46.00	47.00
	Sack, coarse, f.o.b. Sack	ton	49.00	50.00
	fine, f.o.b. Sack	ton	50.50	51.50
	Potassium nitrate, flat grade, sld., 50-ton c.t., divd. SE.	ton	267.00	274.00
	prilled	ton	287.00	284.00
	tech., gran., bags, c.t., min. 50 tons, divd.	ton	470.00	-
	Potassium oxalate, neutral, tech., fine gran., powd., 300-lb. dms., frt. equiv.	lb.	2.54	-
	Potassium persulfate, gran., bgs., dms., same basis	lb.	1.01	-
	Potassium persulfate powder 15c. per lb. Higher.			
	Potassium perchlorate, dms., c.t., works	lb. ....	.78	-
	Potassium permanganate, fine flowing, bulk, hopper trucks, works	lb.	1.09	-
	50-kp. works, c.t.	lb.	1.20	-
	150-kp. dms., same basis	lb.	1.17	-
	Potassium permanganate, USP, 50-lb. kgs., works, c.t., l.t.	lb.	1.38	-
	Potassium persulfate, 24,000 lbs. or more, f.o.b., plant	cwt.	78.80	-
	c/t same basis	cwt.	72.50	-
	Potassium pyrophosphate (arababac), bgs., c.t., l.t. works, frt. equiv.	100 lbs.	43.75	47.50
	bulk, same basis	100 lbs.	45.00	49.00
	Potassium tallowate, USP, gran., 200-lb. dms., 2,000 lbs. or more, works, frt. sld.	lb.	1.52	-
	USP, powd., 300-lb. dms., 2,000 lbs. or more, same basis	lb.	1.42	-
	Potassium silicate, soln., 28.8-30.2 Be, 2.5 ratio, works	100 lbs.	18.90	-
	dms., c.t., l.t. works	100 lbs.	25.00	-
	Potassium silicate, 40-40.5 Be, 2.1 ratio, c.t., l.t.	100 lbs.	26.00	-
	dms., c.t., l.t. works	100 lbs.	33.10	-
	solid or glass, 2.15 ratio, dms., c.t., l.t. works	100 lbs.	53.30	-
	solid or glass, 2.5 ratio, c.t., l.t., works	lb.	45.85	-
	"Ratio" indicates percentage by weight percentage by weight of K ₂ O.			
	Potassium silicofluoride, gran., c.t., l.t., frt. equiv.	lb. ....	.11½	-
	Potassium-sodium tartrate, NF, gran. or powd., dms.	lb. ....	.80	1
	Potassium sorbate, l.t. dms., divd.	lb.	20	3
	Potassium stannate, dms., sld.	lb.	N.A.	-
	Potassium sulfate, agricultural grade, min. 50% K ₂ O, sld., bulk, c.t., f.o.b. works	lb.	160.00	160
	Potassium sulfate, gran., purif., 400-lb. dms.	lb. ....	.86	-

165	166	167	168	169	170	171	172	173	174	175	176	177	178	179	180	181	182	183	184	185	186	187	188	189	190	191	192	193	194	195	196	197	198	199	200	201	202	203	204	205	206	207	208	209	210	211	212	213	214	215	216	217	218	219	220	221	222	223	224	225	226	227	228	229	230	231	232	233	234	235	236	237	238	239	240	241	242	243	244	245	246	247	248	249	250	251	252	253	254	255	256	257	258	259	260	261	262	263	264	265	266	267	268	269	270	271	272	273	274	275	276	277	278	279	280	281	282	283	284	285	286	287	288	289	290	291	292	293	294	295	296	297	298	299	300	301	302	303	304	305	306	307	308	309	310	311	312	313	314	315	316	317	318	319	320	321	322	323	324	325	326	327	328	329	330	331	332	333	334	335	336	337	338	339	340	341	342	343	344	345	346	347	348	349	350	351	352	353	354	355	356	357	358	359	360	361	362	363	364	365	366	367	368	369	370	371	372	373	374	375	376	377	378	379	380	381	382	383	384	385	386	387	388	389	390	391	392	393	394	395	396	397	398	399	400	401	402	403	404	405	406	407	408	409	410	411	412	413	414	415	416	417	418	419	420	421	422	423	424	425	426	427	428	429	430	431	432	433	434	435	436	437	438	439	440	441	442	443	444	445	446	447	448	449	450	451	452	453	454	455	456	457	458	459	460	461	462	463	464	465	466	467	468	469	470	471	472	473	474	475	476	477	478	479	480	481	482	483	484	485	486	487	488	489	490	491	492	493	494	495	496	497	498	499	500	501	502	503	504	505	506	507	508	509	510	511	512	513	514	515	516	517	518	519	520	521	522	523	524	525	526	527	528	529	530	531	532	533	534	535	536	537	538	539	540	541	542	543	544	545	546	547	548	549	550	551	552	553	554	555	556	557	558	559	560	561	562	563	564	565	566	567	568	569	570	571	572	573	574	575	576	577	578	579	580	581	582	583	584	585	586	587	588	589	590	591	592	593	594	595	596	597	598	599	600	601	602	603	604	605	606	607	608	609	610	611	612	613	614	615	616	617	618	619	620	621	622	623	624	625	626	627	628	629	630	631	632	633	634	635	636	637	638	639	640	641	642	643	644	645	646	647	648	649	650	651	652	653	654	655	656	657	658	659	660	661	662	663	664	665	666	667	668	669	670	671	672	673	674	675
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Sodium carbonate, USP, powder, reg. grade, c.i., works, frt. equivd.	100 lbs.	17.05	-
coarse, same basis.	100 lbs.	18.05	-
fine, same basis.	100 lbs.	17.20	-
same basis.	100 lbs.	17.85	-
gran. fine, same basis.	100 lbs.	17.80	-
Sodium chromate, gran, bgs, c.i., works, frt. equivd.	100 lbs.	57	-
Sodium bicarbonate, 40-45% dms., c.i., frt. equivd.	100 lbs.	78	-
100-lb. bgs., c.i., same basis.	100 lbs.	76	-
Sodium bisulfate, bulk, c.i., works.	1 ton	175.00	-
dms., c.i.	100 lbs.	13.00	-
Sodium bisulfite, anhyd, bgs, c.i., works, East.	100 lbs.	28.50	-
works, West.	100 lbs.	32.00	-
Sodium bisulfite, conc. 35%, bulk, 100% basis, works.	100 lbs.	20.60	-
soin, 100%, bulk, works, West	100 lbs.	20.00	-
photographic grade, 43% soin, works.	100 lbs.	21.90	-
Sodium borate NF, gran, bgs, c.i., works.	100 lbs.	51	-
powd., same basis.	100 lbs.	52	-
Sodium borohydrate, powd., dms., c.i.	100-500 lbs. works.	19.88	21.90
Sodium borohydrate, stabilized soin, 12% NaBH ₄ , 100% basis, 3000 gal. tankwagon, works.	100 lbs.	17.45	-
Sodium borate, 98%, gran, 400-lb. dms., f.o.b. shipping point.	100 lbs.	1.04	-
Sodium carbonate, decahydrate, bgs, c.i., works.	1 ton	264.00	-
Sodium carbonate, cryst, monohydrate (see Soda ash)	100 lbs.	382.00	-
Sodium carbonate, anhyd, bgs, c.i., works.	1 ton	382.00	-
Sodium carboxymethyl cellulose (see CMC).	100 lbs.	315.00	-
Sodium chlorate, bulk, t.c., f.i., delivered, 9 E.	100 lbs.	335.00	-
Sodium chlorate, cryst, 450-lb. dms., c.i., works.	100 lbs.	27	-
Sodium chloride, tech., dms., c.i.	100 lbs.	29	-
Sodium chloride, USP, gran, bgs, c.i., works.	100 lbs.	1.17	1.27
Sodium chromate, anhyd, dms., c.i., works.	100 lbs.	87	-
Sodium chromate, tetrahydrate, bgs, c.i., works.	100 lbs.	84	-
Sodium citrate, gran, anhyd, 200-lb. dms., c.i., works.	100 lbs.	1.95	-
Sodium citrate, USP, gran, anhyd, 100-lb. bgs, 11, f.o.b. shipping point.	100 lbs.	74½	-
Sodium citrate, dms., 1000-lb. bgs, works.	100 lbs.	85	-
Sodium cyanide, bulk, 200-lb. dms., 98% min., 200-lb. dms., min. f.o.b. works.	100 lbs.	58	-
Sodium decacetate, anhyd, dms., c.i., works.	100 lbs.	68	-
Sodium decacetate, FCC, 50-lb. bgs, 11, divd. E. of f.o.b. shipping point.	100 lbs.	61	67
Sodium decacetate, tech, 50-lb. bgs, c.i., works.	100 lbs.	52	-
Sodium erythrorate, powd., gran, 11, or mixed 11, f.o.b. shipping point.	100 lbs.	2.80	2.85
Prices W. of Denver 2c. per pound higher.			
Sodium ferrocyanide, bgs, 11, works.	100 lbs.	80	-
Sodium fluoroborate, tech, gran, 11, works, frt. equivd.	100 lbs.	1.77	-
Sodium fluoride, white, 375, 400-lb. dms., c.i., works, frt. equivd. lb.	100 lbs.	8345	-
100 bgs, c.i., same basis.	100 lbs.	80	-
USP powd., 200-lb. dms., 11, f.o.b. shipping point.	100 lbs.	4.89	-
Sodium formate, bgs, c.i., works.	100 lbs.	20	-
Sodium gluconate, USP, pellets, 2,500 lbs. or more frt. alkd. lb.	100 lbs.	60	-
Sodium hydride, oil dispersion, 60% NaH, 167-lb. can, 10 dms., works.	100 lbs.	1.08	-
Sodium hydrosulfite (see Sodium sulfhydrate).			
Sodium hydroxide, dms., c.i., works, f.o.b. shipping point E.	100 lbs.	84	-
Sodium hydroxide, USP, pellets, 100-lb. dms., c.i., works, frt. equivd.	100 lbs.	95	98
Sodium hydroxide, tech. (see Soda caustic).			
Sodium metaphosphate, 100-lb. dms., c.i., works.	100 lbs.	1.425	1.60
110 lb. dms., c.i., works.	100 lbs.	1.47	1.62
Sodium hyposulfite (see Sodium thiosulfate).			
Sodium iodide, USP, 100-lb. dms., c.i., works, frt. equivd.	100 lbs.	14.72	-
Sodium lauryl sulfate, 30%, tanks, f.o.b. works.	100 lbs.	29	32
Sodium lauryl sulfate, 30%, tanks, f.o.b. works.	100 lbs.	25.80	-
Sodium metabisulfite (see Sodium bisulfite).			
Sodium metaborate, octahydrate, gran, bgs, c.i., works.	100 lbs.	38	-
tetrahydrate, gran, bgs, c.i., works.	100 lbs.	49	-
Sodium metasilicate, 12-lb. bricks, c.i., works.	100 lbs.	93	-
fused, dms. 24,000-lb. lots or more, works.	100 lbs.	87	90
Sodium metasilicate, 12-lb. bricks, c.i., works, f.o.b. shipping pt. frt. equivd.	100 lbs.	61.50	-
food grade, bgs, c.i., f.o.b. frt. equivd.	100 lbs.	68.25	-
Sodium metasilicate, 12-lb. bricks, c.i., works.	100 lbs.	27.25	-
bulk, c.i., works.	100 lbs.	25.30	-
pentahydrate, bgs, c.i., f.o.b. shipping point.	100 lbs.	19.85	-
bulk, c.i., works.	100 lbs.	17.20	-
Sodium molybdate, anhyd, dms., f.o.b. works, 100 lbs. and over.	100 lbs.	4.87	-
crystals, 11, same basis.	100 lbs.	4.12	-
Sodium naphthalene, dms., c.i., 11, f.o.b. works.	100 lbs.	2.00	-
Sodium nitrate, USP, bgs, c.i., f.o.b. shipping point.	100 lbs.	34.50	-
Sodium nitrate, conc. industrial, bgs, c.i., works.	100 lbs.	284.00	282.00
bulk, c.i., works.	100 lbs.	200.00	-
imp. conc. 100-lb. bgs, c.i., works.	100 lbs.	205.00	215.00
bulk, c.i., same basis.	100 lbs.	205.00	-
imp., agricultural, bulk, c.i., same basis.	100 lbs.	140.00	-
Sodium nitrate, USP, 100-lb. dms., c.i., works.	100 lbs.	140.00	-

Sodium orthosilicate, tech., anhyd., bgs., c.i. works	100 lbs.	34.50	-
Sodium orthosilicate, tech., hydrated, bgs., c.i. works	100 lbs.	27.45	-
bgs., c.i. works	100 lbs.	26.25	-
Sodium silicate, 99%, bgs., i.l. works	100 lbs.	45	-
Sodium pentachlorophenolate, beads	3,000-lb. min.	87	-
bgs.	100 lbs.	86	-
Sodium perborate (see Penicillat-sodium).			
Sodium perborate, tetrahydrate, tech., bgs., i.l. works	100 lbs.	32 1/2	36 1/2
Sodium persulfate, 225-b, 100 lbs. or more, f.o.b. plant	100 lbs.	63 1/2	-
55-b. bgs. same basis	100 lbs.	62	-
Sodium phosphenate (see Phosphor-sodium)			
Sodium phosphosulfate, 100 lbs.		76	-
Sodium phosphate, anhyd., dibasic tech., bgs., c.i., i.l. works, fri. equiv.	100 lbs.	54.50	-
food grade, same basis	100 lbs.	57.50	-
Sodium phosphate, monobasic, tech., same basis	100 lbs.	55.75	-
food grade, same basis	100 lbs.	59.75	-
trisulfate, same basis	100 lbs.	59.25	62.75
food grade, same basis	100 lbs.	63.25	-
chlorinated, same basis	100 lbs.	31.50	-
cryst. tech., same basis	100 lbs.	30.60	-
cryst. food grade, same basis	100 lbs.	35.60	-
USP, dried, powd., bgs., dms., works	100 lbs.	19	20 1/2
Sodium pyrophosphate, tech., 100 lbs. d.m., cry. base, divd.	100 lbs.	5.50	-
Sodium propionate, 2,000 lbs. or more, f.o.b. fr. sold	100 lbs.	54	-
Sodium pyrophosphate, 100 lbs. c.i. works, fri. equiv.	100 lbs.	59.25	-
food grade, non-leaving, bgs., c.i. works, fri. equiv.	100 lbs.	61.25	-
Sodium pyrophosphate, ferri, dms., c.i., i.l. works	100 lbs.	38.80	-
Sodium pyrophosphate, tetrabasic, anhyd., tech., bgs., c.i., i.l. works, fri. equiv.	100 lbs.	44.75	-
bulk, hopper cars, same basis	100 lbs.	42.50	-
food grade, bgs., c.i., i.l. same basis	100 lbs.	53.00	-
Sodium silicate, USP, 100 lbs. d.m., 1,000-lb. tols. or more, works, fri. equiv.	100 lbs.	3.00	-
USP, powd., 200-lb. can, 1,000-lb. tols. or more, same basis	100 lbs.	3.05	-
Sodium sesquicarbonate, bulk, c.i., i.l. works	100 lbs.	170.00	-
bgs., c.i., i.l. works	100 lbs.	198.00	-
Sodium silicate, solid, 3.25:1 ratio, bulk, c.i. works	100 lbs.	15.70	-
bgs., c.i., i.l. works	100 lbs.	17.50	-
1:2:1 ratio, bulk, c.i. works	100 lbs.	20.30	-
bgs., c.i., i.l. works	100 lbs.	22.15	-
soln., 37.8° solid, 3.22:3.25 ratio, bulk, c.i., i.l. fri. equiv.	100 lb.	8.30	-
"Ratio" indicates percentages by weight of SiO_2 divided by percentages by weight of Na_2O .			
Sodium silicofluoride, bgs., c.i., i.l. works	100 lbs.	17.95	19.75
Sodium stannate, dms. wks. fr. sold	100 lbs.	N.A.	-
Sodium sulfamate, dms., works	100 lbs.	22	-
Sodium sulfate, NF II, powd., dms., 1,000-lb. tols. or more, tech., detergent, rayon-grade, c.i. works	100 lbs.	90.00	96.00
Sodium sulfate, West, bulk, c.i. works, fri. equiv.	100 lbs.	90.00	101.00
bulk, East, same basis	100 lbs.	113.00	114.00
Sodium sulfite, photo grade, 100-lb. bgs., c.i. works	100 lbs.	47.00	63.00
Sodium sulfite, flake, 70-72% d.m., c.i., i.l. works, fri. equiv.	100 lbs.	500.00	-
liq., 44-48%, tanks, works, fri. equiv.	100 lbs.	470.00	-
Sodium sulfite, flake, 70-72% d.m., E, fri. equiv.	100 lbs.	410.00	-
bgs., same basis	100 lbs.	240.00	-
Sodium sulfite, fused, dms., c.i., works, E, fri. equiv.	100 lbs.	23.76	-
Sodium sulfite, anhyd., tech., 95-100% bgs., f.o.b. works	100 lbs.	540.00	-
Sodium tetrafluoride CP (see Sodium thioacetate)			
Sodium tetrafluoride, liq. 34% dms., c.i. works, fri. equiv.	100 lbs.	3.28	-
Sodium thioacetate, purif., crys., 250-b. d.m., 5 dms. or more, f.o.b. works	100 lbs.	97	-
tech., anhyd. dms., 2,000 lbs. or more, works, fri. equiv.	100 lbs.	45.50	-
Sodium thiosulfate, tech., 100 lbs. crys., pentahydrate, c.i., i.l. same basis	100 lbs.	28.50	14%
Sodium thiosulfate, c.i. works	100 lbs.	38.75	-
Sodium thiosulfate, 100 lbs. bulk, hopper cars, same basis	100 lbs.	37.50	-
food grade, bgs., c.i., i.l. same basis	100 lbs.	48.50	-
Sodium tungstate, tech., high moly. dms., 1,000 lbs. or more, fri. sold	100 lbs.	5.00	5.50
Folin grade, dms., 1,000 lbs. or more, same basis	100 lbs.	6.00	-
Sodium ammonium phosphate, purif., crys., dms., works	100 lbs.	52	-
Sodium carbonate, anhyd., 100 lbs. dms., i.l., f.o.b. works	100 lbs.	91	-
Sodium zincophosphate, 1,000-lb. tols. or more, works	100 lbs.	28	-
tech. dms. crys. grade, photo. bgs., naptha, petroleum, straight aromatic, b.p. 220°-350° 56° P.M.P., tanks	100 lbs.	1.52	-
New Jersey	gal.	1.41	-
Houston	gal.	1.54	-
Illinois	gal.	1.44	-
Solvent naphtha, petroleum, straight aromatic, b.p. 90°-100° New Jersey	gal.	1.30	1.35
Houston	gal.	1.39	-
Illinois	gal.	1.30	-
Solvent naphtha, petroleum, straight aromatic, b.p. 90°-1			

CHEMICAL PRICES

WEEK ENDING OCT 3, 1986

Sorbitan monoacetate, dms., c.i., l.t.	30,000 lb. min., f.o.b. works.....	.78
Sorbitan monooleate, c.i., l.t., 30,000 lb. min. f.o.b. works.....		.80
Sorbitol, USP, reg. 70% aqueous, dms., c.i., f.o.b. shipping tanks.....		.35
tanks, f.o.b. shipping point.....		.30
gran. dms., c.i., l.t., works.....		.70
powd., dms., c.i., l.t., works.....		.68
Soybean meal (See Chs. Fats & Waxes market report.)		
Soybean of solidified, soapstock, 95% acid, Stannous, New York lb. Stearic acid dist. dist., dms., c.i., tanks.....		.14 .48 .14
a.d., dms.....		.47
tanks.....		.38
Spermin leaves, imp., bgs.....		2.80
Spermint oil, Far West, native lb.		14.00
Midwest, native.....		10.00
Far West, Scotch.....		15.00
Midwest, Scotch.....		14.50
Spruce oil, dms.....		8.00
St. John's bread, scoble, lbs.....		.29
Stellnic chloride, anhyd., dms., works.....		N.A.
Stannous chloride, dms., works.....		N.A.
Stannous chloride, anhyd., dms.....		N.A.
Stannous fluoroborate, lt. conc. dms., l.t., works, lt. equiv.....		2.90
Stannous oxide, dms., works.....		N.A.
Stearic sulfide, dms., works.....		N.A.
Stearic acid, double pressed, bulk.....		.26
single-pressed, bulk.....		.18
triple-pressed, bulk.....		.32
Stearic acid leaves, bgs.....		15
Strontium sulfate, USP, bulk.....		47.00
Strontium carbonate, glass grd., bgs., l.t., works.....		37½
Strontium nitrate, 50-15 bgs, 100 lbs.		51.50
Styrene monomer, 99.9% min. i.c., l.t., f.o.b. works.....		.22
Styrene-acrylonitrile resin, nat. bulk, L.O.B. plant.....		.77
cryst., bulk, same basis.....		.77
clear, same basis.....		.77
Styrol acetate, dms.....		2.35
Succinic acid, purif., cryst., dms., l.t., f.o.b. works.....		2.00
Succinic anhydride, dms., c.i., l.t., f.o.b. work.....		1.71
Sucrose, refd., white, bgs., c.i., l.t., 100 lbs.....		33.10
Sucrose acetate, isobutyrate, 90% dms., c.i., dvd.....		1.18
tanks, dvd.....		1.10
100%, dms., l.t., f.o.b. works.....		1.18
Sucrose octa-acetate, denaturing grade, 100-lb. dms., f.o.b. works.....		12.90
Sulfabenzamide, dms., 500 kilos.....		39.50
Sulfabenzamide-sodium, dms., 500 kilos.....		25.00
Sulfacetazime, USP, dms., 500 kilos.....		20.00
Sulfadiazine, USP, powder, dms., 500 kilos.....		53.00
Sulfadiazine-sodium, USP, dms., 500 kilos.....		40.70
Sulfamerazine, USP, powder, dms., 500 kilos.....		33.50
USP, powder, dms., 500 kilos.....		32.00
Sulfamethazine-sodium, USP, powder, dms., 500 kilos.....		13.00
Sulfamethazine, powder, dms., 500 kilos.....		9.00
Sulfamic acid, cryst., bgs., c.i., l.t., works.....		38.00
Sulfamic acid, gran., dms., c.i., l.t., works.....		.30
Sulfantiamide, NF, reg. 1,000-lb. dms., l.t. equiv.....		2.08
Sulfanic acid, tech., bgs., l.t., f.o.b. works.....		.87½
Sulfaguanoxazine, veterinary, grade, dms., 500 lbs.....		8.00
Sulfur, crude, bright, molten, dom. f.o.b. vessels, Australia..... long-ton		150.00
L.O.B. La. only..... long-ton		125.00
Sulfur, crude, bright, molten, dom. f.o.b. vessels, U.S. Gulf Coast..... long-ton		125.50
ex terminal, Rotterdam..... long-ton		135.00
Sulfur, crude, bright, molten, dom. f.o.b. tanks, Alberta, Canada, for US delivery..... long-ton		102.00
dark, ex-Termco, Brea, Calif., for US delivery..... long-ton		157.50
Sulfur, crude, 99.9% min. purity, cont. flour, 50-lb. bgs., c.i., mines basis..... 100 lbs.		13.90
lump, 50-lb. bags, c.i., mines basis..... 100 lbs.		13.90
Sulfur, refd., 99.9% min. purity, cont. flour, 50-lb. bags, c.i., mines basis..... 100 lbs.		17.50
flour, refd., 50-lb. bgs., same basis..... 100 lbs.		20.00
Sulfur, refd., sublimed, NF, 99.9% min. purity, 50-lb. bgs., c.i., mines basis..... 100 lbs.		29.00
Sulfur, sublimed, NF, 99.9% min. purity, 50-lb. bgs., c.i., mines basis..... 100 lbs.		14.60
line, 99% min. passing through 325 mesh, same basis..... ton		15.60
Sulfur dichloride, dms., c.i., works, lt. equiv.....		.54
tanks, same basis.....		.77½
Sulfur dioxide, l.t., f.o.b. works..... ton		850.00
Sulfur monochloride, dms., c.i., works, lt. equiv.....		.22½
tanks, same basis.....		.40

WEEK ENDING OCT 9, 1988

WEEK ENDING OCT 3, 1986

Sulfuric acid, virgin 100% tanks, works,		
Gulf Coast	ton	75.00
Midwest	ton	76.00
Southwest	ton	80.25
West Coast	ton	68.15
NOTE: For prices on 80 and 88 lbs., multiply by .7767 and .8319, respectively. For prices of 20% fuming, add a premium of \$3.54 to above prices and multiply by 1.045.		
Sulfuric acid, similar, 100% tanks, works,		
Gulf Coast	ton	48.00
New Mexico	ton	20.00
Southwest	ton	25.00
83% tanks, chvd., Northwest	ton	83.15
Sulfonamoyl chloride, 1% soln. in methanol	lb.	80.00
Superphosphate, triple, 46% or more, s.p.a., run-of-pile, bulk, c.i.	ton	144
Fla.	unit-ton	2.75
bulk, gran., c.i., Fla.	ton	160.00

Talc, dom. grad. New York bgs., c.l. works.	ton	84.00	-
99.5% 325 mesh, bgs., c.l. works.	ton	84.00	80.00
Talc, divd. 99.5%, 400 mesh, micromed. bgs., c.l. works.	ton	167.00	238.00
625 mesh, micronized, bgs., c.l. works.	ton	200.00	-
dom. ord. Calif. grad., bgs., c.l. works.	ton	138.00	-
ord., Vermont, off-color grad., bgs., c.l. works.	ton	138.00	-
Imp. Canadian, grad., bgs., c.l. works.	ton	70.00	84.00
Tail oil, crude, Southern tanks, works, frt. equivd.	ton	135.00	140.00
Tail oil, refd., same basis.	lb.	.31	-
dist. tanks, same basis.	lb.	.18	.23
Tail oil acids, 2% or more resin, tanks, works, frt. equivd.	lb.	20 1/2	23
less than 2% resin acid.	lb.	22	27
Tallow (see Oils, Fats & Waxes market report).			
Tallow, fatty acids, tech., non-ref.	ds. c.l. divd.	37	40
tanks, divd.	lb.	29	.45
hydrogenated, tech., flake, bgs., c.l. divd.	lb.	37	.33
tanks, divd.	lb.	35	.62
Tangerine oil, Fla. dms. f.o.b. bulk.	lb.	10.50	11.00
flaskn, dms.	kilo	52.90	-
Tarbage, animal feeding, 9-11%, N.Y. New York, bulk.	unit/ton	5.60	-
Tar, heavy grade, for process (tankage).			
Tartric acid, HF, fluffy, bibls., 1,800-lb. lots.	lb.	8.09	-
tech., powd., dms.	lb.	4.62	-
Tar acid oil, 18% l.l. dms., f.o.b. gal.	gal.	1.40	-
25-28% l.l. dms., f.o.b. works, gal.	gal.	1.69	-
50-55% l.l. dms., f.o.b. works, gal.	gal.	1.87	-
Tartric acid, NF, bgs.	lb.	1.29	1.50
tech., powd., dms.	lb.	12.00	-
Triphosphate, HF, imp., cryst. powd., 38 kilo drums, f.o.b. ship. pt., frt. equivd.	lb.	1.35	-
Triphenol.	lb.	1.10	1.50
Triphenyl acetate, extra, dms.	lb.	2.40	-
primo, dms.	lb.	1.35	2.05
Triphenyl propionate, dms.	lb.	4.50	-
Triphenylmethane, tech. (see Parachloroethylene).			
Tetrachloroethylene, USP, dms., f.o.b. l.l. works.	lb.	30.14	-
Tetraethyl orthosilicate, bulk, f.o.b.	lb.	1.53	1.68
Tetraethylene glycol, tank, f.o.b.	lb.	.67	-
Tetraethylene glycol diacrylate, l.l. dms., f.o.b. works.	lb.	1.50	-
Tetraethylenesulfone, tanks, same basis.	lb.	1.70	1.75
Tetraethylthiuram disulfide, tech., flake, dms., l.l. frt. alld.	lb.	8.85	2.07
Tetrahydrofuran dms., c.l. l.l. f.o.b. works.	lb.	1.02	-
tanks, same basis.	lb.	.86	-
Tetrahydrofurfuryl alcohol tanks, f.o.b. Memphis, Tenn.	lb.	.90	-
Tetrahydrofurfuryl syn. dms.	lb.	7.20	-
Tetrahydrofurfuryl anth. dms., c.l. l.l. f.o.b. works.	lb.	.65	-
Tetrapotassium phosphate (see Potassium phosphate, tetrasalts).			
Tetrasodium pyrophosphate (see Sodium pyrophosphate, tetrasalts).			
Thallium metal, divd.	lb.	35.00	-
Thallium sulfate, 99% bots, divd.	lb.	140.00	-
Thallium sulfate, bulk f.o.b. works.	lb.	4.00	4.50
Thionyl chloride, USP, 100-lb. lots, 10,000-kilo works.	kilo	12.00	12.95
Thionyl hydrochloride, USP 100-kilo dms., divd.	lb.	27.00	31.00
Thionyl monoxide, USP, 100-lb. lots, dms., divd.	lb.	27.00	31.00
Thiodiphenol, 98% dms., f.o.b. works.	lb.	3.95	-
Thioether, benzene, f.o.b. works.	lb.	6.40	6.00
thionylated, PTA, dms.	lb.	6.80	6.85
Thiopyrolic acid, refd., dms., ton lots	ton	2.07	-
thionyl chloride, USP, 100-lb. lots, refd. dms.	lb.	7.50	-
Thionitrodiphenol, refd., frt. alld. lb.	lb.	7.88	6.15
thionyl chloride, high-purity, 99.8%, 24,000-lb. lots, dms., frt. equivd.	lb.	65	-

Thorium nitrate, purif., dms.	100-lb.	2.75	-
thor. pure, works.	..b.	-	-
dl-Threonine, 10 to 10 kilos wks.	..ltd.	128.00	-
Threine leaves, French, bgs.	..b.	1.45	-
Spanish, bgs.	..b.	1.45	-
Thymol NF, 100 lbs. wks.	..ltd.	20.00	-
NF, white, dms.	..ltd.	22.00	-
Thymol NF, 100 lbs. wks.	..b.	3.75	6.15
Thymol iodide, dms., 100-lb. f.o.b.	..b.	-	-
works.	..b.	62.30	56.20
Titanium dioxide, nitr., 100 lbs. wks.	..b.	N.A.	-
Titanium chloride, anhyd., bgs., 20-	..b.	-	-
ton lots, frt. add.	..b.	.77	.70
aluminum shipments, 50-ton lots, dry	..b.	-	-
basis, frt. add.	..b.	.78	-
Titanium dioxide, nitr., 100 lbs. wks.	..b.	81	-
ton lots, frt. add.	..b.	.81	.84
aluminum shipments, 50-ton lots,	..b.	-	-
dry basis, frt. add.	..b.	.84	-
Non-chalcidic silica materials, 100 lbs.	..b.	-	-
per pound more.	..b.	-	-
Titanium hydride, pure, electronics	..b.	-	-
grade, dms.	..b.	26.60	-
Titanium tetrafluoride, tech., bulk, c.i.	..b.	-	-
200-gals. wks.	..b.	.30	.30
f.o.b. works, 100 lbs. wks.	..b.	.50	-
Titanium sponge, 99.3% free drums,	..b.	-	-
less than 5,000 lbs. f.o.b.	..b.	-	-
wks.	..b.	4.85	-
200-gal, 2,000 lbs. or more.	..b.	2.45	-
d-Tocopherol 70% conc.	..b.	57.08	-
d-Tocopheryl acetate, 81% conc.	..b.	50.49	-
dms.	..b.	-	-
d-Tocopheryl acid succinate, cryst.	..b.	-	-
dms.	..b.	79.44	-
d-Tococod, dms.	..b.	27.40	-
d-Tocopheryl acetate, USP 50-lb.	..b.	-	-
dim. 1000 kilo dim.	..b.	16.00	18.50
60% dry prod., 50-lb. dim.	..b.	17.00	-
oil, clear, dms.	..b.	17.00	6.80
Toluene, refined, 100 lbs. wks.	..b.	-	-
Atlanta, Ga., dms.	..gal.	.73	-
Bayonne, N.J., dms.	..gal.	.73	-
Baytown, Tex., f.o.b.	..gal.	.73	-
Clairton, Pa., f.o.b.	..gal.	.73	-
Clairton, Pa., f.o.b.	..gal.	.73	-
Dear Park, Tex., f.o.b.	..gal.	.73	-
El Wayne, Ind., dms.	..gal.	.73	-
Guadalupe, Tex., barges	..gal.	.65	-
Houston, Tex., dms.	..gal.	.73	-
New Jersey Metro, dms.	..gal.	.73	-
Philadelphia, Pa., dms.	..gal.	.73	-
Providence, R.I., dms.	..gal.	.73	-
Toluene, d-isoctane	..b.	-	-
90% 2,4- and 20% 2,6-isomers,	..b.	1.01	-
jumbo tanks, dms.	..b.	-	-
p-Toluenesulfonamide, powd., dms.	..b.	-	-
1-l, wks.	..b.	3.55	-
m-Toluene, tank, 1000 lbs.	..b.	3.10	-
o-Toluidine, tech., liq., dms. c.i.	..b.	.72	.70
bulk, same basis	..b.	.80	.65
p-Toluidine, tech., cast, solid, dms.	..b.	-	-
c.i., wks.	..b.	1.80	1.80
LiQ., tanks, same basis	..b.	1.70	-
flake, same basis	..b.	1.95	-
Toluidines, mixed, o-m-p, tech., liquid,	..b.	1.03	-
c.i., wks.	..b.	1.03	-
bulk same basis	..b.	.95	-
Trichloroazole, dms., 1,000-lb. lots, f.o.b.	..b.	-	-
Cincinnati, Ohio	..b.	2.90	-
Tonka beans, Angostura, prime,	..b.	-	-
1,000 lbs.	..b.	6.50	-
Tosaphene, dms., c.i., works.	..b.	.38	-
Tosaphene gum, No. 1, ribbon, cns.	..b.	38.00	40.00
filled prod., tanks.	..b.	12.50	15.00
Trichloroethylene, 100 lbs. wks.	..b.	.75	-
Tributyl citrate, 1-l, drums	..b.	-	-
works	..b.	1.70	-
Tributyl phosphate, tanks, works.	..b.	1.65	1.65
Trichloroethylene, dms., c.i., tech.	..b.	1.39	-
tanks, same basis	..b.	1.38	-
Trichloroacetic acid, tech., 300-lb.	..b.	-	-
dms., c.i., f.o.b., works	..b.	.94	-
USP 100-lb. drums, frt. equid.	..b.	.89%	-
1,2,4-trichlorobenzene, pure, tanks.	..b.	-	-
dms.	..b.	.61%	-
1,1,1-Trichloroethane, tanks, con-	..b.	-	-
sumers, dms.	..b.	.40%	-
1,1,2-Trichloroethane, tanks, f.o.b.	..b.	-	-
works	..b.	.42%	-
Trichloroethylene, tanks, dms.	..b.	.38%	-
Trichloroacetylnitrile acid, dms.	..b.	1.25	-
Trichloroethylene (see 2,4,5,7).	..b.	-	-
Trichlorine, 68% conc.	..b.	-	-
dms., 1,500-lb. lots, dms.	..b.	1.35	-
Trichlorophosphate, tanks, f.o.b.	..b.	-	-
works.	..b.	1.80	1.80
Tridecylol, mixed isomers, tanks,	..b.	-	-
frt. add.	..b.	.57	-
Trithonoline, 65% tanks, E. I.	..b.	.45	-
99% tanks, same basis	..b.	.45	-
Trithonoline, lauryl sulfate, tanks,	..b.	-	-
f.o.b. works	..b.	27%	-
Triethylene glycol, dms., c.i., dms.	..b.	1.30	-
tanks, same basis	..b.	1.23	-
Triethyl citrate, 1-l, drums, f.o.b.	..b.	-	-
works	..b.	1.82	-
Triethyl phosphate, tanks, dms.	..b.	1.16	-
Triethylene glycol, tanks, f.o.b. Gulf	..b.	.47	-
Triethylene glycol dipalmitate, tanks	..b.	-	-
40-60% tanks, 100% frt. equid.	..b.	29%	-
Triethylenetriamine tanks, frt. equid. lb.	..b.	.43	1.00
Triethyl-tertiolate, tanks, f. b. work.	..b.	1.51	-
Tri-isobutylene, tanks, dms. c.i.	..b.	.15	-
Tri-isopropylamine, dms., c.i., frt.	..b.	-	-
add. E.	..b.	.57%	-
Triethylenamine, anhyd., tanks, frt.	..b.	-	-
equid. 100%.	..b.	.54%	-
25% conc., tanks, frt. equid., 100%.	..b.	-	-
basis.	..b.	.63%	-
40% conc., tanks, frt. equid., 100%.	..b.	-	-
basis.	..b.	.58%	.73
Trimethylpropane bgo. 1-l. dms.	..b.	.73	-
Trimethylolpropane triacrylate, 1-l.	..b.	-	-
dms., f.o.b. works	..b.	1.60	-
Triphenylolol, tanks, frt. add. E.	..b.	1.50	-
Triphenyl phosphate, dms.	..b.	-	-
equid.	..b.	1.64	-
Tripropylene glycol tanks, frt. add.	..b.	-	-
E.	..b.	.84	-
Tri-2-thydroxyethylamine, 100-lb.	..b.	-	-
1-l. work	..b.	.805	-
Trisodium phosphate (see Sodium phosphate, tribasic)	..b.	-	-
Trisodium phosphate, 25-kilo lots	..kilo	62.00	60.00
Trisodium phosphate, 100-lb. tank	..lb.	.32	.32
Tungic acid 82%, dms.	..b.	-	-
8,000 lbs. works	..b.	12.85	-

Turmeric, Alkappey over 8% lb.	.70	—
Turpentine, crude sulfate tanks, f.o.b. Southeast works gal.	.70	.80

Ultramarine blue pigments, 550-2,000		
B-Iota, works lb.	1.30	—
violet, same basis lb.	2.20	—
Umber pigment, burnt, American, frt. equald lb.	13½	15½
raw, American, dms., bgs., f.o.b., same basis lb.	13½	14½
Undecylenic acid, dms., works lb.	2.70	—
Urea, 48% N, ind., bulk, 80-ton c.t., divd. ton	200.00	220.00
48% N, agricultural, bulk, divd. ton	200.00	215.00
48% N, agricultural, bulk, divd. West ton	210.00	—
Uva-Urui leaves, bis. lb.	.22	—

Valerian root, Belgian, bgs. lb.	.85	.85
Ind. bgs. lb.	.45	—
Vanadium oxytrifluoride, 1,000 lb. cys., works lb.	5.40	—
Vanadium pentoxide, tech. gran. per lb. of V ₂ O ₅ , 550-b. dms., works lb.	4.10	4.94
fused or fused, per lb. of V ₂ O ₅ , 550-b. dms., works lb.	3.35	3.85
Vandyke brown, bgs., L.I. frt. equald. lb.	27¼	—
Vanilla beans, Madagascar lb.	37.00	—
Vaseline, 100-lb. c.t. lb.	30.00	—
Vanillin, USP, dms., f.o.b. works lb.	8.25	—
Imp., dms. lb.	4.75	5.00
Versicol Ag lb.	.64	—
Vetiver acetate, dms. kilo	80.50	—
extra lb.	63.00	—
Vetiver oil, Bourbon, dms. lb.	18.00	17.00
Haitian lb.	28.00	—
Java kilo	31.00	—
Victrola blue toners, 10-lb. lots, PMA dms. lb.	8.20	8.30
tungstated, PTA, dms. lb.	10.40	—
Vinyl acetate monomer, tanks, divd. lb.	.39	—
Vinyl chloride monomer, polymer grade, tanks, f.o.b. works lb.	.26	—
Vinyl ether, USP, anesthetic, 75-c. bot., hospitals bots.	1.66	—
2-Vinylpyridine L.I. dms. works kilo	7.61	—
tanks, works kilo	7.61	—
Vinyltoluene, bulk, f.o.b. lb.	.87	.73
Vitamin A, synthetic, dry pharm. 500,000 units per gram, 10-lb. lots kilo	33.00	—
Vitamin A, food grade, 850,000 units per gram, 10-lb. lots kilo	41.00	—
Vitamin B ₁ , (see Thiamine hydrochloride) lb.	18.70	23.85
Vitamin B ₁ (see Riboflavin and Yeast).		
Vitamin B ₂ , crystal, non-sterile, USP (erythrocalbamin), vials, 50-gram lots gram	8.00	9.75
Vitamin B ₂ , 1% titration of crystal, New York or Chicago lb.	10.75	12.75
Vitamin B ₂ , 0.1% titration of crystal, (cyanocobalamin USP) with mannitol, 25-kilo dms. kilo	15.80	—
Vitamin B ₂ , cobalamin concentrate NF with mannitol, 1,000 mcp. per gram, dms. per gram activity	19.45	—
Vitamin B ₂ , 1% Vitamin B ₂ , USP, absorbed on resin, 25-kilo dms., 500-gram lots, frt.als. per gram activity lb.	16.55	—
Vitamin B ₂ , 1% cobalamin concentrate, NF, absorbed on resin, 5-kilo dms. lb.	18.40	—
Vitamin B ₂ , 1% dms. per gram activity, in gelatin, 2.5-kilo dms., frt. alcl. per gram activity	15.40	—
Vitamin C (see Ascorbic acid)		
Vitamin D (see Cholecalciferol)		
Vitamin D (see Cod Liver and Fish Liver oils)		
Vitamin E (see α -Tocopherol and Wheat germ oil)		
Vitamin K (see Kiolin)		
Violet methyl toner (see Methyl violet toner)		

Warfarin 0.5%, dms., ton lots, frt. alcl. New York or Chicago lb.	.75	—
Wheat germ oil, cold-pressed gal.	19.50	17.50
cold-processed gal.	14.00	—
Whitening calcium, USP, powder, 100-lb. dms., f.o.b. works lb.	7.892	11.21
Whitening (see Bleach)		
White pine oil, syn. (see Methyl salicylate)		
White hazel bark, bis. lb.	1.35	—
Isavia, bis. lb.	1.75	—
400 mesh, bgs., L.I. works ton	134.00	—
325 mesh, bgs., L.I. works ton	117.00	—
high speed ratio, bgs., works ton	164.00	—
Wollastonite, L.I., f.o.b., producing fine, general grade ton	200.00	—
325 mesh ton	140.00	141.00
400 mesh ton	180.00	—
1250 mesh ton	500.00	—
Wool grease, USP (see Lanolin)		
Wormwood oil (see Chenopodium oil, NF)		
Wormwood oil, cns. lb.	31.00	36.00

Xanthin gum, food 800-b. dms., f.o.b.		
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Xylene, petroleum, ind. or nitrlation, tanks		
Alliance, L.A., divd.,	gal.	80
Atlanta, Ga., divd.,	gal.	80
Bayonne, N.J., divd.,	gal.	80
Bayonne, N.J., f.o.b.,	gal.	80
Baytown, Tex., f.o.b.,	gal.	80
Chicago, Ill., divd.,	gal.	80
Curtis, Pa.,	gal.	80
F. Wayne, Ind., divd.,	gal.	80
Gulf Coast, spec. bargos,	gal.	75
Houston, Tex., divd.,	gal.	80
New Jersey Metro, divd.,	gal.	80
Xylene, petroleum, ind. or nitrlation, tanks		
Philadelphia, Pa., divd.,	gal.	1.36
Providence, R.I., divd.,	gal.	1.42
South Bend, Ind., divd.,	gal.	1.37
m-Xylene, High purity, tanks, f.o.b.,	lb.	23.9
Texas City, Tex.,	lb.	23.9
p-Xylene, tanks, works,	lb.	125
p-Xylene, tanks, divd.,	lb.	185
m-Xylenediamine, dma., t.l., f.o.b.,	lb.	1.70
2,4-Xyline, tech., ilg., c.i., t.l., f.o.b.,	lb.	1.70
works,	lb.	1.50
Xylenes, mixed, o-m-p., dma., c.i., t.l., f.o.b. works,	lb.	1.00
Y		
Yeast, 25-lb. cns.,	lb.	2.81
Yeast, pure, 48% or 50% active, NF, 25-lb. cns.,	lb.	1.00
chermoyes, t.l., f.o.b. works,	lb.	1.10
Yerba, aente leaves, lbs.,	lb.	2.40
extra, lbs.,	lb.	26.50
Yangtze oil, extra grade,	lb.	18.08
grade 1,	lb.	18.08
grade 2,	lb.	15.90
grade 3,	lb.	13.04
Z		
Zeln, bgs., 2,000-lb. lots,	lb.	7.50
Zinc acetate, NF, dma.,	lb.	1.00
tech., chydryne, lbs., t.l. works, lb.,	lb.	1.60
Zinc borate, tech., 43% ZnO, 37% B ₂ O ₃ , 50-lb. bags, 20,000-lb. t.l., f.o.b. works,	lb.	55
crys., 37% ZnO, 48% B ₂ O ₃ , 25-lb. bags, 20,000 lbs. t.l. f.o. b. wks. t.l.,	lb.	89
Zinc chloride, USP, gran., dma., 50% Zn, zinc chloride, tech., soln.,	lb.	9.79
lanks,	lb.	100 lbs.
Ohio,	lb.	20.20
Concord, N.C.,	lb.	20.20
Freeport, Tex.,	lb.	20.20
Old Bridge, N.J.,	lb.	20.20
85 dma., same basis Cleveland, Ohio,	lb.	27.90
Concord, N.C.,	lb.	27.90
Old Bridge, N.J.,	lb.	27.90
70 dma., same basis Cleveland, Ohio,	lb.	29.70
Concord, N.C.,	lb.	29.70
Old Bridge, N.J.,	lb.	29.70
72 dma., same basis Cleveland, Ohio,	lb.	33.20
Concord, N.C.,	lb.	33.20
Old Bridge, N.J.,	lb.	33.20
Zinc chromate, bgs., divd.,	lb.	1.12
Zinc cyanide, 1 dma.,	lb.	1.68
Zinc dust pigment type 1 & 2, dma., c.i., f.o.b. plant,	lb.	.59
Zinc ethylene diamine tetraceto acid, 8-9% Zn, ammonia salt soln., t.c., t.l., f.o.b. works,	lb.	.56
8% Zn, ammonia salt soln., t.c., t.l., f.o.b. works,	lb.	.48
Zinc fluoborate, 1 dma.,	lb.	.56
works, t.l. equivd.,	lb.	.44
Zinc metal, high grade, divd.,	lb.	.95
Zinc naphthenate, ilg. 8% Zn, dma.,	lb.	.34
Zinc nitrate, tech., ilsko 300-lb. dma.,	lb.	.479
Zinc oxide, USP 50-lb. bags, c.i., f.t. aild.,	lb.	.464
Zinc oxide pigment, American process, lead-free bgs., c.i., f.t. aild.,	lb.	.40
Zinc oxide pigment, American process, regular, bgs., c.i., f.t. aild.,	lb.	.41
Zinc phenolphthalein, purif., gran., 250-lb. dma., t.l., f.t. aild.,	lb.	1.82
Zinc pyridine, 1 dma.,	lb.	8.50
dispersion, dma., f.o.b. works,	lb.	14.50
Industrial grade,	lb.	.17
Zinc resinate precip. 7.2-7.6% Zn, dma., c.i., f.t. aild.,	lb.	.92
Zinc sulfate, gran. polyhydrate, indus. grade 36% Zn, dma.,	lb.	26.50
works,	lb.	22.50
agricultural grade powd., bulk, same basis,	lb.	42
Zinc yellow (see Zinc chromate),	lb.	4.57
Zinc-ammonium chloride, bgs., c.i., works,	lb.	1.05
Zinc-undecylate, dma., works,	lb.	165.00
Zinc-formaldehyde, 1 dma.,	lb.	225.00
200-lb. dma., f.t. aild.,	lb.	.97
Zircon gran. bgs., bulk, c.i., works, ton Zircon milled bgs., 300 and 325 mesh,	lb.	.31
Zirconium acetate soln., 26% ZrO ₂ dma., c.i., 30,000 lbs. min., works,	lb.	4.48
22% ZrO ₂ , same basis,	lb.	7.25
Zirconium acetate, 1 dma.,	lb.	3.91
Zirconium oxide, powd., condl., dma.,	lb.	3.91
2,000 lbs. min.,	lb.	3.91
electronic, same basis,	lb.	3.91
insulating, stabilized, 326°F same basis,	lb.	3.91
insulating, unstabilized, 326°F same basis,	lb.	3.91
dense, stabilized, 307° same basis, lb.,	lb.	3.91

CHEMICAL IMPORTS

US imports of chemicals and related materials are reported in this section by CPI material. Listings include consignee where possible, container, net weight, name of vessel (in parenthesis), port of origin and date of shipment's arrival in New York or the Port of Newark.

US chemical imports/exports are tabulated monthly in the market reports

A-3

3 AMINO 4 METHOXYBENZONANILIDE 22 dms (5809 lbs) (Nedlloyd Express) Rotterdam, 8/28.

ACETAMINOPHEN Hyon Chemical 200 dms (24261 lbs) (Ever Golden) Keating, 8/28.

ACRYLAMIDE American Cyanamid 3600 bgs (206747 lb) (Ever Guard) Rotterdam, 8/30.

ACRYLYL HYDROXYETHYL DIMETHYL RUBBER Alfa Fwdg 486 btl (40040 lbs) (Kurobe Maru) Tokyo, 8/26.

486 btl (40040 lbs) (Kurobe Maru) Tokyo, 8/26.

AGAR AGAR American Shpg 113 pkg (16925 lbs) (New Union) Valparaiso, 8/27.

Hand Paper 60 dms (7275 lbs) (Ever Golden) Osaka, 8/28.

ALBANIAN DRIED SAGE Folia Favia 28 bte (3148 lbs) (Atlantic Concess) Liverpool, 8/1.

ALDEHYDE HYDROXYETHYL DIMETHYL RUBBER Gypk Group 60 dms (2655 lbs) (Ever Summit) Foz, 8/28.

ALUMINUM HYDROXIDE Giliulmi 80 dms (37919 lbs) (Ever Golden) Antwerp, 8/27.

ALUMINUM OXIDE Degussa 5 bks (217902 lbs) (Zim Shipping) Barcelona, 8/28.

ALUMINUM PASTE Gardner Inc 180 dms (45638 lbs) (Sea Land Developer) Bremerhaven, 8/28.

AMMONIUM BIFLUORIDE Daniel F Young 724 bks (3699 lbs) (Zim Shipping) Rotterdam, 8/27.

ANIMAL GLUE UHFC 360 bgs (41857 lbs) (American Ohio) Bremerhaven, 8/30.

ANNATO SEEDS DBA Las Villas 30 bgs (1530 lbs) (Saint Louis) Halle, 9/5.

ANTIMONY SULFIDE Chi Mei Metals 1360 bgs (75855 lbs) (Toulong) Hong Kong, 8/27.

Roussel Pharmaceutical Produ 800 bgs (33585 lbs) (Arik Naarak) Marseille, 8/28.

ASCRIBIC ACID Bacteriol 155 ctn (149202 lbs) (Stratcon) Bremerhaven, 8/28.

83 dms (8194 lbs) (Barles) 1 Constanza, 8/28.

BARIUM CARBONATE 400 bgs (22268 lbs) (Kurobe Maru) Tokyo, 8/28.

BARIUM SULFATE PRECIPITATED POW E Z Em 3300 bgs (198759 lbs) (Export Freedom) Genoa, 8/28.

BEEF LIVER GRANULES VGF Chemical 12 dms (3770 lbs) (Rio Cincal) Buenos Aires, 8/28.

BENZYL ALCOHOL 1000 bgs (551 bgs (44438 lbs) (Ever Guard) Hamburg, 8/30.

CEANOIC ACID 400 bgs (22487 lbs) (Barles) 1 Constanza, 8/28.

CEANOIC ACID 400 bgs (22487 lbs) (Barles) 1 Constanza, 8/28.

CDP Chemie 78 dms (39207 lbs) (Stefan Starowzki) LeHavre, 9/2.

BENZYL ALCOHOL NON HAZARDOUS Marlborough Chemicals 1 ctn (41711 lbs) (Ever Guard) Felixstowe, 8/30.

BENZYL CYCLATE Rhone Poulenc 50 dms (26100 lbs) (Nedlloyd Express) Marseille, 8/19.

BETA NAPHTHOL Montedison 20 bgs (44297 lbs) (Zim Shipping) Barcelona, 8/28.

TRANS-1-2-3-4-5-6-7-8-9-10-11-12-13-14-15-16-17-18-19-20-21-22-23-24-25-26-27-28-29-30-31-32-33-34-35-36-37-38-39-40-41-42-43-44-45-46-47-48-49-50-51-52-53-54-55-56-57-58-59-60-61-62-63-64-65-66-67-68-69-70-71-72-73-74-75-76-77-78-79-80-81-82-83-84-85-86-87-88-89-90-91-92-93-94-95-96-97-98-99-100-101-102-103-104-105-106-107-108-109-110-111-112-113-114-115-116-117-118-119-120-121-122-123-124-125-126-127-128-129-130-131-132-133-134-135-136-137-138-139-140-141-142-143-144-145-146-147-148-149-150-151-152-153-154-155-156-157-158-159-160-161-162-163-164-165-166-167-168-169-170-171-172-173-174-175-176-177-178-179-180-181-182-183-184-185-186-187-188-189-190-191-192-193-194-195-196-197-198-199-200-201-202-203-204-205-206-207-208-209-210-211-212-213-214-215-216-217-218-219-220-221-222-223-224-225-226-227-228-229-230-231-232-233-234-235-236-237-238-239-240-241-242-243-244-245-246-247-248-249-250-251-252-253-254-255-256-257-258-259-260-261-262-263-264-265-266-267-268-269-270-271-272-273-274-275-276-277-278-279-280-281-282-283-284-285-286-287-288-289-290-291-292-293-294-295-296-297-298-299-300-301-302-303-304-305-306-307-308-309-310-311-312-313-314-315-316-317-318-319-320-321-322-323-324-325-326-327-328-329-330-331-332-333-334-335-336-337-338-339-340-341-342-343-344-345-346-347-348-349-350-351-352-353-354-355-356-357-358-359-360-361-362-363-364-365-366-367-368-369-370-371-372-373-374-375-376-377-378-379-380-381-382-383-384-385-386-387-388-389-390-391-392-393-394-395-396-397-398-399-400-401-402-403-404-405-406-407-408-409-410-411-412-413-414-415-416-417-418-419-420-421-422-423-424-425-426-427-428-429-430-431-432-433-434-435-436-437-438-439-440-441-442-443-444-445-446-447-448-449-450-451-452-453-454-455-456-457-458-459-460-461-462-463-464-465-466-467-468-469-470-471-472-473-474-475-476-477-478-479-480-481-482-483-484-485-486-487-488-489-490-491-492-493-494-495-496-497-498-499-500-501-502-503-504-505-506-507-508-509-510-511-512-513-514-515-516-517-518-519-520-521-522-523-524-525-526-527-528-529-530-531-532-533-534-535-536-537-538-539-540-541-542-543-544-545-546-547-548-549-550-551-552-553-554-555-556-557-558-559-560-561-562-563-564-565-566-567-568-569-570-571-572-573-574-575-576-577-578-579-580-581-582-583-584-585-586-587-588-589-590-591-592-593-594-595-596-597-598-599-600-601-602-603-604-605-606-607-608-609-610-611-612-613-614-615-616-617-618-619-620-621-622-623-624-625-626-627-628-629-630-631-632-633-634-635-636-637-638-639-640-641-642-643-644-645-646-647-648-649-650-651-652-653-654-655-656-657-658-659-660-661-662-663-664-665-666-667-668-669-670-671-672-673-674-675-676-677-678-679-680-681-682-683-684-685-686-687-688-689-690-691-692-693-694-695-696-697-698-699-700-701-702-703-704-705-706-707-708-709-710-711-712-713-714-715-716-717-718-719-720-721-722-723-724-725-726-727-728-729-730-731-732-733-734-735-736-737-738-739-740-741-742-743-744-745-746-747-748-749-750-751-752-753-754-755-75

CABWEN NUT 8HLL LIQUID Cold Chomd Chemical 1 btl
(\$607.17) (Calsolam Fortuna, 8/28)
Palmor Int'l 2 bks (188140 lbs) (Rio Cincos) Rotterdam,
8/28.
CASTOR OIL Alnor Oil 800 bgs (40794 lbs) (Bacol Vitoria
Santos, 8/30).
Unilever Castores 800 bgs (40794 lbs) (Bacol Vitoria
Santos, 8/30).
CAUSTIC POTASH 1 bks (1870825 lbs) (Stoll Osprey
Rotterdam, 8/28).
CAUSTIC SODA 1 bks (1399012 lbs) (Stoll Osprey/Rio
Larn, 8/28).
ICD Group 20 pkt (378700 lbs) (Nedlloyd Rosario
Antwerp, 8/31).
CELERY SEED Reckitt Colman 80 bgs (5512 lbs) (A
Lombard, 8/28).
CELLULOSE TRIACETATE Hemstoch Kemar 750 lb
(41832 lbs) (Nedlloyd Express) Leghorn, 8/19.
measm Kemar 750 lbs (41832 lbs) (Nedlloyd ex
press) Leghorn, 8/19.
CHROMIUM SULFATE 1000 gbs (Revelle Chemicals 800 lb
(47399 lbs) (Bazias) Constanza, 8/28).
CIMETIDINE HARMLESS M & G Transport Warehouse
btl (2489 lbs) (American Ohio) Bremerhaven, 8/31.
CITRIC ACID ANHYDRUS Atlantic Air Express 35
(9300 lbs) (Tadeusz Kosciuszki) Rotterdam, 8/27.
800 bgs (44542 lbs) (Ever Guard) Antwerp, 8/30.
44 pkt (41811 lbs) (Ever Guard) Antwerp, 8/30.
38 bbs (81350 lbs) (Ever Gardem) Antwerp, 8/27.
Citric Acid 228 dms (12181 lbs) (Rio Cin
Buenos Aires, 8/28).
CLOVES Prudent Trdg 150 bbs (16334 lbs) (Ameri
Lancet) Santos, 8/28.
CLOVE OIL, Bush Boake Allen 30 bbs (7407 lbs) (Me
Meark) Marcella, 8/28.
COBREUVA OIL, Orden 1 dm (432 lbs) (Lyod Medi
Rios) Rio Janeiro, 8/28.
CORIANDER OIL, Dm 6 bbs (2850 lbs) (Stefan Starzy
sk, LeHarve, 9/2).
Polarsome 1 dm (4982 lbs) (Stefan Starzyn
ski, LeHarve, 9/2).
CUMIN Seed Millzer & Muech 400 bgs (4501
Bazias) Constanza, 8/28).
DICHLOROMETHANE 8000 lbs Tach 40 dm (2601
(Tadeusz Kosciuszki) Bremerhaven, 8/27).
DIAMIDAMIDE 1800 bgs (89955 lbs) (Britta Thien
tjerdam, 9/2).
DIETHYL MALONATE 209 ctn (29489 lbs) (Bazias)
Constanza, 8/28).
DIETHYLENETRIAMINE Berol Chemstoffe 76 bbs (36
lbs) (Afantic Conco) Gothenburg, 9/1.
DIGITALIS LANATA Baruhoga Wellcome 800 bbs (45
lbs) (Afantic Conco) Gothenburg, 9/1.
DILL HERBS DRIED Panphala 300 ctn (10053 lbs) (E
Thien) Hamburg, 9/2).
DIMETHYLMALONATE Dynamit Nobel 76 btl (38626
lb) (Ever Guard) Antwerp, 8/30).
DISODIUM PHOSPHATE 3000 ctn (7837
(Oriental Petrol) Yokohama, 8/27).
DISODIUM PHOSPHATE ANHYDROUS ICD Group
bgs (29431 bts) (Kallidas) Chigaglia, 8/28).
DISTILLY MONOCHLOROBENZENE E&B Marine 20
(4718 lbs) (Oriental Petrol) Koko, 8/27).
E-I
EPOXY RESIN Ciba Gelby 229 ctn (13931 lbs) (Ku
Matsu) Kobe, 8/28).
ETHYLENE VINYL CHLORIDE COPOLYMER Toyo t
Ethylene Vinyl Chloride (EVC) (Ever Guard) Tokyo, 8/31.
ETHYLENEXANEOIC ACID 1 con (39482 lbs) (Ever Gu
ard) Antwerp, 8/30).
1 con (39482 lbs) (Ever Guard) Antwerp, 8/30).
FENNEL SEEDS Swift Food Products 400
(46996 lbs) (George C) Izmir, 8/30).
FLUOROCARBON POLYMERS Viking Sea Freight
bgt (38896 lbs) (Kurube Maru) Kobe, 8/28).
FRENCH LARD (42750 lbs) (Ever Guard) Tokyo, 8/31.
GUM AFRICAIN 3340 lbs (Nedlloyd Express) Marcella, 8/31.
William E Marsh 100 bgs (2227 lbs) (Nedlloyd Ex
press) Marcella, 8/31).
FUMARIC ACID Kaystone Chemical 815 bgs (82113
lbs) (Alcon) Santos, 8/30).
GELATIN Peter Cooper 108 bds (24888 lbs) (M
Mearek) Marcella, 8/28).
Intergal 500 bgs (22317 lbs) (Alcon) Santos, 8/14).
Glycerine 100 bbs (1418 lbs) (Zin Keung) Osaka, 8/28).
GLUE POWDER HS Fuller 33 bgt (48578 lbs) Britta Th
ien, Bremerhaven, 9/2).
GLYCINE D V Argumblau 300 dms (35715 lbs) (Ever
Guard) Antwerp, 8/30).
GREEN CARDAMOM Schill Food Products 20 bds (2
lbs) (Skodomag) Sao Tomas, 8/30).
Guaiac Resin Poulain 720 bbs (34478 lbs) (Eve
r Guard) Antwerp, 8/30).
GUM AFFRIC Bhangora 420 kts (76742 lbs) (Talc
Abidin), 8/28).
HEXYL BORMIDE Amerntban 24 dms (12896
(Tadeusz Kosciuszki) Rotterdam, 8/28).
HEXYL CYCLOPOLY IGO Ind 78 dms (34759 lbs) (Al
Santos, 8/31).
HIDE GLUE HELL 1800 bbs (10159 lbs) (Zin Keun
Osaka, 8/27).
TRENDOLITE 300 Prodnuts 400 bgs (39883 lbs) (Am
er Lancet) Rio Grd 8/28).
HYDRAZONE 300 bbs (3784 lbs) (Swiss Sumitomo Fos
phate) Rotterdam, 8/28).
HYDROFLUORIC ACID 200 dms (10896 lbs) (Ever
Guard) Antwerp, 8/27).
HYDROQUINONE Rhore Poulain 720 bbs (41072
(Artid Merckel) Marcella, 8/28).
HYDROXYLAMINE SULPHATE Virginia Chemicals
Company 100 bbs (34759 lbs) (Alcon) Santos, 8/31).
IRON OXIDES 137 bts (39274 lbs) (Nedlloyd Ex
press) Marcella, 8/31).
Orzo Thermal 34 dms (39274 lbs) (Nedlloyd Ex
press) Marcella, 8/31).

IRON OXIDE Orgo Thermit 200 bgs (33256 lbs) (Stelar
Szarzynski) Rotterdam, 8/2.

ISOBO (POLY) CYCLOGLAN Rhone Poulenc 15 dms
(7153 lbs) (Ciba Ltd) Rotterdam, 8/2.

ISONONADIC ACID 2 ink (77779 lbs) (Ever Garden
Antwerp, 8/27.

ISOPHENE DIAMINE Nuodex 80 dms (85538 lbs)
(Tadco Koczalski) Rotterdam, 8/28.

ISOVALERIC ACID 200 dms (103305 lbs) (Nadley
Rosario) Rotterdam, 8/31.

J-M

JAPANESE QINSENG Kwong Ming Int Trdg 3 cin (18
lbs) (Oriental Patriot) Hong Kong, 8/27.

KORITZU A CASSIA Louis Fure 200 bgs (33099 lbs)
(Koritzu) Rotterdam, 8/27.

A Kazumi 200 bgs (22487 lbs) (Lexa Maersk) Keelung
8/28.

L CARVONE Maryland Shipbuilding Drydock 30 dms
(15228 lbs) (American Lancer) Santos, 8/28.

LACTIC CASEIN Milk Products 2400 bgs (134392 lb)
(Acti) Wellington, 8/2.

LAMPONG BLACK PEPPER A Kazumi 210 bgs (3411
lbs) (Oriental Patriot) Hong Kong, 8/27.

DMT 210 bgs (3411 lbs) (Tourcoing) Singapore, 8/27.

LANOLIN Oil 80 dms (38098 lbs) (Zim Keelung) Ceesk
8/27.

LAURIC Acid Robaco Chemicals 720 bgs (40792 lb)
(American Lancer) Rotterdam, 8/30.

LAVANDIN Oil 64 dms (28455 lbs) (Nadley Express
Marseille, 8/19.

LEMON GRASS Oil, Frizsche Dodge & Olcott 10 lbs
(452 lbs) (American Lancer) Santos, 8/28.

LEMON Oil, Frizsche Dodge & Olcott, 50 dms (22156 lb)
(Rio Cincin) Buenos Aires, 8/28.

26 dms (1812 lbs) (Zim California) Haifa, 8/29.

80 dms (4100 lbs) (4101 lbs) (American Lancer) Sa
tos, 8/28.

Order 20 dms (8922 lbs) (Rio Cincin) Buenos Aires
8/28.

LIME OIL Polarmore Mig 125 dms (51257 lbs) (Americ
Lancer) Santos, 8/28.

LINDANE MICRONIZED Rhone Poulenc 800 dms (715
lbs) (Ever Sunmi) Gfo, 8/28.

LIME OIL POLYCYCLOGLAN 2 bks (178277 lbs) (SU
Osprey) Rotterdam, 8/2.

LITHOPONE Ore & Chemical 20 pil (39700 lbs) (E
Gardner) Antwerp, 8/30.

LIVER (LACT) Tissue Laboratories 25 dms (5099 lb)
(American Lancer) Buenos Aires, 8/28.

LIVER POWDER VGF Chemical 80 dms (25229 lbs) (I
Cinco) Buenos Aires, 8/28.

80 dms (25446 lbs) (American Lancer) Buenos Air
8/28.

MAGNESIUM CHLORIDE FLAKES 80 pkg (126833 lb)
(Ever Garden) Hamburg, 8/27.

Potassium Chloride 40 pkg (84555 lbs) (E
Gardner) Hamburg, 8/27.

MAGNESIUM HYDROXIDE Sumitomo of America
bgs (2425 lbs) (Lexa Maersk) Kobe, 8/28.

MALE ANHYDRIDE Huels 70 bgs (40961 lbs) (Ste
Szarzynski) Rotterdam, 8/27.

MANGANESE CARBONATE Maiko Warehousing
bgs (0 lbs) (Kuroba Maru) Kobe, 8/26.

MANNITOL Dvaco Chemical 360 dms (61112 lbs) (L
Mann) Rotterdam, 8/27.

MANNITOL PHIDROXYBENZOIC ACID Datchel Int
pil (31923 lbs) (Ever Goin) Kaohsiung, 8/31.

MENTHOL CRYSTALS 40 dms (4,948 lbs) (Ever Goin
8/28).

50 dms (5,496 lbs) (American Lancer) Santos, 8/28.

METHYL BENZYL ALCOHOL Nuodex 10 dms (4,808
(Stelar Szarzynski) Rotterdam, 8/2.

METHYL METHACRYLATE Diapoxel Felton 152 dms (1
(Bazias) 1) Constanza, 8/28.

METHYLENE CHLORIDE 1 bks (1,109,348 lbs) (Stel
pyr) Rotterdam, 8/27.

MINEB SAMPLES Jin Wannen 3 dms (2,118 lbs) (0
Um) Valparaiso, 8/27.

MINEB WAX Stromayer & Arpe 441 bgs (44,870
(Ever Garden) Hamburg, 8/27.

MONEROL OBERKAMPF 18 bgs (33,285 lbs) (E
Gardner) Hamburg, 8/27.

MONGOSIDIN GLUTAMATE Ajinomoto 2,880
bgs (126,084 lbs) (Seoul Victoria) Santos, 8/30.

1,880 bgs (164,396 lbs) (Guac Valeria) Santos, 8/30.

1,750 bgs (158,915 lbs) (Ever Garden) Le Havre, 8/3
1.

MUNTOK WHITE PEPPER Dnt 180 bgs (33,863
(Tourcoing) Singapore, 8/27.

800 bgs (300,500 lbs) (Tourcoing) Singapore
8/27.

N-O

N BUTYL METHACRYLATE Surface Air Int l ink (38,
lbs) (Ever Garden) Falmouth, 8/27.

100 bgs (4,432 lbs) (Tourcoing) Rotterdam, 8/27.

NAPHTHIC ACID Trans World Shipg 1 ink (45,800
(Starfield) Antwerp, 8/28.

NAPHTHOL Silver Ship 400 bgs (33,289 lbs) (E
Gardner) Hamburg, 8/27.

NICKEL SULFATE REFINED Afrimol Indusae 840
(42,000 lbs) (Ever Garden) Antwerp, 8/27.

840 bgs (43,342 lbs) (Ever Garden) Antwerp, 8/27.

NITROGEN CLOSURE Chemical 24 dms (79,3
lbs) (Sea Land Advantur) Algeiras, 8/27.

Fayette Chemical 384 dms (116,233 lbs) (Zim Cal
nia) Barcelona, 8/28.

ORANGE OILS, 100 bgs (2,065 lbs) (American
(8,675 lbs) (Tadco Koczalski) Rotterdam, 8/27.

ORANGE OIL Georgia Uno 90 dms (36,274 lbs) (Amer
Lancer) Santos, 8/28.

200 dms (2,982 lbs) (American Lancer) Santos, 8/14.

250 dms (104,185 lbs) (American Lancer) Santos, 8/3
1.

ORANGE OIL VALENCIA Polarmore Mig 99 pil (17,0
lbs) (Zim California) Haifa, 8/28.

OREGON EL SCOTS 100 bgs (22,046 lbs) (Export F
dms) Prusna, 8/28.

Quality Bepo 1,102 bgs (22,069 lbs) (George C) Iz
8/30.

ORGANOSOLVANTS PESTICIDES Trans Chemical
ink (42,241 lbs) (See Land Dewloper) Bremen
haven, 8/28.

ORTHO XYLENE 1-bis (300,800 lbs) (Stol Oep
Rotterdam, 8/27.

OXALONE DTR American Chemicals 715 bgs (36,722
(Alison) Rio D Janir, 8/14.

Van Waters & Rogers 715 bgs (36,722 lbs) (Abeon
8/27).

OXYTETRACYCLINE BASE BP50 MD81 2600 dms
(15,388 lbs) (Ever Goin) Hong Kong, 8/31.

OXYTETRACYCLINE HYDROCHLORIDE Ml 1 dms
bks (American Lancer) Rotterdam, 8/30.

21 dms (2,207 lbs) (American Lancer) Rotterdam, 8/3
1.

21 dms (2,207 lbs) (American Lancer) Rotterdam, 8/3
1.

P-Q

PARA OXITOLIN 18 bks (6,882 lbs) (Nadley
Rosario) Rotterdam, 8/31.

October 1986

CHINA

METHYLBLENOL CHLORIDE P MBC Kay Fries 78 lb (37.61 lbs) (Stelan Starynski) Bremen/hav, 9/2.
PALMISTYL ACRYL 500 bps (49,542 lbs) (Lexa Mearsk) Hong Kong, 8/2.
PARA NITRO ANILINE CRIQ Chemicals 125 dms (12,401 lbs) (Ever Golving) Hong Kong, 8/3.
PARACETAMOL 4 dms (300 lbs) (Suzette 1) Constance, 8/2.
720 dms (46,032 lbs) (Lexa Mearsk) Hong Kong, 8/29.
PEARL BONE GLUE Olympic Adhesive 880 bps (76,308 lbs) (Larsen) Hamburg, 8/29.
PENTAMETHYLTHIOL Odeum 400 bps (79,862 lbs) (Neu Urm) Valparaiso, 8/27.
PETITIONAL DIALYSIS SOLUTION Daimed 7776 cs (81,000 lbs) (Kureba Manj) Kobe, 8/29.
PETITIONAL OIL Polaresm Mlg (30 dms (13,770 lbs) (Ausonion) Amsterdam, 8/27.
PETROLEUM WAX Ind Raw Materials 687 pkg (30,247 lbs) (Oriental Petro) Tokyo, 8/29.
720 bps (32,400 lbs) (Oriental Petro) Yokohama, 8/27.
PHENOXY ACETIC ACID Bristol Myers 792 bps (20,836 lbs) (Tadeusz Kosciuszko) Rotterdam, 8/26.
792 bps (45,939 lbs) (Stelan Starynski) Rotterdam, 8/26.
PHOSPHORIC ACID 64 dms (43,805 lbs) (Zim California) Hella, 8/29.
POLYBUTADIENE RUBBER 64 cs (150,437 lbs) (Oriental Petro) Antwerp, 8/27.
POLYCARBONATE Deer Polymer 31 pkg (1,614 lbs) (Bacal Vitoria) Santos, 8/30.
POLYESTER RESIN 60 bps (30,888 lbs) (American Laticrete) San Pedro, 8/29.
POLYETHYLENE RESIN 2 cs (3,417 lbs) (Lexa Mearsk) Kobe, 8/29.
POLYPROPYLENE RESIN NF050A Sunimoto of America 180 bps (126,720 lbs) (Kureba Manj) Kobe, 8/26.
POLYVINYL ALCOHOL Marubeni America 800 bps (36,580 lbs) (Kureba Manj) Kobe, 8/26.
Polyvinyl Alcohol 70 bps (38,947 lbs) (Ever Golving) Kaoping, 8/29.
POLYVINYL BUTYRAL INTERLEAFER Schenkens Intl Foods 112 tk (42,222 lbs) (Lexa Mearsk) Kobe, 8/29.
POLYVINYL CHLORIDE 400 bps (43,431 lbs) (Ever Golving) Hamburg, 8/30.
Tarket 759 bps (43,431 lbs) (Ever Golving) Hamburg, 8/27.
Tarket 759 bps (43,431 lbs) (Ever Golving) Hamburg, 8/29.
POPPY SEEDS Great Lakes Intl Trdg 680 bps (33,378 lbs) (George C) Izmir, 8/30.
Poppy Products 680 bps (33,378 lbs) (George C) Izmir, 8/30.
POTASSIUM BICARBONATE Dynamit Nobel 132 dms (41,345 lbs) (Tadeusz Kosciuszko) Bremen/hav, 8/26.
Key Fries 266 mk (37,901 lbs) (Ever Golving) Antwerp, 8/30.
POTASSIUM FLUORIDE Laporte 360 bps (22,024 lbs) (Holland Control) Paris, 8/29.
POTASSIUM HYDROXIDE Chas A Redden 343 cs (40,001 lbs) (Sea Land Develop) Bremen/hav, 8/26.
POTASSIUM METABISULFITE Rhone Pouleuc 350 bps (39,584 lbs) (Nadloyd Rosaroff) Amsterdam, 8/31.
PROPYL BROMIDE Ameritol 35 dms (22,377 lbs) (Tadeusz Kosciuszko) Rotterdam, 8/26.
PRODUCERS CHEMICAL CO INC 400 bps (Loeschack 1) tnx (45, 108 lbs) (Ever Golving) Antwerp, 8/27.
SAGE Oil, Francesco Parisi 2 dms (891 lbs) (Starfield) Bremen, 8/29.
SALICYLIC ACID USP Rhone Pouleuc 360 bps (43,680 lbs) (Nadloyd Express) Marseille, 8/31.
SARAWAK BLACK PEPPER Gen Sales 210 bps (34, 116 lbs) (Touringel) Singapore, 8/27.
SEEDS 1000 kg (2,204 lbs) (Hawser 1) tnx (291,882 lbs) (Ever Golden) Kent, 8/29.
500 bps (34,249 lbs) (Ever Golden) Kaunshing, 8/26.
SESAME OIL Dosanko Foods 4 ctn (159 lbs) (Lexa Mearsk) Tokyo, 8/29.
Household Linware 1,450 ctn (42,439 lbs) (Zim Kaeping) Tokyo, 8/29.
Thesley 800 ctn (32, 132 lbs) (Ever Golden) Osaka, 8/26.
SHENAI SEDC GST Int'l 420 bps (42,480 lbs) (San Pedro) Haina, 8/29.
Louis Fritz 880 bps (44,818 lbs) (San Pedro) Haina, 8/29.
Pasta Agro Ind 3,380 bps (336,844 lbs) (San Pedro) Haina, 8/29.
Transit Trdg 980 bps (44,882 lbs) (San Pedro) Haina, 8/29.
SILICON OIL Inter Maritime Food 12 dms (5,649 lbs) (Lexa Mearsk) Tokyo, 8/29.
SODIUM BICARBONATE Iussa Products 4,740 bps (402,247 lbs) (Ever Golving) Antwerp, 8/30.
SODIUM CHLORIDE Thorcon Chemical 400 dms (48,413 lbs) (Nadloyd Express) Marseille, 8/29.
SODIUM HYDROCHLORATE Total Port Clearance 200 dms (2,368 lbs) (Ever Golving) Osaka, 8/31.
SODIUM DICHLOROB TRIAZINEPTINE On Chemicals 100 bps (22,024 lbs) (Holland Control) Paris, 8/29.
SODIUM GLUCONATE Alzco Am 700 bps (35,462 lbs) (Ever Golving) Rotterdam, 8/29.
SODIUM LAURYL SULFATE Continental Chemical 875 bps (17,878 lbs) (San Pedro) Haina, 8/29.
SODIUM METABISULFITE Browning Chemical 360 bps (39,582 lbs) (Stelan Starynski) Bremen/hav, 8/26.
SODIUM NAPHTHALENE SULFONATE 1 tnx (1,607, 552 lbs) (Nadloyd Express) Marseille, 8/29.
SODIUM TRIPHOSPHATE Berger 2,260 bps (115,711 lbs) (Ever Golving) Tokyo, 8/31.
Brenntag Interchem 432 bps (44,711 lbs) (Britt Sumnit) Bremen, 8/29.
Browning Chemical 400 bps (44,711 lbs) (Britt Sumnit) Hamburg, 8/29.
SOUR ORANGE OIL Frizzaco Dodge & Cleokot 5 tgnk (16, 782 lbs) (San Pedro) Haina, 8/29.
SUCCINIC ANHYDRIDE NON BEZOIC Distillation Products int 144 dms (42,222 lbs) (Stelan Starynski) Bremen/hav, 8/26.
SULFAMIDOCYCLOPS American Shipg 400 ctn (34,392 lbs) (Bezzlen 1) Constance, 8/28.
SULFURYL CHLORIDE Order 1 tk (42,328 lbs) (Starfield) Rotterdam, 8/29.
SULPHURIC ACID ODEUM ICT Consultants 1 tnx (41,857 lbs) (Britta Thien) Rotterdam, 8/26.

T-L-Z
TALC Sol Ameritol Importe & Export 200 bps (2,646 lbs) (Bacal Vitoria) Santos, 8/30.
TARTARIC ACID Tarnic Chemicals 800 bps (44,974 lbs) (Larsen) Hamburg, 8/29.
TERT BUTYL ACETOYL Huels 1 tnx (36,200 lbs) (Tadeusz Kosciuszko) Bremen/hav, 8/26.
TETRAN BUTYL ACETOYL MONOMER B Dynamit Nobel (38,593 lbs) (Tadeusz Kosciuszko) Bremen/hav, 8/26.
TETRAOXYGEN HCL (Universal Transcontinental) 300 bps (34,372 lbs) (American Onco) Rotterdam, 8/30.
Continued on Page 66

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Westphalia 304 SS Mtl. SAMN-5030
DeLaval, BRPX-213, 316 SS (2)

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PHARMACEUTICAL & RELATED
EQUIPMENT - CENTRIFUGES
DRYERS, FILTERS, REACTORS
TANKS ETC.
WE WILL PURCHASE INDIVIDU-
AL ITEMS OR COMPLETE
PLANTS.
CALL OUR OFFICE TODAY. TOP
DOLLARS PAID. NO DEAL TOO
BIG OR TOO SMALL.

DRYERS

Drum Dryers/Flakers
(1) 24" dia. x 36" Builovak SS dbl. drum
dryer
(2) 32" dia. x 105" Blaw Knox CI dbl. drum
dryer
(1) 32" dia. x 17" Sandvik SS belt flaker
(3) 36" dia. x 10" Builovak CI dbl. drum dryer
(3) 42" dia. x 120" Blaw Knox CI dbl. drum
dryer
(1) 48" dia. x 28" drum flaker, chrome plated
drum
(1) 48" dia. x 40" CI flaker, mfg. by Buffalo
Foundry
(1) 48" dia. x 40 drum flaker, nickel plated
drum, mfg. Blaw-Knox

Fluid Bed
(1) 60 Kp. Aeromatic, Batch, 6' x 9", 56,000
Foundry
(1) 100 Kp. Aeromatic Model ST 100, sanitary
SS
(1) Fitzpatrick Model FA 250, SS, 20 HP XP

Holoflote
(1) Western Precipitation Model P80SS-A,
twin screw, 12" dia. x 20" long, SS constr.,
jacket rated 15 psi, complete with 7.5 HP
variable speed drive.
(1) New/Unused Joy Processor, CS, single
screw, 18" x 16" long, rated 110 psi @ 340°
F, sprocket & chain drive by 1.5 HP
variable speed drive.

Rotary Vacuum
(1) 200 Cu. Ft. Stokes, SS constr., complt.
(2) 165 Cu. Ft. Plaudier, Double Cone, G/L, 30
HP/60 psi jkt., 16 HP var-drive
(1) 150 Cu. Ft. Blaw Knox, Nickel
(2) 132 Cu. Ft. Stokes, Nickel
(1) 72 Cu. Ft. Blaw Knox, SS
(1) 60 Cu. Ft. Titanium Double Cone
(1) 50 Cu. Ft. Gemco, 316SS sanitary, double
cone
(1) 37.8 Sq. Ft. Horiz. Thin Film, vac. int. & 150
psi, 304/316SS
(1) 37 Cu. Ft. Gemco, SS
(1) 30 Cu. Ft. P-K Twin Shell, 304SS
(1) 20 Cu. Ft. Abbe Twin Cone, 304SS

Spray
(1) 30" x 3" Bowen Laboratory w/3" cone bot-
tom, SS constr., w/centrifugal atomizer, 3
HP blower & motor (1)
(1) Niro lab size 32" dia. x 2" cone w/centrif.
atomizer SS constr.
(1) 12" dia. Bowen complt. system SS con-
tacts, new 1976

CENTRIFUGES
(1) DeLaval BRPX 309, SS, 20HP
(1) Unused Model B-10 Podiatry, Alloy 20
(1) Sharpley AS-160, 316SS
(2) Sharpley AS-160, 316SS
(1) Alfa-Laval SS Decanter, Horiz., Mtl. NX314
(2) Dorr Oliver Mtl. CH30 CSU "Merco", 316SS
contacts, 160 HP
(1) Baker Perkins S-82 "Pusher Type", SS, 50 HP
(1) Bird 18" x 28", 316 ELC, contour bowl.
(2) Bird 24" x 30", 316SS, 40 HP
(2) Sharpley P-3000, 316SS, 30 HP
(1) Sharpley P-1000, SS 20HP
(1) Unused Bird 38 x 68, 317L SS
(1) Tolhurst 48" x 24" perf. basket, 316SS
sanitary, auto. plow & discharge, rated 85
psi, 11,000 RPM, 20 HP XP
(1) Tolhurst 48" x 24" Batchmaster, 316SS, perf.
basket, w/hydr. plow & 20HP hydr. drive
(1) Tolhurst 48" x 24" Batchmaster, rubber lined,
perf. basket, w/hydr. plow & 20HP hydr. drive
(2) Tolhurst 48" x 24" Batchmaster, Harscoite
lined, perf. basket, w/hydr. plow & 20 HP
hydr. drive
(1) Western states 48" x 24", 316 SS
(1) Fletcher 48" x 28" Suspended type, SS perf.
basket, 20/10 HP
(1) Sharpley Tornado 48" x 30", 316SS, perf.
basket, 40 HP XP
(1) Alfa Laval Model MAPX 210 T24, SS wetted
parts
(2) Sharpley C-27, 316 SS, wetted parts, 40 HP
(1) Sharpley C-20, Super-D-Hydrator, SS, 30 HP
(1) Dorr Oliver Mercone Screener Model C-400 X2,
all SS, twin screw disch., 10 HP

PARTIAL LISTING ONLY

**RIGGING
DISMANTLING
RE-ERECTION
DEMOLITION**

**INTERNATIONAL
IDM**
Int'l. Dismantling & Machinery Corp.
P.O. BOX 388 SOUTH RIVER N.J. 08082
(201) 390-9550
ALWAYS BUYING & SELLING SURPLUS PLANTS & EQUIPMENT

MANY MORE ITEMS IN STOCK-CALL IDM TODAY!

RECENT PURCHASES
FILTER BONANZA
Sparkler pressure leaf Filters,
All stainless Steel Construction
2-Model #18012
1-Model #18012
1-Model #184D
1-Model #33528

Model D480 - 6 jkt Fitzmill, SS
Model D480 - 12 jkt Fitzmill, SS
15" x 12" x 42" SS Pugmill, 3HP Variable
40" x 20" Tolhurst centrifuge, Kynar lined,
perf. basket
4500 Gal SS mix tank, 50 psi
3500 Gal SS mix tank, 50 psi
400 gal. G/L Plaudier Vert Reciever, 55 psi,
1750 gal. Reactor 316 SS, 15 PSI int. 40 psi jkt.

St Regis Bag Packer, Model #718 MLT.
5000 Gal. 304 SS Jkt'd. Mix Tank
2" dia. x 3" Chrome Plated Flaker
Alfa-Laval Centrifuge, Model NX214/314.
8000gal. CS, Ammonia Storage Tank, 250
PSI
80 cu. ft. PK Blender 304 SS w/int. bar
83 cu. ft. C/S Merion Paddle Blender
2 cu. ft. PK Blender w/pin bar SS
175 cu. ft. PK Blender 316 SS
3.5 cu. ft. Produx-Henschel Mixer, SS
500 liter Walex Mixers, SS
Littleford FKM-600 Mixer SS (2)
1000 gal. 316 SS Reactor, 15 & FV/50 psi
jkt., 10 HP
1000 gal. 316 SS Reactor, 100/30 psi jkt.,
10 HP

SAVE SAVE IDM SAVE SAVE

EVAPORATORS
(1) 1 Sq. Ft. Arden "Kontro" Just-O-Film sys., 316SS
(1) 1.4 Sq. Ft. Luvex Wiped Film, 316SS, 1.5 HP
(1) 1.4 Sq. Ft. Luvex thin film SS
(1) 2.5 Sq. Ft. Rodney Hunt Turbo Film 347 SS
(1) 5.4 Sq. Ft. Luvex Evaporator, 316 SS
(1) 15.4 Sq. Ft. Vapor Evaporator System, 316 SS constr., 15
psi & FV int., 150 psi jkt.
(1) 8.7 Sq. Ft. Rodney Hunt Turbo-Film, 304 SS constr. parts, 15
psi & FV/150 psi jkt.
(1) 10.8 Sq. Ft. Luvex Wiped Film Evap. System, 15/50 psi
(1) 16.5 Sq. Ft. Vapor Turbo-Film, 304 SS constr., FV/150 psi
10HP
(1) 20 Sq. Ft. Kontro Horiz. Adjust-O-Film, 316ELC, 50 psi, 15
psi & FV/150 psi jkt.
(1) Approx 31.8 Sq. Ft. Vert. Turbo-Film Processor, 304 SS
Contacts
(1) Luvex New 31.8 Sq. Ft. Luvex Horiz. Thin-Film Dryer, 304/316L

FILTERS
Pressure Leaf
1-582 Sq. Ft., 316ELC, Hercules, 28
leaves
1-612 Sq. Ft., 316SS, Niagara, 21
leaves
1-400 Sq. Ft. R/L Sparkler
1-327 Sq. Ft., 304SS, ind. Filter, 11
leaves
1-320 Sq. Ft. Durco 316 SS, 11 Leaves
1-259 Sq. Ft. Pronto Mdl. #3259, 75
psi
1-200 Sq. Ft., SS, Hercules, Horiz.
1-191 Sq. Ft. Enzinger, SS, Vert., 75 psi
1-157.64 Sq. Ft. Sparkler model 55-5-28, 316SS
316SS
1-150 Sq. Ft. Horiz., 12 Vert. Leaf
316SS
1-135 Sq. Ft. Ni, Bowser, Vert.
1-35 Sq. Ft. Hercules Model 5, 316 SS,
horiz. tank vert leaves 50 psi

Rotary Vacuum
1-55.5 Sq. Ft. K-S, Inconel 600
1-55.5 Sq. Ft. K-S, 316SS, flexibelt
disch.
1-87.92 Sq. Ft. Felco, SS wetted parts,
spring disch., 58" dia. x 6" face drum
1-132 Sq. Ft. Dorr Oliver, 304SS, maxi-
belt disch.
1-200 Sq. Ft. Elanco, 316SS, 8"x8"
1-56.5 Sq. Ft. D.O. 316L SS Precoat, 8"
x10"
1-250 Sq. Ft. K-S 316SS, coil disch.
1-300 Sq. Ft. Elanco, 316SS wetted
parts, precoat type w/knife disch.,
10" dia. x 10" drum, complt. w/con-
trol panel & aux. equipment
1-314 Sq. Ft. Elanco, precoat disch.,
316SS
1-400 Sq. Ft. Elanco, CS, Precoat
1-500 Sq. Ft. Elanco, 316SS, belt disch.
1-3"x1" 316SS, knife disch.
1-3"x1" Dorr Oliver, FRP w/receiver &
Nash H4 vac. pump, 10 HP
1-3"x1" K-S comp. sys., 316 SS Flex-
belt disch.

**TANKS-ALL TYPES
& SIZES**
800 Cu. Ft. mtl. Dbl. Cone, CS
Approx. 480 Cu. Ft. CS, 70HP
UNUSED 400 Cu. Ft. Merion Paddle, CS, 75 HP
300 Cu. Ft. SS, 30 HP
200 Cu. Ft. K-S 316SS Dbl. Cone
175 Cu. Ft. P-K Twin Shell, 316SS
88 Cu. Ft. CS Dbl. Cone, 7.5 HP
63 Cu. Ft. Merion Paddle, CS
60 Cu. Ft. P-K Twin Shell, w/int. bar
60 Cu. Ft. Gemco Dbl. Cone, 304SS
37 Cu. Ft. Gemco SS
20 Cu. Ft. P-K Twin Shell, SS
20 Cu. Ft. P-K Twin Shell, SS
18 Cu. Ft. Robinson Dbl. Rtn. CS
15 Cu. Ft. W. Merion SS
10 Cu. Ft. Gemco Dbl. Cone, CS, 1 1/2 HP
10 Cu. Ft. P-K Twin Shell 1 1/2 HP
10 Cu. Ft. Harsco, CS, Dbl. Rtn.
5 Cu. Ft. SS, Dbl. Cone W/liquid-solid bar
3 Cu. Ft. P-K Twin Shell, SS constr., w/pin int. bar
10" P-K 2ig sig

BLENDERS
800 Cu. Ft. mtl. Dbl. Cone, CS
Approx. 480 Cu. Ft. CS, 70HP
UNUSED 400 Cu. Ft. Merion Paddle, CS, 75 HP
300 Cu. Ft. SS, 30 HP
200 Cu. Ft. K-S 316SS Dbl. Cone
175 Cu. Ft. P-K Twin Shell, 316SS
88 Cu. Ft. CS Dbl. Cone, 7.5 HP
63 Cu. Ft. Merion Paddle, CS
60 Cu. Ft. P-K Twin Shell, w/int. bar
60 Cu. Ft. Gemco Dbl. Cone, 304SS
37 Cu. Ft. Gemco SS
20 Cu. Ft. P-K Twin Shell, SS
20 Cu. Ft. P-K Twin Shell, SS
18 Cu. Ft. Robinson Dbl. Rtn. CS
15 Cu. Ft. W. Merion SS
10 Cu. Ft. Gemco Dbl. Cone, CS, 1 1/2 HP
10 Cu. Ft. P-K Twin Shell 1 1/2 HP
10 Cu. Ft. Harsco, CS, Dbl. Rtn.
5 Cu. Ft. SS, Dbl. Cone W/liquid-solid bar
3 Cu. Ft. P-K Twin Shell, SS constr., w/pin int. bar
10" P-K 2ig sig

CHEMICAL PLANT LIQUIDATION - KEARNY, N.J.
(1) 12" dia. x 70" Rotary Dryer, SS constr., 125
HP
(1) 3400 Gal. Jkt'd Tank, SS constr., 150 HP
Jacket
(1) 10,000 Gal. Mix Tank, SS constr., 13" dia x
10' 30 HP
(2) 10,000 Gal. Mix Tank, w/int. coils 13" dia x
10' 30 HP
(1) 8' dia x 50' Rotary Dryer Mfg. by Bartlett
Snow, SS constr., 100 HP
(1) 1700 Gal. Mixer Tank, SS 6' dia. x 8'
(1) 8' dia x 50' Steam Tube Rotary Dryer, SS
clad, 40 HP
(1) 2,600 Gal. Storage Tank SS constr., 7' dia x
9'
(1) 4,300 Gal Storage Tank, 304 SS, 9 1/2' dia x 8'
(1) Bulter Building
Many Sarrav Conveyors Available, Various
Sizes, CS & SS Construction
CALL FOR COMPLETE DETAILS

ATTRACTIVELY PRICED
1 - Approx. 51 Sq. Ft.,
Plaudier, Wiped Film
Evapor. 316 SS wetted
parts ASME Coded.,
jacket rated 100 psi
w/internal vacuum.
Complete w/flange
mounted motor to
Plaudier TW drive w/
mechanical seal, lubri-
cator & integral heat
exchanger.
Call today for more
details.

MIXERS
4.5 Gal. Kneader Mixer Cont. SS w/jkt.
5 Gal. AMK 304SS Jkt'd. Kneader Extruder
15 Gal. W.C. Readco Sigma Blade Dbl. arm
25 gal. Readco DBL/Arm Sigma Blade Jkt'd. SS
construction 16 H.P.
80 Gal. Hockmeyer Pony, SS contacts, 7.5 HP
w/variable speed
100 Gal., SS, Sigma Blade, Jkt'd. 40 HP
200 gal. W-P CS dble arm Sigma blade, 20 HP
280 gal. AMK Kneader Extruder, Sigma
Blade, CS constr., 40 psg./rough jkt.
500 liter Walex hi intensity, SS contact parts
500 Gal. S-W Rubber Cement, CS, 2-10 HP
motors (2)
Unused 1000 Gal. Sanitary 316SS B-K Dbl. Motion
Change Can; 100FV/160 PSI, 125HP
Littleford Model FKM-6000, SS
Littleford Model FKM-6000, SS
Littleford Model FKM-2000, SS, w/choppers
3.6 Cu. Ft. Produx Henschel Mdl. 35 J SS, SS Const.
7 Cu. Ft. 304SS Haste Model HBR-70
10.6 Cu. Ft. Haste 0-105, CS
10 HP Hockmeyer High Speed Disperser
Welding Eng. Model 2FV128 Twin screw
Extruder, SS, Contacts, 180 psi
Koeberling mdl. 580, 40 HP

PLUS LOTS - LOTS MORE

**LICENSED ASBESTOS
REMOVAL**
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**RIGGING/DISMANTLING
DEMOLITION/ASBESTOS REMOVAL**
WE ARE EXPERTS AT DISMANTLING,
REERECTION, RIGGING DEMOLITION
AND ASBESTOS REMOVAL WITH TER-
RIFIC REFERENCES BOTH NATIONALLY
AND INTERNATIONALLY.
CALL US TODAY FOR A QUOTATION
ON YOUR CURRENT NEEDS OR ADD US
TO YOUR BIDDERS LIST FOR ANY FU-
TURE PROJECT (201) 390-9550

GLASS...GLASS...GLASS
WE ARE GLASS SPECIALISTS WITH A
TREMENDOUS INVENTORY FEAT-
URING UNUSED, USED AND REG-
LASSIFIED ITEMS. OUR SHOP PER-
SONNEL ARE FULLY TRAINED TO
HANDLE GLASS.

REACTORS
Glass Lined
4,000 Gal. Plaudier, 100/90 psi, TW
4,000 gal Plaudier, 50/30 psi
3,700 gal Glascoate, 50 & FV/90 psi
3,000 gal Glascoate, 50 & FV/90 psi
3,000 gal Plaudier, 75/90 psi
2,000 gal Plaudier, 75/90 psi
1,000 Gal. Plaudier, 100&FV/90 psi,
4RW
1,000 Gal. Plaudier, RA60 Series, 100&
FV/90 psi, 40W
1,000 Gal. Plaudier, RA60 Series, 100&
FV/90 psi, 40W
800 Gal. SS clad, 60/60 psi
750 gal. DeDietrich, Phila drive
500 Gal. Plaudier, 100&FV/85 psi, BH
drive

Stainless Steel
4,000 Gal. 316SS, Atmos/50 psi, with coils
3,000 Gal. 347SS Blaw Knox, 150/50 psi
2,500 Gal. 316L SS, 75/75 psi, 150 psi int. coils
2000 Gal. Nooter Autoclave, 316L 2000
psi, FV int. coils
2,000 Gal. Dusenberg, 316 SS, 15/35 &
FV int., 50 psi jkt.
1,750 Gal. 316SS Noite, 1467/50 psi
1,500 Gal. 304SS, 10 HP Lightnin
1,600 Gal. 304 SS, 100/30 psi
1,000 Gal. 304SS, 250/90 psi
1,000 Gal. 316SS, 50/75 psi jkt.
1,000 Gal. 316 SS, 15 & FV/50, 10 HP
1,000 Gal. 316 SS, 100/30/10 HP
750 Gal. 316SS, 75 & FV/50 psi
750 Gal. 304SS, 50/60 psi
600 Gal. 316SS, 3000psi, 10 HP
600 Gal. SS, 50 psi, 1.5 HP XP
500 Gal. 316 SS, 50 & FV/55 psi
100 Gal. 316SS, 15/50 psi
100 Gal. 316ELC SS, 500/90 psi

***** SPECIAL OFFER *****
4-DRA SAND MILLS, TYPE PM-30-
STS-DIA, MANUFACTURED 1984-85.
PRICED TO SELL - CALL FOR DETAILS

MIXERS
4.5 Gal. Kneader Mixer Cont. SS w/jkt.
5 Gal. AMK 304SS Jkt'd. Kneader Extruder
15 Gal. W.C. Readco Sigma Blade Dbl. arm
25 gal. Readco DBL/Arm Sigma Blade Jkt'd. SS
construction 16 H.P.
80 Gal. Hockmeyer Pony, SS contacts, 7.5 HP
w/variable speed
100 Gal., SS, Sigma Blade, Jkt'd. 40 HP
200 gal. W-P CS dble arm Sigma blade, 20 HP
280 gal. AMK Kneader Extruder, Sigma
Blade, CS constr., 40 psg./rough jkt.
500 liter Walex hi intensity, SS contact parts
500 Gal. S-W Rubber Cement, CS, 2-10 HP
motors (2)
Unused 1000 Gal. Sanitary 316SS B-K Dbl. Motion
Change Can; 100FV/160 PSI, 125HP
Littleford Model FKM-6000, SS
Littleford Model FKM-

AARON

EQUIPMENT COMPANY

DIVISION ARECO, INCORPORATED
735 EAST GREEN STREET
P.O. BOX 80
BENSenville, IL 60106

(312) 350-2200

TX 28 9454 - CABLE AARON

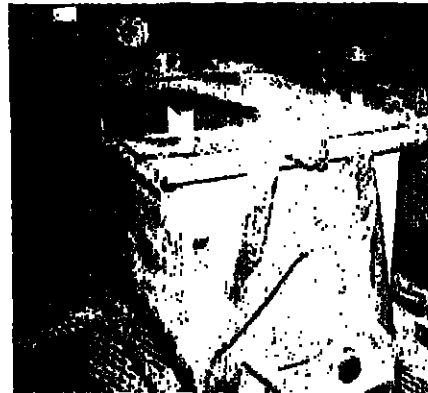
AARON BUYS PLANTS: TOP DOLLAR PAID FOR PROSESS EQUIPMENT... CALL US TODAY!!

LIQUIDATION SALE BUY FROM CALUMET CITY ILLINOIS LOCATION AND SAVE! LARGE POLYSTYRENE PLANT



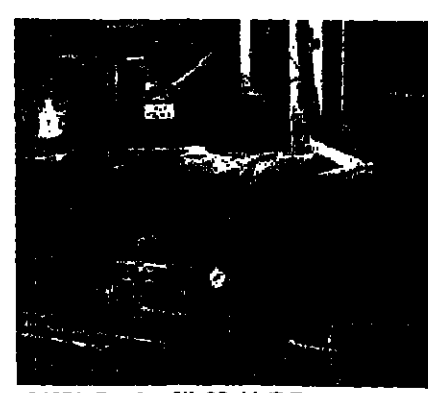
21898-Brighton Corp. 12,000 gal. vessel.

21875-Bins, 178 cu. ft., S/S, cone bottom flat top. (4)
21891-Bins, 450 cu. ft., S/S, epoxy lined. (8)
21894-Bins, 450 cu. ft., C/S, epoxy lined. (8)
21895-Bins, 500 cu. ft., C/S, epoxy lined, flat top, conical bottom. (4)
21818-Worthington cent. pump, C/S, 16 HP, 200 GPM at 44 psig (2)
21818-Union Pump-Inline, C/S, mod. 4x6x5.5 VCK, 40 HP. (3)



21888-Strong Scott Rib Blender.

21817-Integral Rand Pump, in-line pump, C/S, 30 HP.
21815-Goulds, C/S turbine pump, 200 HP. (2)
21813-Worthington cent. pump, 885, 2 HP. (4)
21812-Union pump-in-line, S/S, 7.5 HP. (2)
21809-Plauder Reactor, 1,500 gal., 316L SS dimple jkt.
21895-Plauder Reactor, 10,000 gal., 316L SS dimple, 80 HP.
21800-Plauder Reactor, 15,000 gal., 316L SS dimple jkt. (3)



21871-Prodex 8", 30:1 L/D Extruder.

21808-Edw. Renneburg Rot. Dryer, S/S, steam heat, 10 HP. (4)
21881-Heaters, C/S steam, type BNF 2420 (8)
21814-Flotronics bin vent, filters, 122 sq. ft., 12 bags.
21896-Katron feeder, twin screw volumetric, S/S. (4)
21888-Katron Feeder twin screw, S/S mod. 5400-100 (4)
21891-Sparkler filter, 352 sq. ft., C/S, mod. VR-92-32.
21882-Screw conveyor, 304 SS, 7" dia. x 11L, 1.5 HP.
21889-Strong Scott Rib Blender, 25 cu. ft., 5 HP. (3)
21820-Welox extruder 8", 30:1 L/D, 400 HP.
21870-Welox extruder 8", 30:1 L/D, 600 HP.
21876-Coneair pelletizer, S/S, mod. 1024, 40 HP. (2)
21874-Water bath, S/S, portable (4)
21807-McMillan hyd. pump, 2 HP (2)
21887-Ross Static Mixer, 304SS, 5" x 8 element. (4)

AARON BUYS COMPLETE PLANTS FOR LIQUIDATION
CALL LES OR JERRY COHEN TODAY: (312) 350-2200

Special Sale

MUST MOVE STAINLESS TANKS
12,000 GALL., T304SS, 12' Dia. x
14' high, flat bottom, open top (16)
PRICE \$8000 ea. FOB PA #20655

TANKS-S/S

21283-Tank, S/S vert., 1200 gal., 6 dia x 6, flat top & bot
20851-Tank, SS, 5000 gal., agt., 12' dia x 14' H
20855-Tank, SS, 12000 gal., 12' dia x 14', flat bottom
open top.
17043-Jos. Oat horz. tank, 304SS, 16,000 gal., 12'6" dia x
22'9" long, 10 PSI.

UNUSED CENTRIFUGES

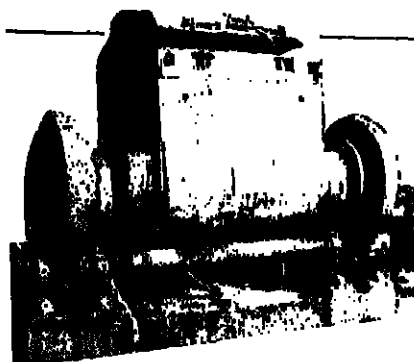
21593-Sharples P5400 Sanitary Centrifuges w/200 HP motor, 25 HP back-drive, gearbox, 5" pitch conveyor, CIP, control panel (2) LATE MODEL

CENTRIFUGES

20827-Bird, 18" x 24" steel, conical bowl.
20825-Bird, 24" x 38" steel, con. bowl, gearbox
20819-Bird, 24" x 38" S/S, 15 degree, conical bowl
20864-Bird 24" x 38" S/S, 15 degree, conical bowl
20364-Bird 32" x 50" S/S T316 conical, 75HP.
12883-Bird 36" x 96" conical, 10 deg., T317 ELC
20137-Alfa Laval, NX 418-B31-60, 316SS, gearbox
17308-Dorr Oliver, 304SS, Mercantile, 16L, 30HP
13585-Sharples, mod. P 600, gearbox, motor
19787-Unused Sharples, 3 phase, P3000, S/S, carbide
21359-Sharples P3000 w/gearbox
20866-Sharples P3000, 52" gearbox, S/S carbide
21725-Sharples, P3400, S/S, gearbox & motor
19249-Sharples, P3400, 316/317SS, 260HP, gearbox

CENT-BASKET VERT.

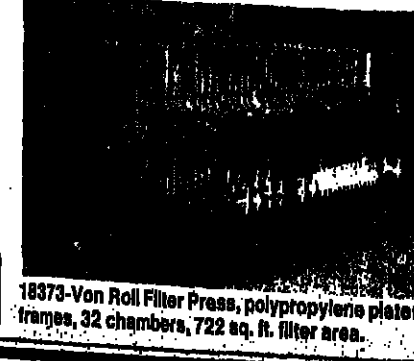
21408-Deval 22" x 18" part. basket hyd. drive
15815-Deval Mark II, part. basket, 40" x 24", 316SS, 30
HP, hyd., drive.
19446-Sharples Sludge-Pak, SP-5500, 40" x 24" basket
centrifuge.



21459-Baker Perkins Mixer, dbl. arm, C/S, 300 gal.
Geared both ends, 100 HP, mod. 18JUMMZ.

FILTER PRESSES

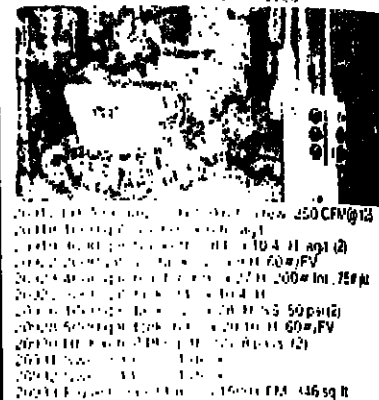
18848-Shriver P&F filter press, 12" x 12" alum. plates,
closed delivery, 23 chambers.
20630-Sperry Filter Press, 30" alum.
20630-Sperry filter press 30", 35 aluminum plates, 357 sq.
15370-Shriver 32" x 32" polypropylene, 27 plates, rack-and-
pinion closing.
19929-Shriver ALP, plate & frame, 18 3/8" x 36", S/S re-
cessed plates.
20076-Sperry filter press, 36", cast iron plates, closed deliv.
19462-Independent filter press, 42" x 42", polypropylene,
4 eye closed, 34 chambers.
20650-Sperry filter press, 42" End closer, 4 alum. plates.



18373-Von Roll Filter Press, polypropylene plates &
frames, 32 chambers, 722 sq. ft. filter area.

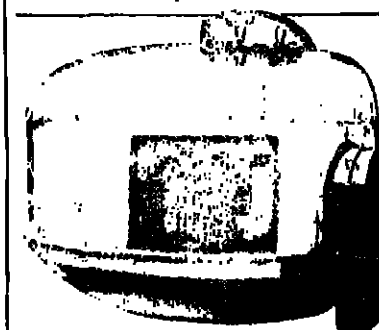
LIQUIDATION SALE

PERRYVILLE, MD



DIESEL GENERATORS

21111-Diesel Generator 400 KW 16 HP
21112-Diesel Generator 400 KW 16 HP
21113-Diesel Generator 400 KW 16 HP
Call Jerry Cohen 312-350-2200



21122-Diesel Generator (Thermax Type) Pressure 2200
117" dia. x 75" sq. ft. jacketed, agt., 16 HP, 500 GPM
Call Jerry Cohen 312-350-2200

REACTORS

20792-Thermax Reactor, 4000 gal., 304SS, double
jacketed, 100 HP, 12' dia x 10', 316SS
20791-Thermax Reactor, 4000 gal., 8' dia x 10', 316SS
20790-Thermax Reactor, 4000 gal., 8' dia x 10', 316SS
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CMR MARKETPLACE

CHEMICAL MARKETING REPORTER'S CLASSIFIED ADVERTISING SECTION

COPY DEADLINE: Wednesday Noon preceding date of publication.

RATES/Classified Ads: \$57.75 for 36 words or less; \$9.75 for each additional six words or fraction. No display. First two words printed in bold face type.

Non-display advertisements payable in advance, except for contract customers (not subject to agency commission).

REPLIES: Send replies to classified ads with box numbers to CHEMICAL MARKETING REPORTER, 100 Church St., New York, NY 10007-2694.

INFORMATION: For further classified advertising information, call 212/732-9820.

BUSINESS OPPORTUNITIES

"Acquisition Desired of Chemical Distributing Company in NE Ohio, but other areas of interest also. Contact: Northern Chemical, Inc., Box 768, Willoughby, Ohio 44094. In confidence to: Ben L. Krasny, We're looking to grow."

Established Canadian chemical distributor looking for additional product lines for industrial and food applications. Suppliers should be able to provide long-term commitment and technical backup; in return for specialized/custom sales force, national warehousing and ongoing market presence. Write Box No. CMR-730.

Testing lab for sale. Excellent location in mid-Ohio and good 5 year reputation. Staffed and well-equipped. Current strength is mechanical testing but work in environmental area started. Write or call: BDC, P.O. Box 901, Midolthian, VA 23313. (804) 272-2893.

CHEMICALS OFFERED

Glycerine Natural USP 99.5 — raw drums — low low prices regular supply available from New Jersey/Baltimore/Houston/West Coast warehouses. Inquire now. Write CMR Box No. 729.

Land Oils — Neatsfoot oils — Acidless tallow — Stearins — Methyl esters of tallow, Land & Vegetable oils — Sperm oil substitutes — Blown oils. Manufacturer 35 years. Export, Domestic Vapors, Inc. 804 399-3578 — 1510 Columbus, Portsmouth, VA 23704.

Lithium Bromide — Used material, approximately 24 percent LiBr, 0.06 ppm As in an aqueous solution. 8400 pounds available in drums. Inquiries invited, call or write Mark Meien, CSI, 777 W. 62nd Ave., Denver, Colorado, 80216. (303) 428-8158.

CHEMICALS OFFERED/WANTED

Chem/Mart Corp. will buy all of your surplus or off-spec chemicals, plastics, pharmaceuticals, resins. Current bargain offerings: 22M lbs Pentamethyl Tetraesterate; Der 657 Resin; 40 dr. Ethomene T-30; 19M lbs. Kronit D4141; Calcium Acetate, U.S.P. and Gallic Acid. Prompt efficient nationwide service. Chem/Mart Corporation, 640 N. LaSalle St., Chicago, IL 60610. (312) 787-8800.

CHEMICALS WANTED

Active Buyer of surplus chemicals, pigments, dyes, resins, waxes, plastics etc. Call toll free 1-800-631-5337 or 617-826-6736. Deer Polymer Corp. Chemical Div. 17 Industrial Drive, Holden, MA 01520.

All Surplus — Chemicals — Resins — Oils — Colors — Solvents — Plasticizers — Specialties — Intermediates — bought by Rambach Chemical Co., Inc. 52 Vesey Street, P.O. Box 5187, Newark, NJ 07105. Phone: (201) 588-7774.

Cash For your surplus chemicals, resins, colors, pharmaceuticals, dyes, other raw materials, by products, wastes, residues and off-spec materials. Morgan Chemicals Inc., 5500 Main Street, Williamsport, NY 14221 (716) 632-4000; Telex 918133.

Realize Top Value from the sale of your surplus Chemicals. We buy surplus Chemicals, Plastics, Resins, Waxes, etc. Bormar Chemical Corp., P.O. Box 494, Fair Lawn, NJ 07410. Phone: (201) 761-2448; Telex: 15-0434.

Resyn Corp. will buy your surplus chemicals, resins and resin raw materials — prime or off-specification. Resyn Corp. P.O. Box 53, 1640 W. Glenside St., Linden, NJ 07036. (201) 882-8787.

Surplus Chemicals: Wanted, high prices paid-for-surplus chemicals, resins, pharmaceuticals, colors, plasticizers, solvents, waxes, etc. Prompt and efficient service. Try us for better prices. Chemisales Inc., 107-27 180th Street, Jamaica, N.Y. 11433. (718) 558-0400-01.

Surplus Wanted: Chemicals, pharmaceuticals, dyes, solvents, pigments, waxes, other raw materials. Over 55 years service Chemical Service Div., P.O. Box 848, 97-05 Ongley St., Rockville Centre, NY 11571. (516) 538-5533.

We Buy Surplus Chemicals, colors, resins, solvents, plasticizers by products, etc. Over 50 years of experience to industry. Eastern Color & Chemical Co., Inc. 55 Roosevelt Ave., Dept. C.P.O. Box 1026, Valley Stream, N.Y. 11582 (516) 791-4445.

EQUIPMENT OFFERED

Diamantler has used process equipment for sale: Columns, Exchangers, Heaters, Reactors, Pressure Vessels, Tanks, etc. Midwest Steel Co., Inc. 9825 Moers Road, Houston, Texas 77075. 713/991-7643.

Overpack 70 gallon used steel drums with rings and covers. Can hold a 45 gallon drum. Tel: 858-9225 or 348-8857 area 514.

POSITIONS OFFERED

Expt Salesperson/Trader required by long-established and highly rated Chemical Import Company. Chemical degree with import background preferred. We offer good remuneration with liberal benefits, in pleasant and business-like surroundings. Please send, in confidence, detailed resume to: President, Browning Chemical Corp., 330 Madison Ave., New York, N.Y. 10017.

Pharma trader NYC Based International trading company seeks individual with 3-5 years experience in the sale and marketing of specialty pharmaceutical chemicals. Job entails calling on the generic pharmaceutical industry plus some specialty food and cosmetic companies. Reply in confidence to CMR-733.

POSITIONS WANTED

Ph. D. — 20 years diversified pharmaceutical manufacturing and control experience, raw material to product capability, wet, dry etc. U.S. and worldwide experience. Prefer tri-state location. Interested in eventual participation. Contact CMR Box 731.

Sales Professional — Boston based perennial top performer who loves to Prospect. Service and assist for the order. BS, MBA. Desires Specialty Chem/Plastic. Prefer tri-state location. Interested in eventual participation. Contact CMR Box 732.

SERVICES OFFERED

Custom Distillation services. Inland Vacuum Industries, Inc. has Wiped Film Evaporators capable of running distillations at 0.05mm to temperatures of 400°C. We welcome inquiries on this service 1-800-982-8089.

Custom solids packaging and distribution in the port of Mobile. Multi-level bags, bulk bags, drums and bulk. Screening, repackaging and warehousing. Rail and truck facilities. Contact: Philip Hehn, SEAPAC, Bldg. 14A, Brookley Complex, Mobile, AL 36615. 205/433-3541.

Reconditioned Drums, cut packaging costs. High grade reconditioned steel drums to meet all DOT specs. 15 gallon-85 gallon. Linings our specialty. Truck load discounts. Used drums removed. Call Drum Service N.Y. 718/494-0255, outside N.Y. 1-800-828-8913.

CHEMICAL IMPORTS

Continued from Page 49

THIOACETIC ACID 20 drms (2,513 lbs) (Nediloyd Express) Marseille, 8/18.

THIOUREA James E Fox 864 bgs (43,486 lbs) (Ever Garden) Hamburg, 8/27.

TITANIUM DIOXIDE Doreau & Jackson 4,400 bgs (220,883 lbs) (Sea Land Adventur) Algebras, 8/27.

Kemira 1,080 bgs (78,784 lbs) (Tadeusz Kosciuszki) Bremerhaven, 8/28.

Luckiana Chemical 1,600 bgs (83,004 lbs) (American Ohio) Rotterdam, 8/30.

NL Ind 7,200 bgs (371,431 lbs) (Starfield) Antwerp, 8/29.

3,200 bgs (165,080 lbs) (Nediloyd Rosario) Antwerp, 8/30.

Rhone Poulenc 2,400 bgs (125,530 lbs) (Nediloyd Rosario) Antwerp, 8/31.

Sacco Pigments & Solvents 3,200 bgs (166,008 lbs) (American Ohio) Rotterdam, 8/30.

Hudex Raw Material 760 bgs (39,590 lbs) (Stefan Starzynski) Bremerhaven, 8/2.

Hudex Raw Material 760 bgs (39,590 lbs) (Stefan Starzynski) Bremerhaven, 8/2.

NL Ind 336 bgs (204,840 lbs) (Alenco Chemical) Gottenburg, 8/1.

NL Ind 9,800 bgs (495,300 lbs) (Ever Garden) Antwerp, 8/27.

WP Cronin 4,500 bgs (231,152 lbs) (Tadeusz Kosciuszki) Rotterdam, 8/28.

Nishio Iwai American 8 cs (55,382 lbs) (Kurbu Maru) Kobe, 8/26.

NL Ind 6,400 bgs (330,880 lbs) (American Ohio) Rotterdam, 8/30.

TURMERIC FINGER Little Store 4 bgs (589 lbs) (Sea Land Develop) Rotterdam, 8/28.

ULTRAMARINE PIGMENT Eico Shpg 720 bgs (41,310 lbs) (Starfield) Fokstov, 8/28.

Whitaker Clark & Daniels 720 bgs (41,310 lbs) (Sea Land Develop) Rotterdam, 8/28.

UREA & MELAMINE FORMALDEHYDE MOU 580 drms (63,903 lbs) (Zim California) Haifa, 8/28.

UREA FORMALDEHYDE MOULDING POWDER 820 bgs (45,194 lbs) (Zim California) Haifa, 8/29.

UREA MOULDING COMPOUND 41 pkg (45,194 lbs) (Zim California) Haifa, 8/29.

VALENCIA ORANGE OIL Herbert Memorex & Sons 103 drms (44,478 lbs) (Zim California) Haifa, 8/29.

VEGETABLE OIL Church & Dwight 1 drms (397 lbs) (Atlantic Concer) Liverpool, 9/1.

WATTLE EXTRACT POWDER ME BRAND Tac Tamin & Chemicals 2,520 bgs (138,891 lbs) (American Ohio) Bremerhaven, 8/30.

WHITE PEPPER A Karst 120 bgs (22,048 lbs) (Saudi Abha) Singapore, 8/4.

DMT 420 bgs (77,181 lbs) (Saudi Abha) Singapore, 9/4.

US Navigation 188 bgs (33,098 lbs) (Saudi Abha) Singapore, 9/4.

XYLENE, Alfa Fudg 200 drms (13,538 lbs) (Evor Golden) Osaka, 8/28.

YELLOW PHOSPHORUS Brandeis Instel 148 drms (78,374 lbs) (American Ohio) Bremerhaven, 8/30.

YERBA MATE Space Trdg 75 cs (5,247 lbs) (Rio Cincel) Buenos Aires, 8/28.

Status Importa 628 cs (17,328 lbs) (American Lancer) Buenos Aires, 8/28.

YUMCHON SEPARATOR FOAMING AGENC CH Powell 304 ctn (7,843 lbs) (Evor Gomp) Tokyo, 8/31.

ZINC STEARATE Sattva Chemicals 420 bgs (12,500 lbs) (American Lancer) Buenos Aires, 8/28.

According to the TBS study, sulfur dioxide (SO2) emissions reductions of 12.3 to 13.1 million tons would cost \$7.3 to \$8.3 billion a year. Nitrogen oxide (NOx) emission reduction requirements are the least certain, depending upon EPA implementation, and could potentially be the most expensive, accounting for \$3.5 to perhaps \$7.1 billion annually.

The TBS compliance costs estimates for SO2 reductions are very similar to those projected by the Congressional Budget Office (CBO). CBO, which only analyzed the 80 provisions, estimates that the net present value cost from 1986 through 2015 would be \$93.6 billion. The TBS net present value estimate for the SO2 provisions ranges from \$11 to \$103 billion.

Mr. Kuhn expressed concern over the bill's impact on the development of new technologies to reduce emissions. According to TBS, the New Source Performance Standards (NSPS) provisions, standing alone, would encourage to some degree the development of advanced technologies which would make the estimated compliance costs in later years somewhat lower than they would be with present technologies.

However, the requirement beginning in 1992 that all plants must meet a 0.7 lb per million BTU SO2 emission requirement after 20,000 hours of operation would restrict technological development, according to the TBS report.

This provision would actually encourage the installation of older, more expensive and less efficient technology, prior to the law when more cost-effective advanced cleaning and pollution technology would be commercially available on a wide scale, Mr. Kuhn said.

According to the study, the annual costs of

the "New Clean Air Act" will be nearly two to three times higher than even the most expensive measure now pending before the House of Representatives.

Ultimately, the compliance costs fall on the customers of the utilities affected. Consumers would face rate increases of 10 percent or more in 8 to 24 states, with the statewide average at 17 to 20 percent, on a 20-year levelized basis, according to T. J. Glauthier, vice-president of TBS.

Mr. Kuhn questioned how solutions can be developed when the problem has yet to be defined. In light of the uncertainties surrounding the acid rain debate, he said it is "incomprehensible" that Congress would impose such a heavy economic burden upon electricity consumers. "As a nation, we need to focus on long-range, cost effective emission control," Mr. Kuhn added.

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COATINGS & PLASTICS

Continued from Page 39

Chemical Company and Ciba-Geigy Corporation, the second and third largest domestic producers of commodity epoxy resins, in September.

Discounting and imports had led to considerable price erosion in this market. Producers say that discounts are gradually lessening, while import levels have fallen sharply since June.

PHENOLIC RESINS — In response to increases in phenol costs, Borden Chemical Company will increase prices for various grades of phenolic resins, effective October 15.

The firm's Industrial Phenolics Division and Acme Resin Corp. subsidiary will increase liquid resin prices by 1c to 4c, per pound, and flake and powdered resin prices by 2c to 4c, per pound. Increases will depend on grade. As of last week, individual costs for specific grades had not yet been established.

Effective the same date, Borden's Resins & Chemicals Division will implement 0.5c, per pound increases in prices for its liquid commodity phenolic resin lines.

Demand for the powdered phenolics used in plywood production has been very high this year, reflecting vigorous construction. Producers describe current powdered capacity and production as being at "record levels."

Demand for foundry and other industrial grades, however, has been falling steadily since the late 1970's, reflecting the state of the US steel and automotive industries. Prices for both industrial and construction grades eroded by 10 to 15 percent earlier this year, due to depressed phenol costs.

Aside from Georgia-Pacific's Michigan expansion, no other construction grade phenolic resin capacity expansions have been announced for this year. Capacity for industrial grades is also said to remain unchanged since last year.

Borden Chemical Company acquired the Acme Resin Division of CPC International Inc. on June 30th; it is now operating as a subsidiary of its Industrial Phenolics Division, specializing in foundry applications.

Other phenolic resin producers have not yet decided whether to follow Borden's move — they say they are waiting to see whether the phenol price increase is fully successful before making any definite price change.

Producers complain of eroded prices and margins, despite strong demand in construction related segments, and add that operating, insurance and environmental compliance costs have increased significantly in the past year, contributing to some pressure to increase prices for these resins.

POLYETHYLENE — Last week's thermoplastics bulk selling price for September 1986 contained two misprints: selling prices for low-density liner grade and high-density injection grade polyethylene (LDPE and HDPE), listed as 29c, per pound and 28c, per pound, respectively, should have read 25 to 27c, per pound and 24 to 26c, per pound.

Producers report that 95 percent of large volume LDPE orders were priced in the 25c, per pound to 27c, per pound range. They noted a firming trend in both HDPE and LDPE prices this September, and are optimistic that August and October price increases will hold, given current market conditions.

POLYESTER RESINS — The Resins & Coatings Division of Owens-Corning Fiberglass Corporation increased sublimit prices for its general purpose unsaturated polyester resin lines by 2c, per pound, effective October 1. The company raised prices for shrink-control grades by 5c, per pound on the same date. Ashland Chemical Company has announced an October 15 price increase of

CHEMICAL PROFILE

ADIPIC ACID

OCTOBER 6, 1986

SUPPLY	CAPACITY*
PRODUCER	
Allied, Hopewell, Va.	30
Du Pont, Orange, Tex.	350
Du Pont, Victoria, Tex.	700
Monsanto, Pensacola, Fla.	600
Total	1,680

*Millions of pounds annually. All producers, except Allied use cyclohexane feedstock and have captive requirements for nylon 66 manufacture. Allied uses phenol as a feedstock and sells its adipic acid on the merchant market. Profile last published 10/17/83; this revision, 10/6/86.

DEMAND
1985: 1.5 billion pounds; 1986: 1.68 billion pounds; 1987: 1.66 billion pounds.

GROWTH
Historical (1974-1986): Zero percent per year; future: 2 percent per year through 1990. (Adipic demand is highly cyclical. This year will see growth of 12 percent over last year. But moderate contraction in the years following will combine for an average five-year growth of 2 percent per year.)

PRICE
Historical (1952-1986): High, 57c. per pound, bulk, f.o.b., frt. equal; low, 18c. per pound same basis. Current: 50c. to 53c. per pound, same basis.

USES
Total nylon 66, 87 percent (reactant for nylon 66 fibers, 77 percent; reactant for nylon 66 resins, 10 percent); polyurethane resins, 4 percent; plasticizers, 3 percent; miscellaneous including food and polyester resin uses, 2 percent; exports, 3 percent.

STRENGTH
Strong housing and automotive markets this year have boosted demand for nylon 66 by up to 15 percent. A weaker US dollar has enhanced trade opportunities in the Far East. Demand for the product there is expected to be up by 10 percent this year.

WEAKNESS
Adipic acid consumption is tied to highly cyclical sectors of the economy. Strong growth this year and next will be replaced by contraction in the following years. The price of adipic acid has fallen about 2 to 3 cents per pound on the merchant market in the last year in response to lower feedstock costs.

OUTLOOK
Adipic acid supplies will remain more than adequate through 1990. The current boom in nylon 66 demand should taper off by the end of 1987. The next strong upturn in demand is not expected until after 1990.

PLATFORM

The Trade Arena

The following remarks are excerpted from an address by W.H. Chive Simmonds, formerly of the National Research Council of Canada, before a joint meeting of Chemical Marketing Research Association and the chemical marketing and economics division of American Chemical Society in Newport Beach, Calif.

Chemical manufacturers and users in North America are being subjected to legal suits claiming very substantial damages through jury trials. This kind of legal action is either very rare or much less successful in Japan, but Japan is vulnerable in another way — their dependence on imports for their new materials, energy and a significant proportion of their food.

In either case, North American or Japanese, an ignorant or antagonistic public spells trouble if it can effectively hold back desirable scientific and technological advances. We can no longer leave support of science and technology by the public to accident.

The Japanese correctly place the responsibility where it belongs — on scientists and technologists and on the industry and governments which employ them. The Tsukuba Expo 85 Science Exhibition was held, among other things, to encourage the public, and in particular its younger members, to become more interested and knowledgeable in science and technology.

The emergence of the new, low cost, science and technology museums in the United States, such as the one of the waterfront at San Francisco, is another excellent sign of what is possible and what is being done.

The bottom line is surely twofold: firstly, that chemicals of all kinds will be easier to market the more the public understands and approves of them; and secondly, that the public needs more chemistry and better chemicals to improve its health and its quality of life. Can you sell one of these without selling the other? This leads to the trade situation across the Pacific.

The Marshall Plan of the United States after World War II showed how world prosperity could be greatly assisted by setting the terms of trade appropriately. The question today is whether it is possible to devise terms of trade under the present economic conditions which will create what Lee Iacocca calls a "win-win" for each participating nation.

The key lies in the resolution of the United States-Japan trade problems. The outcome of this struggle will determine whether the free world will enter a period of gradually expanding economic activity or one which will decline.

The difficulties are compounded by the almost diametric opposites of the cultures involved, and the widely differing attitudes to which they give rise. If you are visiting Japan, for example, and something happens which you do not understand, you will interpret it in normal North American fashion. However, it may be wise to consider that the situation may be the diametric opposite of what you expect.

When negotiating, for another example, North Americans tend to go by what is said. However, Japanese persons understand each other perfectly well by what is not said, and can reach agreement amongst themselves from the silences in the discussion. This is difficult for most Westerners to adjust to. The problem is to accommodate possible cultural misunderstandings in addition to the economic and technological factors.

One area of concern is the tendency of governments to try to control negotiations for political reasons. Obviously both governments and industries want to define the areas for negotiation, but if this process becomes too detailed, success may be imperilled. Can we increase the chances of success despite this likelihood? Yes, if we can devise means to get the problems to define themselves.

Suppose a Canadian negotiator wishes to increase meat exports to Japan. He immediately runs into a quota system, propped up meat prices, and an exclusive importer, the Livestock Promotion Corporation. He knows about these, but is he aware of all the implications and complications of the effects of changing this arrangement inside Japan? There is a way in which he could find out, by describing the Japanese situation back to his colleagues. By doing this, he will discover the points which he does not know or is uncertain about. His Japanese opposite number can act as a consultant in this process (it is presumably in Japanese interests for foreigners to be much better informed about the realities of their system). It is quite possible that the real problems are political and require a quite different approach if any real change is to be made.

Conversely, if a Japanese negotiator is dealing with exports of fish from Canada, there are many factors to be taken into account — quality and freshness, the 200 mile limit, actions by other countries which affect Japan's ability to fish itself, problems in the Maritime provinces, etc. By adopting the same method of explaining the Canadian position to his colleagues, he can acquire a fuller understanding of the situation from the Canadian point of view. In both cases the chances of successful negotiation have been raised by introducing a small measure of cooperation.

The agricultural situation is deteriorating to the point where efficient producers are being put out of business by continuing subsidization of less efficient producers because no one can solve the political problems involved.

JOBS & PEOPLE



Robert B. McDonald, who has been elected vice-president of engineering and special products at Great Lakes Chemical Corporation. He was previously vice-president of engineering.

Air Products Names Manager, Director

Air Products and Chemicals Inc. has appointed Dr. Nance K. Diccianni manager of its Gardner cryogenics department and R. Bruce Dructor director of its international chemicals group.

Dr. Diccianni will be responsible for providing overall management direction to the engineering, manufacturing and sale of cryogenic containers on a worldwide basis.

Mr. Dructor will be responsible for strengthening the international presence of Air Products in the urethane and polymer markets.



N. Diccianni

R.B. Dructor

SCOTT R. LAIDLAW has been appointed project development manager of American Ref-Fuel, a joint undertaking of Browning-Ferris, Inc. and Air Products & Chemicals Inc. CHARLES A. CURRY has been named director of business development for Horizon Chemical, a division of A.E. Staley Manufacturing Company. JOHN W. ESCHENLOHR has been elected executive vice-president of Degussa Corporation's metal group and president of Degussa's recently acquired Metz Metallurgical Corporation.

MORT J. SPIEGEL has been named director of sales and marketing for Troy Chemical Corporation, Newark, N.J. JOHN W. MOONEY has been appointed market develop-



S. Laidlaw

C. Curry

ment manager of specialty polymers in the Resins Division of National Starch & Chemical Corporation. CHRIS CORBETT has been named a sales representative in the



J. Eschenlohr

M. Spiegel

Louisville, Ky. division of Chemcentral Corporation.

ROBERT LINDEMANN has been appointed president and general manager of Specialty-Chem Products Corporation, a wholly-owned subsidiary of ChemDesign Corporation. TERENCE S. ARNOLD has been named international marketing specialist for the

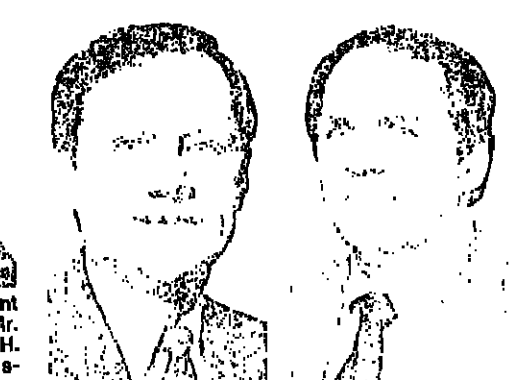


Daniel Clark, who has been named president of the Mogul Division of Dexter Corporation. Mr. Clark was most recently at the Seabrook, N.H. plant, where he was general manager of industrial products.

Pennwalt Appoints Two Organics Managers

Pennwalt Corporation has appointed F.H. Lauchert manager of marketing and sales and Nick E. Moran product line marketing manager, both in the Organic Chemicals Division.

Mr. Lauchert was previously sales manager for the Lucidol Division of Pennwalt. Mr. Moran most recently served as a sales representative for the organic chemicals division.



F.H. Lauchert

N.E. Moran

Chemicals Division of Eastman Chemical Products, Inc.

DR. ANN HALVERSON has been named project manager of intermediates and fine chemicals at the Chemicals Division of BASF Corporation. WALTER E. MORGAN has been appointed general manager of Perkin-Elmer Corporation's instrument group and senior vice-president of the Corporation. MICHAEL W. CRAWFORD has been elected director of sales at Analytichem International, Harbor City, Calif.

MELVIN EBELING has been appointed to the newly established position of vice-president of marketing and sales at Senetek, Inc. ROY HERBST has been named account ex-

ecutive on the sales staff at Florasynth, Inc. SALVATORE G. PASTORE has been named vice-president of National Distillers & Chemical Corporation and general manager of Suburban Propane.



R. Lindemann

T. Arnold

JAMES C. MCCREARY has been named controller of Mobay Chemical Corporation's Inorganic Chemicals Division. DENNIS B. BROWN has been appointed controller of the company's Plastics & Rubber Division and DAVID C. WITHERS has been named controller of Mobay's Dyes, Pigments & Organics Division.

MEETINGS CALENDAR

October 6, 1986

THIS WEEK

AMERICAN OIL CHEMISTS SOCIETY, second world conference on detergents, Montreux, Switzerland, October 5-10.

SOCIETY OF THE PLASTICS INDUSTRY, plastics show and conference — South, jointly with the Society of Plastics Engineers, Georgia World Congress Center, Atlanta, Ga., October 8-10.

OCTOBER

AMERICAN ASSOCIATION OF TEXTILE CHEMISTS & COLORISTS, international conference and exposition, Western Peachtree Plaza Hotel, Atlanta, Ga., October 28-31.

AMERICAN MICROCHEMICAL SOCIETY, eastern analytical symposium, jointly with American Chemical Society and Society for Applied Spectroscopy, New York Hilton Hotel, New York, October 20-24.

ASSOCIATION OF THE NON-WOVEN FABRICS INDUSTRY, eighth international conference and exposition, Georgia World Congress Center, Atlanta, Ga., October 21-23.

CHEMICAL GROUP, NATIONAL ASSOCIATION OF PURCHASING MANAGEMENT, Fall Conference, Marriott Pavilion Hotel, St. Louis, Mo., October 21-23.

CHEMICAL SPECIALTIES MANUFACTURERS ASSOCIATION, seminar on aerosol technology, Ramada Hotel O'Hare, Rosemont, Ill., October 27-29.

COMMERCIAL DEVELOPMENT ASSOCIATION, impact of mergers and acquisitions on the future of technology-driven corporations, Hershey Hotel, Hershey, Pa., October 28-29.

DRUG, CHEMICAL & ALLIED TRADES ASSOCIATION, 96th annual meeting, The Breakers, Palm Beach, Fla., October 15-19.

EUROPEAN CHEMICAL MARKETING RESEARCH ASSOCIATION, 1986 conference, "The Chemical Industry Faces its Future," Swirel Hotel, Antwerp, Belgium, October 13-15.

EUROPEAN PETROCHEMICAL ASSOCIATION, distribution meeting, Hotel Leons, Monte Carlo, Monaco, October 18-22.

FIRE RETARDANT CHEMICALS ASSOCIATION, Fall conference on proper processing and selection of flame retardants, Kiawah Island, S.C., October 19-22.

NATIONAL RENDERERS ASSOCIATION, 53rd annual convention, Ritz-Carlton Hotel, Naples, Fla., October 14-18.

SOCIETY OF CHEMICAL INDUSTRY, chemical industry medical dinner, Plaza Hotel, New York, October 15.

SOCIETY OF THE PLASTICS INDUSTRY, polyurethane division, 50th annual rigid polyurethane technical/marketing conference, Toronto, Ontario, Canada, October 15-17.

NOVEMBER

AMERICAN PETROLEUM INSTITUTE, annual meeting, San Francisco, Calif., November 6-11.

CHEMICAL MARKETING RESEARCH ASSOCIATION, business school, personal computers in the workplace, Scanlon Executive Conference Center, Princeton, N.J., November 5-7.

COSMETIC, TOILETRY & FRAGRANCE ASSOCIATION, 1986 scientific conference and exhibit, J.W. Marriott Hotel, Washington, D.C., November 2-6.

DRUG, CHEMICAL & ALLIED TRADES ASSOCIATION, Fall luncheon, Waldorf-Astoria Hotel, New York, November 19.

FERTILIZER ROUND TABLE, Sheraton Inner Harbor Hotel, Baltimore, Md., November 17-19.

FRAGRANCE MATERIALS ASSOCIATION OF THE UNITED STATES, 10th international congress and seminar, fragrances and flavors, Omni Shoreham Hotel, headquarters hotel, Washington, D.C., November 16-20.

K-86, 10th international trade fair for plastics and rubber, Dusseldorf, West Germany, November 6-13.

LATIN AMERICAN PETROCHEMICAL ASSOCIATION, sixth annual meeting, Rio Palace Hotel, Rio de Janeiro, Brazil, November 23-26.

NATIONAL PAINT & COATINGS ASSOCIATION, 1986 annual meeting, Atlanta Hilton Hotel, Atlanta, Ga., November 3-5.

LATER ON

CHEM SHOW, 42nd exposition of the chemical industry, Jacob K. Javits Convention Center, New York, Nov. 7-10.

CHEMICAL SPECIALTIES MANUFACTURERS ASSOCIATION, 73rd annual meeting, Marriott's Harbor View Resort, Fort Lauderdale, Fla., December 7-11.

NATIONAL ASSOCIATION OF CHEMICAL DISTRIBUTORS, 15th annual meeting, Ritz-Carlton Hotel, Naples, Fla., December 2-6.

BUSINESS BRIEFS

BASF Corporation's Chemicals Division has published a new brochure summarizing articles published here and abroad on the use of vitamins in cosmetics. The 68-page brochure, "Vitamins in Cosmetics 1987-1988", updates an earlier publication by the company covering the period 1987-1983. A free copy of the brochure is available upon request from BASF's Parsippany, N.J., office.

Bio-Botanica Inc., a manufacturer and supplier of herbal extracts and other botanical products, has completed the acquisition of Botanical Extracts Inc., maker of flavors, pharmaceuticals and extracts. A new wing at Bio-Botanica's Hauppauge facility will house the Botanical Extracts operations.

Chemical Marketing Research Associates Inc. has formed CMAI Europe, with an office in London. Peter Manning has been named

managing director of the new firm. CMAI Europe's studies on the European petrochemical industry will be integrated with worldwide information developed by CMAI in Houston.

Monsanto Company has introduced "Ultragloss" high-gloss polyethylene containers. The high-density PE containers are made by Monsanto's proprietary extrusion process at plants in Deep River, Conn., and Logansport, Ind. The containers are designed for such products as shampoos, hair conditioners, skin lotions, liquid soaps, cosmetics, laxatives and car waxes. Monsanto says "Ultragloss" containers are less expensive than conventional high-gloss materials.

Nor-Am Chemical Company, Wilmington, Del., has been appointed Eastern US representative for phloroglucinol by Ishihara Cor-

poration. Phloroglucinol (1,3,5-trihydroxybenzene) is an intermediate used by the pharmaceutical, dyeline printing, photographic and adhesive industries.

Reichhold Chemicals Inc. has introduced a new polyester resin for automotive sheet molding compound (SMC) applications. The new resin, called "Polylite" 31-801, rated 75 surface number versus 118 surface number for the control resin using a Budd Surface Analysis test, Reichhold says.

Shell Chemicals UK Limited plans to move its head office from London to Chester. About 200 staff from London and elsewhere will be involved in the move, which is expected to take place between late 1987 and early 1988. The move will mean closer integration with Shell's manufacturing centers at Stanlow and Carrington.

Synthetic Organic Chemical Manufacturers Association's board of governors has approved nine companies for membership in the trade association. The nine companies are: Albright & Wilson Inc., Milliken Chemical Division, Orient Chemical Corporation, Pressure Chemical Company, Ruetgers-Nesse Chemical Company, Carter-Wallace Inc., Genzyme Corporation, Marlborough Chemicals Inc. and Nobel Chemicals Inc.

Verex Laboratories Inc., Englewood, Colo., has granted Cedona BV, a Dutch pharmaceutical company, the right to market "Verexamil" controlled-release tablets in Holland, Belgium and Luxembourg. "Verexamil" (verapamil) is a calcium channel blocker used for the treatment of high blood pressure and heart disease.